### QUARTERLY REPORT

## Public Joint-Stock Company of Power Industry and Electrification of Kuban, Публичное акционерное общество энергетики и электрификации Кубани

Issuer's code 00063-A

Quarter 1, 2016

Issuer's address: 2A Stavropolskaya str., Krasnodar, Russia 350033

Information contained in the quarterly report is subject to disclosure in accordance with the legislation of the Russian Federation on securities

Director general	
Date: 13 May 2016	Gavrilov A.I. signature
Chief accountant – head of Department of financial	
records, accounts and tax returns	Skiba I.V.
Date: 13 May 2016	signature

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Internet page(s) used for disclosure of information contained in this quarterly report: www.kubanenergo.ru/stockholders/disclosure\_of\_information/amp\_reports/, http://www.e-disclosure.ru/portal/company.aspx?id=2827.

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#### Introduction

Basis for the Issuer's obligation to disclose the information in the form of quarterly report:

The Issuer has the securities Prospectus registered in respect of securities of the issuer;

State registration of issue (additional issue) was followed by registration of prospectus on the issue of securities, along with it such securities were offered by public subscription or by private offering to persons which amount did not exceed 500.

The Issuer is a joint-stock company founded during privatization of state and/or municipally owned enterprises (subdivisions) under the privatization plan approved in accordance with the established procedure, representing Issuer's shares issuance prospectus as of its approval date and envisaging the possibility of the Issuer's shares alienation by more than 500 purchasers or by general public.

In the report the Public Joint-Stock Company of Power Industry and Electrification of Kuban is also referred to "Kubanenergo" PJSC, the Issuer and the Company, when referring to the events happened before 22.06.2015 (the date of changing the Company's name) – "Kubanenergo" JSC.

"Rosseti" PJSC ("IDGC Holding" JSC until 04.04.2013, from 04.04.2013 until 17.07.2015 – "Rosseti" JSC) and the names of other legal entities are used here the way they were at the referring period (event).

The report contains additional information requirements for which disclosure are set by the restated Regulations on the Information Policy of the Company approved by the Board of Directors of "Kubanenergo" JSC on 15.08.2013, Minutes No. 170/20013 dated 16.08.2013. The full text of the Regulations on the Information Policy is available on the corporate website "Kubanenergo" PJSC and website of information agency "Interfax": http://www.kubanenergo.ru/about/internal\_documents/,

http://www.e-disclosure.ru/portal/company.aspx?id=2827.

The Issuer's activity is referred to the sphere of natural monopoly being controlled by the state, tariffs for services of electric energy transmission through distribution networks as well as the amount of payment for technological connection to electric power grids are established by the state body for tariff regulation – Regional Energy Commission - Price and Tariff Department for the Krasnodar Region.

Abbreviated DZO means affiliated and dependent companies in accordance with article 6 of the Federal law "On joint stock companies".

The present quarterly report contains estimates and forecasts by the Issuer's authorized management bodies regarding the future events and/or actions, prospects for development of the economy branch wherein the Issuer carries out one's core activity and results of the Issuer's actions inclusive of the Issuer's plans, probability of occurring particular events and implementation of particular activities. Investors should not completely rely on the estimates and forecasts presented by the Management Bodies of the Issuer since actual results of the Issuer's activity in the future may vary from those forecast due to multiple reasons. Acquisition of the Issuer's securities is associated with risks described in the quarterly report.

# I. Information on bank accounts, auditor (auditing company), appraiser and financial consultant of the Issuer as well as other persons signed the quarterly report

#### 1.1. Information on the Issuer's Bank Accounts

Details of the credit institution

Full business name: Public Joint Stock Company "Sberbank of Russia

Abbreviated business name: "Sberbank of Russia" JSC

Location: 19 Vavilova street, Moscow 117997

TIN: 7707083893

BIC: 040349602

Account number: 40702810330020101989

Correspondent account: 3010181010000000602

Account type: Settlement account in rubles

Details of the credit institution

Full business name: Public Joint Stock Company "Sberbank of Russia

Abbreviated business name: "Sberbank of Russia" JSC

Location: 19 Vavilova street, Moscow 117997

TIN: 7707083893

BIC: 040349602

Account number: 40702810230020101076

Correspondent account: 3010181010000000602

Account type: Settlement account in rubles

Details of the credit institution

Full business name: Branch "Gazprombank" (joint stock company)

Abbreviated business name: Bank GPB (JSC)

Location: 16/1 Nametkina street, Moscow 117420

TIN: 7744001497

BIC: 040349781

Account number: 40702810500070010191

Correspondent account: 3010181050000000781

Account type: Settlement account in rubles

#### 1.2. Information on Issuer's auditor

The following information is specified: information about the auditor(s), that exercises (exercised) an independent audit of accounting (financial) statements of the issuer and the consolidated financial statements of the issuer and (or) a group of organizations that are in relation to each other and are controlled by the controlling entities or are required to prepare a statement of other grounds and in the manner provided for by federal law, if at least one of

these organizations is the issuer (hereinafter - the consolidated accounting (consolidated financial) statements of the Issuer), which is part of the quarterly report, based on the contract concluded, as well as auditor (auditors) approved (elected) for auditing the annual financial (accounting) statements of the issuer, including its consolidated financial statements for the current and the last completed fiscal year.

Full business name: Limited Liability Company "RSM RUS"

Abbreviated business name: "RSM RUS", LLC

Location: 4 Pudovkina street, Moscow, 119285

TIN: 7722020834

PSRN: 1027700257540

Telephone: +7 (495) 363-2848

Fax: +7 (495) 981-4121

E-mail: mail@rsmrus.ru

Details of Auditor's membership in self-regulating auditor organizations

Name: Self-regulatory organization of auditors Non-profit Partnership "Auditing Association "Sodruzhestvo"

Location

#### 21/4 Michurinsky Prospekt, Moscow, Rusia 11919

Additional Information:

The primary registration number of "RSM RUS" LLC in Self-regulatory organization of auditors Non-profit Partnership "Auditing Association "Sodruzhestvo" is 11306030308.

Financial year(s) from among the last five financial years and the current year for which the Auditor carried out (will carry out) an independent audit of accounting (financial) statements of the Issuer

financial (accounting) statements, year	Consolidated financial report, year
2015	2015

Periods among the five financial last years and the current year for which the Auditor carried out (will carry out) an independent audit of accounting (financial)) interim statements of the Issuer

financial (accounting) statements, year	Consolidated financial report, year
9 months of 2015	

Factors that may affect the independence of the auditor (auditing organization) of the issuer, including specified information on any material interests between the auditor (or persons holding positions in the management bodies and the bodies of control over financial and economic activities of the audit organization) and the issuer (persons holding positions in the management and control bodies of financial and economic activities of the issuer):

There are no factors that may affect the independence of the auditor (auditing organization) of the issuer, including specified information on any material interests between the auditor (or persons holding positions in the management bodies and the bodies of control over financial and economic activities of the audit organization) and the issuer (persons holding positions in the management and control bodies of financial and economic activities of the issuer)

#### **Procedure for selection of the Issuer's Auditor:**

Existence of a tendering procedure for selection of Auditor and its basic conditions:

On the basis of decision of the Tender committee of Rosseti on summing up the results of public competitive negotiations without prequalification of bidders for the right to conclude contracts on obligatory annual audit of reports of affiliated and depended companies of Rosseti for 2015-2017 (minutes of meeting No.5/552p dated 20.04.2015), the candidature of "RSM RUS", LLC was pronounced the winner.

Procedure for nominating auditor candidacies for approval by the Meeting of Shareholders (Participants), including indication of the management body making the decision:

According to the Federal Law "On Joint-Stock Companies", the Auditor of the Company is subject to approval by the General Meeting of Shareholders. However, the legislation fails to set forth the auditor candidacy nomination procedure: unspecified are the terms and the procedure of the auditor candidacy nomination for inclusion in the list for voting on the issue of approval of Auditor of the Company. In this regard, the candidature of an auditor for approval by the general meeting of shareholders shall be preliminary considered by the Audit Committee of the Board of Directors of the Company and, with the advice of the Audit Committee shall be determined by the Board of Directors of the Company in dealing with the issue of preparation and holding of the Annual General Meeting of Shareholders.

Works performed by Auditor within the framework of special audit assignments were not performed.

Procedure for determining the remuneration of the auditor; actual amount of remuneration paid to the auditor by the results of the last completed financial year on which the auditor performed audit of accounting report; information on deferred and overdue payments for the services rendered by the auditor:

The amount of payment for services of the Issuer's Auditor approved by the General Meeting of Shareholders of the Issuer for compulsory annual review and validation of the Issuer's annual financial statements is determined by decision of the Board of Directors.

The amount of payment for services of "RSM RUS", LLC on compulsory audit of financial report of the Company for the year ended 31 December 2015, stipulated by federal Law dated 06.12.2011 No.402-FZ "On Accounting", on audit of consolidated financial statements under IFRS for the year ended 31 December 2015 amounts 1 614 104 rubles 40 kopeks, including VAT. "RSM RUS", LLC was selected at the AGM (10.06.2015) as company's auditor for the first time.

#### There are no deferred or overdue payments for services provided by Auditor.

Factors that may affect the independence of the auditor from the issuer as well as interests binding auditor (officials of the auditing company) with the issuer (officials of the issuer): no.

#### **1.3. Details of Appraiser(s) of the Issuer**

Appraisers were not engaged during 12 months up to the date of end reporting quarter.

#### 1.4. Details of consultants of the Issuer

Consultants were not engaged during 12 months up to the date of end reporting quarter.

#### 1.5 Details of other persons having signed the quarterly report

Name: Gavrilov Aleksandr Ilich

Year of birth: 1973

Place of work: Kubanenergo PJSC

Position: Director General

#### Name: SKiba Inna Viktorovna

Year of birth: 1975

Place of work: Kubanenergo PJSC

Position: Chief accountant – head of Department of financial records, accounts and tax returns

#### II. Information on business activity of the Issuer

#### 2.1. Business performance of the issuer

Performance indicators that characterize issuer's activity shown according to the accounting report

Standards (rules) used for making the accounting report – RAS (Russian Accounting Standards) Unit of measurement for index of performance: **rubles/employee** 

Indicator	3 months of 2015	3 months of 2016
Workforce productivity	908 017.5	1 249 963.7
Debt-to-equity ratio	1.1	0.95
Leverage ratio	0.34	0.24
Debt coverage ratio (profit)	0.66	0.93
Rate of overdue repayment of debts, %		
Level of overdue receivables, %:	37.62	33.89
Level of overdue payables, %:	59.42	38.74

Indicator	2014	2015
Workforce productivity	3 492 559.9	4 288 273
Debt-to-equity ratio	1.08	0.99
Leverage ratio	0.35	0.25
Debt coverage ratio (profit)	0.15	0.26
Rate of overdue repayment of debts, %		
Level of overdue receivables, %:	49.92	26.56
Level of overdue payables, %:	55.05	32.93

Analysis of the issuer's business activity on the basis of the abovementioned indicators:

Increase of indicator "Workforce productivity" by 37.7% in the 1<sup>st</sup> quarter of 2016 in comparison with the same period of 2015 is explained by increase in revenue by 32.5% from selling the products (services).

The reduction of indicator "debt-to-equity ratio" in the  $1^{st}$  quarter of 2016 by 0.2 points occurred as a result of reduction of long-term liabilities that influenced the increase of shareholders' equity by 11.4%.

The "leverage ratio" has reduced by 0.1 points by the results of the 1<sup>st</sup> quarter of 2016.

#### 2.2. Issuer's Market Capitalization

Market capitalization is calculated as the product of the quantity of shares of the corresponding category (type) multiplied by the market price per one share disclosed by the securities market trade organizer.

in thousand rubles

Indicator	31.12.2015	1 <sup>st</sup> quarter of 2016
Market capitalization	17 226 669	18 443 002

Information on the securities market trade organizer that provided details based whereon calculation of market capitalization is carried out as well as other additional information on securities public circulation at the Issuer's discretion:

#### Full business name: Closed Joint-Stock Company "MICEX Stock Exchange"

Abbreviated business name: CJSC "MICEX SE"

Location: 13 Bolshoy Kislovsky per., Moscow 125009

TIN: 7703507076

PSRN: 1037789012414

Telephone: (495) 363-32-32

Fax: (495) 705-9622

Licenses:

Stock Exchange License No. 077-10489-000001 dated 23.08.2007 issued by the Federal Service for Financial Markets,

License for organization of stock exchange trade within the territory of the Russian Federation in commodity sections: terminal transactions No. 146 dated 20.12.2005, issued by the Federal Service for Financial Markets

#### 2.3. Issuer's Liabilities

2.3.1. Accounts payable

#### Structure of the Issuer's borrowing

31.12.2015

unit of measurement: thousand rubles

Indicator	Value
Long-term borrowings	10 000 000

including:	
Credits	10 000 000
Loans, except bonded loans	0
bonded loans	7 000 000
Short-term borrowings	7 071 346
including:	
Credits	7 000 000
Loans, except bonded loans	0
bonded loans	71 346
Total amount of overdue loan debt	0
including:	
credits	0
Loans, except bonded loans	0
bonded loans	0

#### Accounts payable

unit of measurement: thousand rubles

Indicator	Value
Total for accounts payable	12 268 512
overdue	3 885 868
including	
Payable to budget and state off-budget funds	1 589 753
overdue	0
payable to suppliers and contractors	4 343 657
overdue	1 401 150
payable to staff	181 165
overdue	0
other	6 153 937
overdue	2 484 718

In case of existence of overdue accounts payable, including those under credit or loan contracts, as well as under debt securities issued by the Issuer (bonds, promissory notes and other) - indication of the causes of non-fulfilment and the consequences affecting the Issuer, which have occurred or potentially may occur in future due to the above liabilities non-fulfilment including sanctions imposed on the Issuer and the term (supposed term) of overdue accounts payable redemption.

#### According to Kubanenergo business plan the redemption of overdue accounts payable is

#### projected for 2016, including on debt restructuring arrangements. Levies, penalties: no.

# The main cause of overdue accounts payable - retail companies delay in fulfilling their obligations to the Company for services on electric energy transmission.

Lenders, who account for at least 10 percent of the total amount of accounts payable, or at least 10 percent of the total debt (long and short term):

Full company name: Open Joint-Stock Company "Kuban energy selling company"

Short company name: "Kubanenergosbyt" JSC

Location: 55, Gimnazicheskaya str., Krasnodar, Krasnodar region 350000

#### TIN: 2308119595

#### PSRN: 1062309019794

Sum of credit: 1 324 652.72 thousand rubles

Rate and terms of overdue accounts payable (interest rate, levies, penalties):

#### Overdue: 253 596.38 thousand rubles.

Levies, penalties: no

The credit is affiliated to the issuer: no

# Full company name: Public Joint-Stock Company "Federal Grid Company of Unified Energy System"

Short company name: "FGC UES" PJSC

#### Location: 5A, street named after Akademik Chelomei, Moscow 117630

TIN: 4716016979

#### PSRN: 1024701893336

#### Sum of credit: 1 433 383.73 thousand rubles

Rate and terms of overdue accounts payable (interest rate, levies, penalties):

#### Overdue accounts payable amounts 1 433 383.73 thousand rubles.

# Conditions of overdue amount (interest rate, levies, penalties): 1 433 383.73 thousand rubles.

The credit is affiliated to the issuer: yes

The Issuer's share in the authorized (share) capital (mutual fund) of commercial organization: 0%

Portion of the Issuer's ordinary shares held by the person: 0%

Share in the authorized capital of the issuer: 0%

Share of the Issuer's ordinary shares: 0%

Full company name: Joint Stock Company Gazprombank Short company name: Bank GPB (JSC) Location: 16/1 Nametkina street, Moscow 117420 TIN: 7744001497

#### PSRN: 1027700167110

Sum of credit: **2 560 00 thousand rubles** Rate and terms of overdue accounts payable (interest rate, levies, penalties): **no.** The credit is affiliated to the issuer: **no** 

Full company name: Public Joint Stock Company Sberbank of Russia
Short company name: Sberbank of Russia PJSC
Location: 19 Vavilova str., Moscow 117997
TIN: 7707083893
PSRN: 1027700132195
Sum of credit: 7 000 000 thousand rubles
Rate and terms of overdue accounts payable (interest rate, levies, penalties): no.
The credit is affiliated to the issuer: no

Full company name: Limited Liability Company "Gazprom Invest"
Short company name: "Gazprom Invest", LLC
Location: 6D Startovaya street, Saint-Petersburg, 196210
TIN: 7810483334
PSRN: 1077847507759
Sum of credit: 2 469 293.45thousand rubles
Rate and terms of overdue accounts payable (interest rate, levies, penalties):no.
The credit is affiliated to the issuer: no

#### 31.03.2016

Structure of the Issuer's loan funds Unit: thousand rubles

indicator	
Long-term loans	10 000 000
including:	
credits	10 000 000
loans, except bonded loans	0
bonded loan	7 000 000
Short-term loans	7 272 255
including:	
credits	7 000 135

loans, except bonded loans	0
bonded loan	272 120
Total sum of overdue loan	0
including:	
credits	0
loans, except bonded loans	0
bonded loan	0

#### Structure of the Issuer's accounts payable

Unit: thousand rubles

Indicator	
Total amount of accounts payable	11 344 314
overdue	4 205 433
including	
to budget and state non-budgetary funds	1 316 236
overdue	0
to suppliers and contractors	4 872 930
overdue	1 853 002
to staff	190 620
overdue	0
other	4 964 528
overdue	2 352 431

In case of existence of overdue accounts payable, including those under credit or loan contracts, as well as under debt securities issued by the Issuer (bonds, promissory notes and other) - indication of the causes of non-fulfilment and the consequences affecting the Issuer, which have occurred or potentially may occur in future due to the above liabilities non-fulfilment including sanctions imposed on the Issuer and the term (supposed term) of overdue accounts payable redemption.

According to Kubanenergo business plan the redemption of overdue accounts payable is projected for 2016, including on debt restructuring arrangements.

#### Levies, penalties: no.

The main cause of overdue accounts payable - retail companies delay in fulfilling their obligations to the Company for services on electric energy transmission.

Lenders, who account for at least 10 percent of the total amount of accounts payable, or at least 10 percent of the total debt (long and short term):

Full company name: Joint Stock Company Gazprombank

Short company name: **Bank GPB (JSC)** Location: **16/1 Nametkina street, 117420** TIN: **7744001497** PSRN: **1027700167110** Sum of credit: **2 560 000 thousand rubles** Rate and terms of overdue accounts payable (interest rate, levies, penalties): **no.** The credit is affiliated to the issuer: **no** 

Full company name: Public Joint Stock Company Sberbank of Russia
Short company name: Sberbank of Russia PJSC
Location: 19 Vavilova str., Moscow 117997
TIN: 7707083893
PSRN: 1027700132195
Sum of credit: 7 000 000 thousand rubles
Rate and terms of overdue accounts payable (interest rate, levies, penalties): no.
The credit is affiliated to the issuer: no

Full company name: Limited Liability Company "Gazprom Invest"
Short company name: "Gazprom Invest", LLC
Location: 6D Startovaya street,, Saint-Petersburg, 196210
TIN: 7810483334
PSRN: 1077847507759
Sum of credit: 1 323 511.53 thousand rubles
Rate and terms of overdue accounts payable (interest rate, levies, penalties):no.
The credit is affiliated to the issuer: no

Full company name: Open Joint-Stock Company "Kuban energy selling company"
Short company name: "Kubanenergosbyt" JSC
Location: 55, Gimnazicheskaya str., Krasnodar, Krasnodar region 350000
TIN: 2308119595
PSRN: 1062309019794
Sum of credit: 1 201 406.18 thousand rubles
Rate and terms of overdue accounts payable (interest rate, levies, penalties): no.
The credit is affiliated to the issuer: no

Full company name: Public Joint-Stock Company "Federal Grid Company of Unified Energy System"

#### Short company name: "FGC UES" PJSC

#### Location: 5A, street named after Akademik Chelomei, Moscow 117630

#### TIN: 4716016979

#### PSRN: 1024701893336

Sum of credit: 1 433 383.73 thousand rubles

Rate and terms of overdue accounts payable (interest rate, levies, penalties):

Overdue accounts payable amounts 1 433 383.73 thousand rubles.

Conditions of overdue amount (interest rate, levies, penalties): 1 433 383.73 thousand rubles.

The credit is affiliated to the issuer: yes

The Issuer's share in the authorized (share) capital (mutual fund) of commercial organization: 0%

Portion of the Issuer's ordinary shares held by the person: 0%

Share in the authorized capital of the issuer: 0%

Share of the Issuer's ordinary shares: 0%

Full company name: Joint-Stock Company "NESK-electric networks"

Short company name: "NESK-electric networks" JSC

Location: 247 Severnaya str., Krasnodar, Krasnodar region, 350049

#### TIN: 2308139496

#### PSRN: 1072308013821

Sum of credit: 1 291 791.56 thousand rubles

Rate and terms of overdue accounts payable (interest rate, levies, penalties):

#### Overdue accounts payable amounts 507 481.06 thousand rubles.

The credit is affiliated to the issuer: no

#### 2.3.2. Issuer's Credit History

Fulfilment of liabilities by the Issuer under credit and/or loan contracts having been in effect during the last completed financial year and (or) loan agreements, including those concluded by issuing and selling bonds, the principal of which is 5% of the net value of the assets as of the date the last complete reporting period, consisting of 3, 6, 9 or 12 months preceding the conclusion of the respective agreement as well as other credit agreements and (or) loan agreements which the Issuer considers material.

The issuer did not have the specified liabilities

#### 2.3.3. Issuer's liabilities arising from guarantees provided to third persons

The specified liabilities do not exist.

#### 2.3.4. Issuer's other liabilities

There are no other liabilities unrepresented in the balance sheet that may substantially affect the financial status of the Issuer, one's liquidity, sources of funding and conditions of their use, as well as the results of activity and expenses.

#### 2.4. Risks related to acquisition of issue-grade securities being placed (placed)

Issuer's risk management policy:

"Rosseti" JSC Board of Directors approved Strategy of development and improvement of internal control system of "Rosseti" JSC and subsidiaries and affiliates of "Rosseti" JSC (Minutes No. 143 dd. 13.02.2014), that determines current and target condition of internal control and risks management system of "Rosseti" PJSC and its subsidiaries and affiliates.

To implement this Strategy the Issuer's Board of Directors approved Policy of internal control and Policy of risks management of Kubanenergo PJSC (Minutes of meeting No. 233/2016 dd. 18.03.2016) that are aimed at timely revealing and providing of preventive actions on minimization of risk (control procedures) to decrease the possibility of financial and other losses that influence at reaching the goals of the Company. The Policy of the Issuer on risks management requires the necessity of compliance with the following principals:

1) establishment and protection of the Company's property (the System of Risks Management contributes to the achievement of goals and improvement of productivity, ensuring health and safety employees, ensuring that the safety of all the Company's activities comply with legal and regulatory requirements, environmental protection, improve service quality, operational efficiency, control and reputation);

2) Risk management is an integral part of all organizational processes (risk management is not a separate activity that is separate from the activities and processes in an organization; it is a part of management's commitment and an integral part of all organizational processes, including strategic planning and all project management processes and changes);

3) Risk management is part of the decision-making process;

4) Risk management is systematic, structured and well-timed;

5) Risk management is based on the best available information;

6) Risk management is transparent and takes into account the interests of stakeholders;

7) Risk management is dynamic, iterative (repetitive) and responsive to changes;

8) Risk management contributes to the continuous improvement of the organization;

9) responsibility for risk management – all participants of the System of Risks Management are responsible for the identification, assessment, analysis and continuous monitoring of risks in the framework of its activities, the development and implementation of the necessary measures for risk management, continuous monitoring of the effectiveness of risk management measures;

10) the principle of optimality (analysis of the ratio of expenses for implementation of measures for the risk and impact of the implementation of these measures, including correspondence between the level of complexity of the System of Risks Management and level of complexity and the degree of importance the object, the is analyzed in terms of risk);

11) the unity of the methodological framework. Risk management (identification, analysis, assessment and monitoring of risks, development and monitoring of the effectiveness of risk management) are carried out on the basis of approaches and standards, common to all structural units of the Issuer.

Every quarter the Issuer collects and analyses information on internal and external factors that can negatively affect at Issuer's goals achieving. For minimization of consequences from risks implementation the Issuer developed and carried out the events on prevention of negative consequences; at the same time there are political and economic factors that influence the activity of "Kubanenergo" PJSC in respect of which the Issuer cannot guarantee that events aimed to overriding of possible negative situations can change the situation for the better because these risks factors are out of Issuer's control.

#### 2.4.1. Industry Risks

#### Tariff setting risks

Issuer carries out its activity in the power industry sector in Krasnodar region and the Republic of Adygea. Main types of Issuer's activities are rendering of services on electric energy

transmission and technological connection to electric networks, regulated by the state including setting of tariffs. In such manner one of the Issuer's risks are tariff risks.

One of the most fundamental tariff risks for the Issuer is risk of approving by Regional Energy Commission of Department of prices and tariffs of Krasnodar region the necessary gross revenue on economically unreasonable level – under conditions of limited growth of network tariffs the adoption of decision by Regional Energy Commission of Department of prices and tariffs of Krasnodar region that doesn't take into account in full amount economically feasible expenses of the Issuer, for example, recognition of part of expenses of purchase of electricity losses, interest on the credits, shortfall in income, uncovered previous losses and other. The possibility of this risk is high.

To prevent and mitigate the impacts from implementation of this risk the Company provides supporting materials to regulatory authorities, that confirm level of economically feasible expenses of the Issuer, upholds the position on necessity of outrunning growth of expenditures, as strategic Company, collective fund holder of Krasnodar region and Republic of Adygea, forms and send disputes to Federal Antimonopoly Service of the Russian Federation.

The Issuer is exposed to risks of reducing of revenues amount in connection with changing of structure of electric energy transmission relating to accepted one while tariffs were approved, and risks of changing of legislation in sphere of tariffs setting. The following events are implemented to minimize risks:

- interaction with tariffs regulatory authorities concerning questions related to accounting of losses that were caused by determining at the federal level the sums of falling out income from applying non-regulated price at necessary gross revenue of the Issuer in the next period of tariff regulation;
- 2) forming and submission to authorities of state regulating of tariffs the propositions on technological electric energy/power consumption taking into account dynamics of productive supply for purposes of forming of consolidated balance forecast for production and delivery of electricity for the next year;
- 3) development and implementation of Programme of increasing of electric energy efficiency and its coordination with administration of regions;
- 4) development and implementation of Programme of cost management.

The issuer's sphere of influence in decision-making the bodies of tariff regulation is limited, and the issuer cannot guarantee that the measures aimed at minimizing the consequences will be as effective as possible. In accordance with the order of RF government dated 30.06.2012 No. 663 "Kubanenergo" JSC passed the "reset" of long-term parameters of tariff regulation. The Federal Tariff Service of Russia has agreed to switch to the regulation of tariffs for the transmission of electric energy using the method of return on invested capital. The use of RAB-regulation should help to attract long-term investment in the sector and reduce the influence of subjective factors on the adoption of tariff decisions.

The Issuer is exposed to risk of scarcities of source of funding of events on agreements on implementation of technological connection (hereafter – technological connection) due to approving by regulating authority of paying rate for technological connection lower of economically feasible level. One of the factors of this risks arising is introduction of amendments to legislation of the Russian Federation (Federal Law No. 35-FZ dd. 26.03.2003 "On power industry") on excluding of power receivers of maximum capacity 150 kW from paying for technological connection of investment component for covering of charges for construction of power supply network facilities (from 1 October of 2015 – no more than 50% from amount of specified expenditures, from 1 October of 2017 – excluding this expenditures from paying for technological connection).

To minimize risk the Company cooperates with tariffs regulatory authorities, forms correct scope of obligation on technological connection agreements, develops project documents on scope of obligations on technological connection agreements, submits in regulatory authorities the additional supporting materials, and adopts economic feasibility of paying rate for technological connection.

Risk of antimonopoly legislation is evaluated by Company as medium.

The reason of risk implementation is non-fulfillment of obligations of the Issuer on technological connection on concluded agreement on technological connection (because of scarcity of funds and large number of agreements on technological connection), it may lead to paying of forfeit by the Company. To avoid the risk the Issuer plans to implement its obligations on technological connection agreement in full.

Risk of reducing the amount of services on electric energy transmission.

Risk of reducing the amount of services on electric energy transmission is industry risk. The reducing of electric energy consumption can be the consequence of external factors influence such as: economy crisis and production decline, construction of electrical generation facilities by customers, extreme weather events, industrial accidents, and industrial disasters. Potential influence of these factors may influence on changing of revenue of the Issuer.

In connection with economic development of the region where the Issuer operates, there is a dynamic of increasing of amounts of electric energy consumption for the last few years. This risk is evaluated as medium. The Issuer implements monitoring of current and expected economic situation in region and in country, fulfills preparation works for appropriate work of power equipment in all seasons, carries out maintenance and repair of power facilities.

Operational risks

In the production process the Issuer is exposed to risks associated with physical deterioration, abuse and critical changes in the parameters of the equipment.

The main ones are:

deterioration of performance and economic indicators of electric equipment;
 threat of failures with partial or full undersupply of electricity with corresponding negative social consequences;

3) failure to comply with the obligations under the contracts for the provision of electricity transmission services;

4) negative environmental effects.

In order to decrease the risk of the group the issuer takes the following steps: scheduled maintenance of equipment; 1) repair and 2) technical re-equipment, reconstruction and new construction; regular optimization of structure and amount of components and spare parts in reserve 3)

and other;

4) providing of industrial security and manufacturing control.

Issuer assesses the level of risk above the average and believes that the negative factors will not materially affect its activities and performance of obligations on its securities.

#### Price risks

Provision of electricity transmission services includes as well the purchase of raw materials, services, equipment and other materials used by the Company in its operations. The price increase is mainly explained by inflationary pressures and the impact of macroeconomic factors. During the economic instability the risk of augmentation of cost for goods and services used by the Company increases.

In order to minimize these risks, the issuer uses the position of a large consumer and purchases the material and technical resources and selects the service providers through a competitive and regulated procurement of raw materials, production and other services.

#### 2.4.2. Country and regional risks

Risks associated with the political and economic situation in the country and region

The worsening of economic and political situation in the country and the region are main risk factors for the Company.

Because of the fact that the Issuer operates only on internal market, government of the Russian Federation develops programmes on import substitution including in regions where the Issuer operates, it leads to increasing of amount of electric energy consumption. Increasing of energy efficiency and adoption of energy-efficient technologies are development priorities of economics.

In the event of significant political instability, which can negatively affect the operations and earnings, the Issuer takes measures of crisis management, reduces as much as possible the expenses, and investment plans.

Additionally, there are risks associated with military conflicts, introduction of a state of emergency, natural disasters that may have consequences as follows:

- Deterioration of the whole national economy status and, consequently, of the Issuer's financial status;
- Detriment to the Issuer's properties that may negatively affect one's ability to timely and fully fulfil one's liabilities to consumers and counterparties.

The Company operates in the Krasnodar Territory and the Republic of Adygea. The regions where the Issuer carries out one's activity are politically stable with the risk of a military conflict or a state of emergency occurrence there due to internal causes being the minimum. At the same time, because of the proximity of the republics of the North Caucasus region, there is a considerable risk of terrorist acts; for its minimization, the Issuer actively cooperates with state bodies in charge and takes coordinated measures to ensure security of production.

The Issuer has elaborated and is carrying out target arrangements for protection of the Issuers' energy facilities against subversive or terrorist acts.

The Company established a permanent working group on combating terrorism in the power distribution facilities in the region. To compensate for damage of the effect of emergency circumstances associated, inter alia, with natural disasters, the Issuer concludes property insurance contracts.

Sharp regional scale changes (environmental, political, demographic, social) are unlikely, but their emergence will doubtlessly affect the Company's activity.

Taking into account the region transport infrastructure development level, the risks of interruption of transport communication due to difficulty of access or remoteness of location are minimal.

In the Issuer's opinion, the situation in the region will have a favourable effect on the Issuer's activity; there existing no reasons to expect that a change of the situation in the region will entail the Issuer's failure to fulfil one's liabilities.

#### 2.4.3. Financial risks

- Risk of interest rates change:

The Issuer attracts short- and long-term borrowings from the Russian financial market. A substantial increase of interest rates on credits and loans may entail appreciation of the Issuer's debt servicing. For optimization of the debt portfolio structure and reduction of its servicing costs, the Issuer strains after use of credits and loans with the fixed interest rate which results in significant reduction of the above risk. Issuer's supposed actions in the event of negative effect of

interest rates change on one's activity: Attraction of longer-term credits to avoid negative effect of interest rates short-term fluctuations and diversify funding sources.

- Risk of changes of foreign currencies exchange rates:

Carrying out one's core business activity within the territory of the Russian Federation, the Issuer has neither investments into foreign companies value of net assets whereof is exposed to the risk of currency exchange rates fluctuations nor revenues or expenses expressed in terms of foreign currency. Risks connected with exchange rate fluctuations, are not factors of direct impact on the financial and economic activities of the Issuer, but may lead to augmentation of prices for energy equipment. Currently, this risk is assessed as medium. In order to reduce the risk, the Company is implementing a program of import substitution. In case of a further weakening of the national currency the issuer plans to analyse the risks and make appropriate decisions in each particular situation

#### **Risk of reducing the customer's prices**

Changes in the consumer price index to some extent affect the Issuer's rate of return and one's financial and business activity results, but their effect is not a direct dependence factor. Indirect dependence of the Issuer's rate of return on changes of the consumer price index is mainly conditioned by the fact that tariffs for services for transmission of electric energy cross electric power grids are established by state tariff bodies on the basis of justified expenses on their provision and fully or partially compensate for growth of the Issuer's expenses associated with inflation. However, during high inflation periods, risks of reduction of the tariff compensatory component amount and of solvency of the Issuer's major consumers grow up.

Taking into account the abovementioned information, there are no guarantees that possible increase of consumer prices will not lead to a drop of the Issuer's rate of return in future.

#### **Inflation risks**

To estimate of the inflation level critical for the Issuer appears impossible since, apart from the consumer prices level, one needs to account for changes in the ruble real purchasing power, Russian and international energy carrier markets environment and further state policy regarding tariffs for electric and thermal energy.

The current inflation level may have effect on the Issuer's financial status. For minimization of financial risks associated with inflation processes and affecting the financial results of activity, the Issuer is implementing an integrated program for analysis of financial risks, planning and appraisal of actual profitability of activity; one identifies return rate indices that are indicative of the Issuer's level of cost-efficiency, normative values of financial coefficients characterizing the Issuer's solvency and liquidity, which enable one to promptly detect drawbacks in the Issuer's work and take measures for their elimination.

As well as in accordance with RF Government Regulation No. 1178 dd. 29.12.2011 "On price formation in sphere of regulated prices (tariffs) in power industry" when regulating electricity tariffs inflation level should be taken into consideration (consumer price index), that was defined in the prognosis of social and economic development of the Russian Federation. Thus, the Issuer considers these risks as moderate.

The Issuer's financial reporting indices are most badly subject to changes resulting from the effect of the abovementioned financial risks including risks, the possibility of occurrence and character of changes in the report: The index of accounts receivable accruing due to counterparties' incapability to pay for the Issuer's services is most badly subject to change in the Issuer's reporting resulting from the abovementioned risks occurrence This risk occurrence probability is not high and is related to situation in the country in general, inflation and changes of currency exchange rates and their effect on the Russian economy as a whole. Deterioration of the economic situation in Russia may affect growth of costs of electric energy transmission

across the Issuer's electric power grids, which will lead to profit reduction if the established tariffs remain in effect. In order to reduce this risk, the issuer carries out the work on receivables management aimed at optimization of its amount and repayment of debts.

#### 2.4.4. Legal risks

The Issuer carries out one's activity only in the domestic market; consequently, the legal risks are considered only from the corresponding point of view.

Risks associated with tax and environmental legislation and customs and currency regulation.

Since no special taxation mode is applicable to the Issuer's activity and the Issuer has no overdue tax and levy indebtedness to budgets of all levels, the Issuer's tax risks are considered as the minimum within the framework of a conscientious taxpayer's activity.

In the shorter term, the Issuer does foresee emergence of any significant risks in one's financial and business activity associated with changes in tax and civil legislation.

Changes of currency and customs legislation of the Russian Federation are of no relevance for the Issuer's activity and, consequently, do not entail emergence of legal risks.

In case of changes and/or launch of requirements for licensing the Issue's core activity the Issuer will take all necessary measures for obtaining the licenses and permissions required.

The Issuer has licenses for carrying out other activity data whereon is given in Clause 3.2.5 of this report.

The Issuer carries out regular work for prolongation of the licenses necessary for conduction of its business activity.

The Issuer's exposure to the above risk may be considered insignificant. Risks connected with absence of possibility to extend the license of the Issuer are minimal and cannot influence on Issuer's fulfillment of obligations on placed securities.

2.4.5. Reputational risk.

The risk that the issuer of incurs losses due to such factors as a reduction in the number of customers (counterparties) because of the formation of negative image of financial stability, the financial position of the issuer, the quality of the work, is considered as minimal. The Issuer is a natural monopoly, there is an annual increase in the number of electricity consumers. In addition, the Issuer developed good practice for long-term cooperation with its partners.

2.4.6. Strategy risk

The Issuer, being a part of the single distribution grid complex of Russia, seeks to achieve the objectives defines at the national level. On 3 April 2013 the Russian Government approved the development strategy for the electric grid complex of the Russian Federation. Due to the fact that the Issuer is a subsidiary of Rossetti, the largest Russian backbone grid company, the Issuer is a participant in implementation of policies and programmes on activities (business processes) of Rossetti PJSC. The decision to start the implementation of a specific strategy (programme) in the activities of the Issuer's shall be accepted by the Board of Directors.

The probability of the risk of the Issuer losses arising from errors (defects) made in management decisions, defining the strategy and activities of the Issuer, is assessed as low.

Measures to prevent the occurrence of this risk are:

- continuous monitoring by the structural units of the Issuer's the ratio of the cost of implementing a specific strategy to the received profit and submission to the Board of Directors of the Issuer of the information for decision-making (including, by definition, the quantity and quality of resources);
- elaboration of proposals and scenarios to improve the implementation of specific policies

and programmes;

- development and implementation of key performance indicators to achieve policies, linking them with bonuses of managers of the Issuer;
- analysis of the effectiveness.

2.4.7. Risks connected with Issuer's activity

Risks connected with current legal trials where the Issuer participates.

The Issuer participates in legal trials the results of which can influence at financial and operational activities of the Issuer. Enforcement proceeding is implemented in regard to accounts and loan receivables of the Issuer.

The Issuer carries out monitoring of judicial practice that allows to use this information for reaching positive judicial decision for the Issuer. Currently there are no changes in judicial practice that can negatively affect at results of current trials and thus on the results of business activity of the Company.

Risks connected with potential liability of the Issuer on debts of third parties including affiliates of the Issuer. The Issuer has affiliate joint stock companies with owning of 100% shares in the authorized capital. As the parent Company for subsidiaries and affiliates, the Issuer can be responsible for their debts. These liabilities can negatively effect on results of financial and operational activities of the Issuer. The possibility of specified risks is evaluated as medium. Risks connected with possibility of loss of customers that constitute at least 10% of total revenue from sales of products (work, services) of the Issuer.

The Company cooperates with main customers and is monopolist in sphere of services rendering on electric energy transmission in the regions of the Issuer's activity. The possibility of loss of main customers is minimal. Risks in manufacturing activity of the Issuer:

- 1) systematic interruption of power supply of customers in the result of accidents and disturbances at grid sections and substation equipment;
- 2) violation of requirements of GOST 13109-97 on providing the quality of electric energy;
- 3) disturbance of regime of electric energy transmission and reducing of quality of rendered services;
- 4) non-implementation of maintenance (including diagnosis) and repair in time;
- 5) low quality of repair works implementation;
- 6) methodological mistakes while planning repair programme;
- 7) incorrect ranking of reparable facilities;
- 8) occurring of emergency situations in related networks, that can breakdown the equipment of the Issuer;
- 9) excessive losses of electric energy.

To reduce these risks the Issuer pays much attention to development of electric grid complex with using of science based engineering decisions and technologies, tested in operation, modern electric equipment.

Increasing of tariffs on rendered services by the Issuer, due to increasing of "external" expenses influence on risks: purchased electric energy on losses compensation, changing of amount of payment of services for electric energy transmission of "FGC UES" PJSC and other factors. Investment risk

Implementation of investment programme of the Issuer demands fund raising both owned and loaned, on conditions satisfying the requirements of RAB-regulating.

One of the investment risks is risk of reduction of sources of financing of Company's investment programme. Currently this risk is rated as minimal and is determined by influence of the following factors: decline in the ruble, upturn in inflation, and rise in cost of debt capital.

To decrease the investment risk the investment programmes of the Issuer are planned taking into account following key criterions of efficiency:

- increasing of reliability and availability of network infrastructure;
- decreasing of amortization and modernization of facilities of power supply network system;
- reaching of high load of commissioned capacity;
- optimization of engineering solutions out of necessity of excluding the usage of imported equipment and materials, cost of which has high dependence from rate of exchange.

To minimize risk of untimely and incorrect implementation of investment programme, the Issuer approved several local document aimed to fulfillment of control of terms and quality of investment projects.

Investment risk

Implementation of the Issuer's investment programme requires the use of significant financial resources, both Company's own and borrowed on terms that meet the parameters of the RAB-regulation.

One of the investment risks is the risk of reduction of financing sources of the investment programme. At present, this risk is assessed as minimal and is due to the influence of factors such as decline in the ruble, inflation, rising cost of debt capital.

As part of the investment risk reduction, the investment programme of the Issuer is planned with regard of the following key performance criteria:

- Increase in the reliability and availability of the network infrastructure;

- Reduction of wear and modernization of the electric grid facilities;

- Achieving a high load input power;

- Optimization of technical solutions based on the need to avoid the use of imported equipment and materials, the cost of which has a high dependence on exchange rates.

To minimize the risk of untimely and low-quality implementation of the investment programme, the Issuer approved a number of regulative documents, aimed at monitoring the timing and quality of the implementation of investment projects.

#### III. Detailed information on the Issuer

#### **3.1.** History of foundation and development of the Issuer

#### 3.1.1. Information on the Issuer's business name (registered name)

Issuer's full business name: Public Joint-Stock Company of Power Industry and Electrification of Kuban, Публичное акционерное общество энергетики и электрификации Кубани

Date of introducing the current company name: 22.06.2015

Short company name: Kubanenergo PJSC, ПАО "Кубаньэнерго"

Date of introducing the current company short name: 22.06.2015

# Company's name (name of non-profit partnership) registered as trade mark or service mark

Information on registered trademarks:

On 30.01.2013 and 19.07.2013 (certificates No.479755 and No.4922215) the Federal Intellectual Property Service registered trademarks (service marks) in favour of the Company in Russian language – ΚΥΕΛΗΕΘΗΕΡΓΟ. Duration of the registration of a mark ends on 27.12.2021.

**Full company name:** Kuban Open Joint-Stock Company of Power Industry and Electrification Short company name: **"Kubanenergo" JSC** 

Date of introducing the name: **10.02.1993** Ground of introducing the name: **State registration of the issuer's Charter** 

# Full company name: Open Joint-Stock Company of Power Industry and Electrification of Kuban

Date of introducing the current company name: **29.05.1996** Short company name: **"Kubanenergo" JSC** Date of introducing the current company short name: **30.06.1998** Previous company names

Full company name: Kuban Open Joint-Stock Company of Power Industry and ElectrificationShort company name: "Kubanenergo" JSCDate of introducing the name: 29.05.1996Ground of introducing the name: State registration of the issuer's restated Charter

**Full company name:** Kuban Open Joint-Stock Company of Power Industry and Electrification Short company name: **"Kubanenergo" JSC** 

Date of introducing the name: **30.06.1998** 

Ground of introducing the name: State registration of adjustment to the issuer's Charter

#### **3.1.2.** Data on the Issuer's State Registration

Data on primary state registration

State registration number: 127

State registration date: 10.02.1993

Name of the body having carried out primary state registration: Administration of the Oktyabrsky District of Krasnodar

Data on legal entity registration;

Primary legal entity state registration number: 1022301427268

Registration date: 17.09.2002

Name of registering body: Inspectorate No. 3 for Krasnodar of the Ministry of Taxation of the Russian Federation

#### 3.1.3 Information on establishment and development of the Issuer

The Issuer has been founded for an indefinite period.

Brief description of the Issuer's foundation and development history: Issuer's establishment objective, mission (if any) and other information on the Issuer's activity required for taking decisions on acquisition of the Issuer's securities:

History of Kuban electrification began in the late 19th century with the commissioning of power plants intended for provision electric lighting of settlements, energy supply of Novorossiysk elevator and Ekaterinodar tramway. Until 1917 there were 353 plants with total capacity of 13.7

MW (the largest in Ekaterinodar, Novorossiysk, Armavir, Yeisk, Maikop, Sochi, Anapa, Labinsk, villages Starominskaya, Krymskaya and Tuapse harbour). With the establishment of Soviet power in the Kuban region in April 1921 the Kuban-Black Sea Economic Council established "Elektrootdel" which main tasks were management of facilities at existing power plants, as well as construction of new ones.

In 1922 association "Vodeltram" was founded in the capital of Kuban region, consisting of municipal and utility services for water supply, transport (tram) and electricity. The length of the transmission lines was 45 km, electric networks were designed for a voltage of 2 kV.

With the approval of electrification plan began the rapid construction of power plants, but interrupted by the Great Patriotic War. By 1940, the total electric capacity of power stations reached 100 MW, and electricity generation in 1940 totaled 394 million kWh

In 1942 - 1943 Kuban's territory was under occupation, the power base was almost destroyed.

In order to restore the ruined power network of the Kuban and for its further development, by the Order of the People's Commissar of the USSR from March 14, 1944 No.66 the Krasnodar district energy management "Krasnodarenergo" (REU) was organized. The principal activities of RG were the production, distribution and sale of electricity and thermal energy, recovery and development of energy systems, power control and supervision over the operation of power equipment on plants. The jurisdiction of the RG on the Rights of the independent self-supporting enterprises were power plants, substations, network areas, repair-mechanical plant, the central warehouse, planning and surveying offices, industrial and research laboratory.

By 1959 the installed capacity of Kuban power system was 337 MW (excluding diesel and isolated generating plants).

In the late 50s - early 60s we installed transmission networks of 110 kV and 220 necessary for connecting the power system of southern Russia and the Caucasus, railroad network was electrified, electricity distribution facilities were built, electrification of rural areas reached 86%. In 1963, in accordance with the order of USSR Council of Ministers dated 14.05.63, city and rural electric grids were transferred to regional electricity board.

The rapid growth of electricity consumption by the national economy of Kuban in 1970-1980 led to the construction of a large number of transmission lines and substations, switching to a higher voltage classes - 330 and 500 kV. The total length of transmission lines reached 90 thousand km and amount of substations of 35-500 kV exceeded 700.

On November 1, 1988, in accordance with the order of USSR Council of Ministers dated 02.07.87 # 812, Krasnodar district network "Krasnodarenergo" was discontinued, and on the basis of its subordinate enterprises and organizations Krasnodar Production Association of Power industry and Electrification "Krasnodarenergo" was established.

In 1993, in accordance with Russian legislation on privatization of state and municipal enterprises Krasnodar Production Association of Power industry and Electrification "Krasnodarenergo" was reorganized into "Kubanenergo" JSC with the following branches Krasnodar TPP, "Energonadzor" repair and construction company, training center, recreation centre, summer camp. In accordance with Presidential Decree of 15.08.1992 # 923 "On control of the power industry of the Russian Federation in the context of privatization" 49% of the Company's shares were transferred as the payment of the authorized capital of RAO "UES of Russia" in 1993, while the remaining 51% stake of "Kubanenergo" were acquired via private subscription by employees of the Company and other persons/entities entitled to benefits under the State program of privatization.

In 2003-2006 "Kubanenergo" JSC, as well as power industry in general, has undergone large-scale reforms.

The main objective of the Russian electric power industry reformation is the increase of efficiency of the enterprises of the branch, creation of conditions for the latter development on the basis of investment process motivation and provision for reliable and uninterrupted supply of energy to consumers.

During the reformation "Kubanenergo" JSC got rid of service and non-core types of activity as well as dispatching functions by way of entrusting them to dedicated special entities:

- Operative dispatching management functions were transferred to Open Joint-Stock Company "System Operator of the Unified Energy System";
- Open Joint-Stock Company "Krasnodarenergoremont", "Krasnodarenergosetremont", "Recreation Centre "Energetik" and Recreation Centre "Plamya" were founded;
- Non-State Non-profit Educational Institution "Kubanenergo" Training Centre" was founded where workers of the Company and other power industry enterprises advance their qualifications and master new trades.

In 2006, as the result of reorganization of "Kubanenergo" JSC, the following open-end jointstock companies appeared:

"Kuban Generating Company", with the generating capacities of the Company (Krasnodar CHP and minor-scale hydroelectric power plants) included in one's authorized capital;

"Kuban Trunk Grids", authorized capital whereof was composed of electric power grid facilities related to the Unified National Electric Power Grid (with voltage = 220 kV and higher);

"Kuban Energy Selling Company" discharging the functions of a guaranteeing electric energy supplier, additionally in charge of electric energy purchase in the wholesale market and supply to end consumers.

At present "Kubanenergo" PJSC is the biggest electric power grid company in the Krasnodar region and Republic of Adygea that transmits and distributes electric energy to consumers via 110 kV electric power grids with voltage or less between populated regions, rural settlements and cities and district centres of the Krasnodar region and Republic of Adygea including Sochi.

"Kubanenergo" JSC carries out its main activity under conditions of natural monopoly regulated by the state in the part of setting tariffs for electric energy transmission and provision for consumers a non-discriminatory access to electric power grids.

Since July 1, 2008 "Kubanenergo" has been a dependent company of "IDGC Holding" JSC (now "Russian Grids" JSC) having received a pack of the Company's voting shares through legal succession under a dividing balance sheet as a result of reorganization of "RAO UES of Russia" in the form of separation.

The Company mission is reliable, efficient and safe transmission of electric energy to consumers and provision of shareholder with stable income.

Strategic objectives of the Company:

1. provision of quality, reliable and uninterrupted energy supply to consumers;

2. reduction of energy facilities wear;

3. bringing operational efficiency indices to the level of efficiency of distribution grid companies in advanced countries by 2020;

4. creation of a reserve of electric power grids carrying capacity to a volume outstripping the development of economy by 3 years;

5. adoption of innovative technologies corresponding to the world's best standards in the field of electric energy distribution at all stages of the technological process;

6. provision of high rate of return on investments in the distribution grid sector at the level of cost-efficiency of companies operating under comparable market activity conditions in the Russian Federation.

**7.** Implementation of federal target programme "The social and economic development of the Republic of Crimea and the federal city of Sevastopol until 2020", approved by RF Government on 11.08.2014 No. 790.

To achieve the stated objectives the Company:

• implements large-scale investment programs coordinated by the Ministry of Energy of the Russian Federation and considering prospects of development of the economies of the Krasnodar Territory and the Republic of Adygea;

• implements the Company's Financial Recovery Programme;

• is determined to increase the portion of energy facilities repairs using own resources to reduce the cost of repair and ensure the proper level of quality control of repairs;

• seeks to carry out large-scale renovation of fixed assets;

• maintains a high level of professional competence of the Company's workers through continuous personnel training (including in the sphere of quality, ecology, occupational safety and health);

• constructs the line and substation facilities in the process of grid connection if need.

#### **3.1.4.** Contact information

Location of the issuer:

#### **Krasnodar, Russian Federation**

Address of the issuer specified in the Unified State Register of Legal Entities:

#### 2A Stavropolskaya str., Krasnodar, Krasnodar region, Russia 350033

Telephone: (861) 268-5913

Fax: (861) 268-2493

E-mail: telet@kuben.elektra.ru

Internet page (s) where information is available on the Issuer and on securities issued and/or being issued by the latter:

# www.kubanenergo.ru, http://www.e-disclosure.ru/portal/company.aspx?id=2827, http://www.e-disclosure.ru/portal/company.aspx?id=2827

Name of the Issuer's special subdivision for work with the Issuer's shareholders and investors: Department for Corporate Governance and Interaction with Shareholders

Subdivision location: 2A Stavropolskaya str., Krasnodar, Russia 350033

Telephone: (861) 212-24-09

Fax: (861) 212-27-08

E-mail: podsvirovaiv@kuben.elektra.ru

Internet page:

www.kubanenergo.ru/stockholders/

#### 3.1.5. Taxpayer Identification Number

#### 2309001660

#### 3.1.6. Branches and representative offices of the Issuer

Branches and representative offices of the Issuer in accordance with its Charter (constituent documents):

Full name: Adygeiskiye electric networks
Office: 358, Shovgenova str., 385000, Maykop
Date of opening: 01.03.1993
Head of a branch (representative office)
Full name: Papukov Vladimir Vladimirovich
Validity period the power of attorney: 31.12.2016

Full name: Armavirskiye electric networks

Office: 54, Vorovskoi str., 352900, Armavir

Date of opening: **01.03.1993** 

Head of a branch (representative office)

Full name: Magdeev Rustam Khaidarovich

Validity period the power of attorney: **31.12.2016** 

Full name: Krasnodarskiye electric networks

Office: 1312, Pashkovskaya str., 350000, Krasnodar

Date of opening: **01.03.1993** 

Head of a branch (representative office)

Full name: Mikhailov Vladimir Alexandrovich

Validity period the power of attorney: 31.12.2016

Full name: Labinskiye electric networks

Office: 334, Mira str., 352510, Labinsk

Date of opening: 01.03.1993

Head of a branch (representative office)

Full name: Gerasko Andei Leonidovich

Validity period the power of attorney: 31.12.2016

Full name: Leningradskiye electric networks
Office: 6, 302 Division street, Leningradskaya village, 353740
Date of opening: 01.03.1993
Head of a branch (representative office)
Full name: Podushko Vitatli Valerievich

Validity period the power of attorney: 31.12.2016

Full name: Slavyanskiye electric networks
Office: 49, Stroiteley str., 353840, Slavyansk-on-Kuban
Date of opening: 01.03.1993
Head of a branch (representative office)
Full name: Mikhailov Vladimir Alexandrovich
Validity period the power of attorney: 31.12.2015

Full name: Sochinskiye electric networks
Office: 42, Konstitutsiya str., 354000, Sochi
Date of opening: 01.03.1993
Head of a branch (representative office)
Full name: Armaganyan Edgar Garrievich
Validity period the power of attorney: 31.12.2016

Full name: Timashevskiye electric networks
Office: 176, Lenin Street, 353760, Timashevsk
Date of opening: 01.03.1993
Head of a branch (representative office)
Full name: Sobolev Sergey Viktorovich
Validity period the power of attorney: 31.12.2016

Full name: Tikhoretskiye electric networks
Office: 62, Dzerzhinskiy street, 352100, Tikhoretsk
Date of opening: 01.03.1993
Head of a branch (representative office)
Full name: Gondar Valery Vladimirovich
Validity period the power of attorney: 31.12.2016

Full name: Ust-Labinskiye electric networks
Office: 4, Krasnodarskaya str., 352300, Ust-Labinsk
Date of opening: 01.03.1993
Head of a branch (representative office)
Full name: Suvorov Mikhail Vladimirovich
Validity period the power of attorney: 31.12.2016

Full name: Yugo-Vostochniye electric networks (South-Western electric networks)

#### Office: 1, Vostochny Mol, 353902, Novorossiysk

Date of opening: 01.03.1993

Head of a branch (representative office)

#### Full name: Golovakha Dmitriy Nikolaevich

Validity period the power of attorney: 31.12.2016

#### **3.2.** Issuer's core business activity

#### 3.2.1. Issuer's branch identity

Principal activity of the company

OKVED	
40.10.2	

OKVED codes [the Russian National Classifier of Economic Activity Types]
40.10.3
40.10.5
74.20.11
63.40
45.21
63.12.21
74.30.9

#### **3.2.2.** Issuer's core business activity

The Issuer's business activities (type of activities, type of goods (works, services) which made up not less than 10 percent of the Issuer's revenue (income).

Unit of measurement: thousand rubles

Type of activity: Services on transmission of electric energy

Indicator	2014	2015
Revenue from this business activity, thousand rub	28 464 228	34 403 020
Portion of revenue from this type of business activity in the total amount of revenue of the Issuer, %	96.8	96.4

Indicator	3 months of	3 months of 2016
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	2015	
Revenue from this business activity, thousand rub	7 861 654	9 449 698
Portion of revenue from this type of business activity in the total amount of revenue of the Issuer, %	99.2	90

Information on changes of revenue (proceeds) from core business activity by 10 percent and more compared with the corresponding previous reporting period and causes of such changes:

Revenue from electricity transmission services for 2015 amounted to 34 403.0 million rubles, which is higher than in 2014 by 5 938.8 million rubles. Such revenue is due to increase in energy consumption, including through the development of infrastructure of the Krasnodar region and the Republic of Adygea in 2015.

Revenue from electricity transmission services for the  $1^{st}$  quarter 2016 amounted to 9 449.7 million rubles, which is higher than the parameter of the same period of 2015 by 1 588.0 million rubles. The increase in revenue is due to actual increase in the volume of services provided by 45 million KWh.

# Additional information disclosed in accordance with the Statement on informational policy of the Company:

#### Electric energy transmission

#### The main indexes of electric energy transmission of Kubanenergo PJSC (thousand kW\*h):

Indicators	2014	2015	1 <sup>st</sup> quarter of 2015	1 <sup>st</sup> quarter of 2016
Receipt of electric energy into the Company's grid for its transmission under service contracts	21 572 652.878	22 032 577.69	5 880 255.04	5 924 850.13
Electric supply	18 719 928.951	19 196 901.14	4 974 534.16	5 040 444.34
Productive supply of electric energy by the "boiler" method	17 081 926.17	17 457 233.80	4 407 588.62	4 484 020.20
per voltage levels				
- high voltage (110 kV and more)	3 873 668.41	3 878 765.60	959 411.95	900 832.14
- medium voltage 1 (35 kV)	1 126 371.39	1 110 177.77	270 161.32	250 198.51
- medium voltage 2 (1-20 kV)	5 185 745.21	5 300 565.21	1 341 172.02	1 381 562.99
- low voltage (0.4 kV and less)	6 896 141.16	7 167 725.23	1 836 843.33	1 951 426.56
Actual losses of electric energy	2 852 723.93	2 835 676.550	905 720.89	884 405.80
Saving (+) / loss (-) of electric energy from the allowed losses	-16 438.9	- 74 826.96	- 18 628.50	-35 464.39

#### Quarterly forecast for production results and comments

The main purpose of Kubanenergo in 2016 is to pass trouble-free the winter and summer peak loads, the timely implementation of the activities of supervisory authorities to obtain a certificate of preparedness, the performance of investment and maintenance programmes that will create an opportunity for further connection of consumers to the networks of Kubanenergo PJSC and minimization of excessive losses.

To fulfill the targets of financial and economic activity of electricity transmission it is necessary: to implement the planned structure of productive supply by voltage levels; to eliminate the growth of costs on housekeeping overheads and uncontrolled expenses of the Issuer.

A significant risk in 2016 for electricity transmission is:

- imprecise planning of balances of electric energy and capacities by the regional market participants and Regional Energy Commission of the Krasnodar region

- approval of the mid-year of the electricity transmission tariffs for the newly formed network of related organizations, the emergence of uncompensated costs on them

- in case of transition to payments for network maintenance there increases economic responsibility of sales companies for non-compliance of the actual structure of productive supply to consumers from the planned, by voltage levels

- low payment discipline of energy selling companies, failure to comply with their contractual obligations.

#### Technological connection of consumers to the Company's electric power grids

The company concluded 29 481 contracts for technological connection to the electric power grids with total capacity 718 MW in 2015. Cash collected amounts to 2 351 million rubles (VAT excluded), proceeds equal to 1 213 million rubles. The volume of cash was received mostly from consumes having submitted applications for capacity in excess of 150 kW.

In fact, in 2015, 30 049 consumers with total capacity 691 MW were connected (generation considered).

The company concluded 5 992 contracts for technological connection to the electric power grids with total capacity of 119 MW in 1<sup>st</sup> quarter of 2016. Cash collected amounts to 36 million rubles (VAT excluded), proceeds equal to 1 026 million rubles. The volume of cash was received mostly from consumes having submitted applications for capacity in excess of 150 kW.

In fact, 6 724 consumers for total capacity of 124 MW were connected (generation considered) in the  $1^{st}$  quarter of 2015.

Length of 110, 220 kV high voltage lines	110 kV overhead lines – 4 962.77 km (route)
	110 kV overhead lines – 6 333.25 km (circuits)
	220 kV overhead lines – 76.1 km
	110 kV cable lines – 78.75 km
Length of medium voltage lines (6 - 35 kV)	Power lines 6-35 kV – 41152.67 km (route)
	Power lines 6-35 kV – 41983.55 km (route), including:
	Overhead-35 kV – 6932.52 km (route)
	Overhead -35 kV – 7763.4 km (circuit)
	Overhead - 6-10 kV – 32556.28 km
	Cable lines-35 kV – 0.46 km
	Cable lines- 6-10 kV – 1663.41 km
Length of 0.4 kV low voltage lines	04 kV – 41948.98 km, including:
	overhead lines – 41475.55 km
	cable lines – 473.43 km

#### Core production capacities of the Company (as of 01.01.2016):

Number/capacity of substations with high (110 kV) basic voltage	219 substations/7012.0 MVA
Number/capacity of substations with high (35/6-10 kV) basic voltage	496 substations/2420.7 MVA
Number/capacity of transformer substations (6-35/0.4 kV)	22508 substations/4556.52 MVA

#### Additional information of Company's business activity

#### **Economic indicators:**

	Indicator	3 months of 2015	3 months of 2016
1	Revenue from selling products (services), total,	7 922 453	10 494 695
2	Production (services) costs, total	7 742 965	8 995 220
3	Gross profit, total	179 488	1 499 475
4	Net profit, total	-254 810	378 250

Changes in financial and economic activity of Kubanenergo in the 1<sup>st</sup> quarter of 2016 compared with the 1<sup>st</sup> quarter of 2015, is characterized by the following changes:

- increase in revenue from sales of products (services) in the reporting period by 2 572.4 million rubles or 32.5%, due to the increase in revenue from electricity transmission services by 20.2%;

- increase in revenues for services on technological connection by 981.1 million rubles%;

- increase in cost of sales by 1 252.3 million rubles or 16.2%;

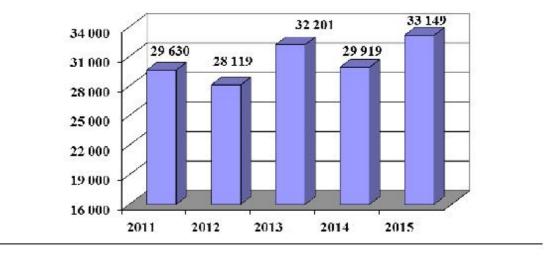
- increase in net profit for the reporting period by 633.1 million rubles.

The accounting policy of the Company allows the structuring of revenue and cost of goods sold (services) business areas with access to the overall financial performance of the company.

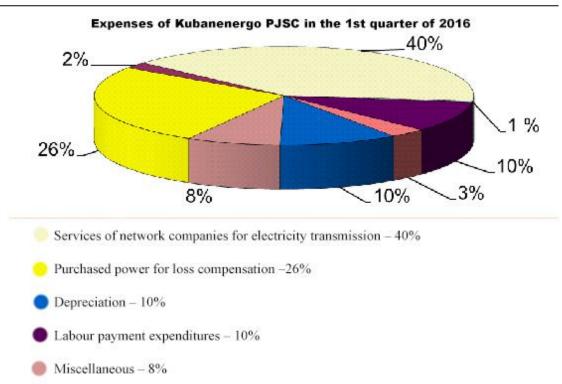
Expenditures structure, thousand rubles:

	Expenditures	2011	2012	2013	2014	2015	3 months of 2016
1.	Material expenditures	8 662 456	8 132 384	9 143 190	6 496 386	7 311 003	2 553 960
	including						
1.1.	Purchased power for loss compensation	8 049 645	7 427 499	8 298 460	5 566 431	6 482 770	2 369 743
1.2.	Purchased energy for industrial and domestic needs	78 704	67 927	78 548	89 231	102 895	44 555
1.3.	Materials and supplies	534 107	636 958	766 182	840 724	725 338	139 662
2.	Work and production services	15 098 919	14 563 043	15 481 904	13 373 753	14 064 811	3 642 375
2.1.	Services of network companies for electricity transmission	14 636 298	14 158 425	14 902 076	12 814 947	13 605 034	3 608 662

2.2.	Other works and production services	462 621	404 618	579 828	558 806	459 777	33 713
3.	Labour payment expenditures	1 914 990	2 099 931	2 871 822	3 302 981	3 348 760	910 979
4.	Insurance payments	623 864	610 494	836 238	950 249	973 293	277 043
5.	Non-state pension schemes	4 411	0	0	0	39 610	0
6.	Amortization	1 295 094	1 424 787	1 713 723	2 474 732	3 192 584	910 635
7.	Misc.	2 030 429	1 288 569	2 154 548	3 320 676	4 219 234	719 523
	including						
7.1.	Payment of third party services	338 184	349 195	464 756	866 821	867 146	159 104
7.2.	Management services						
7.3.	Insurance expenses	112 985	99 725	95 165	90 211	88 981	22 216
7.4.	Taxes and levies	119 183	97 630	157 833	224 153	440 691	145 277
7.5.	Provision for estimated liabilities	692 943	171 291	416 191	1 335 306	1 181 472	296 855
7.6.	Provision for unutilized vacation	75 252	1 728	69 081	27 056	21 228	55 876
8.	Production and sales expences	29 630 163	28 119 208	32 201 425	29 918 777	33 149 295	9 014 515



cost of goods manufactured 2011-2015, in million rubles



Insurance payments – 3 %

Materials, raw materials, energy for industrial and domestic needs - 2%

Other works and production services – 1%

Indicator	2014	2015	3 months of 2016
ROE, %	-12,26	4,49	1,16
ROA, %	-5,89	2,26	0,59
ROTA, %	-6,05	3,44	1,08

#### Performance indicators

### Debt to equity ratio

Indicator	2014	2015	3 months of 2016
Debt to equity ratio, %	1,70	1,89	1,89

The debt to equity ratio shows the share of borrowed funds in the capital structure of the company. In 2015 this index improved by 0.19 points and was 1.897. There is a positive trend.

The dynamics of growth (falling) incomes, thousand rubles:

#	Indicator	2014	2015
1	Net proceeds from selling production, service, total, including	29 393 384	35 704 161
1.1.	from transmission and transit of electric energy through networks	28 464 228	34 403 020
1.2.	from grid connection services	847 766	1 213 257
1.3.	other products (services) of core activity	81 390	87 884

#	Indicator	3 months of 2015	3 months of 2016
1	Net proceeds from selling production, service, total, including	7 922 453	10 494 695
1.1.	from transmission and transit of electric energy through networks	7 861 654	9 449 698
1.2.	from grid connection services	45 006	1 026 139
1.3.	other products (services) of core activity	15 793	18 858

By the results of the 1<sup>st</sup> quarter of 2016 revenues from sales of products, works and services amounted 10 494.7 million rubles, which is 2 572.2 million rubles or 32.5% higher than in the 1<sup>st</sup> quarter of 20154. The main influence on the increase in this index had an increase in revenues for the electricity transmission services by 1 588.0 million rubles or 20.2% and increase in revenue from grid connection services by 981.1 million rubles.

Expenditures:

#	Expenses for production and selling of products	mln rubles	mln rubles			
	and sening of products	Tubles	2015/2010	2015/2012	2015/2016	2015/2014
1	2011	29 630,2				
2	2012	28 119,2				
3	2013	32 201,4	111,9	117,9	102,9	110,8
4	2014	29 918,8				
5	2015	33 149,3				

Growth of the cost for production and sales in 2015, compared with 2014, by 3 230 million rubles was due to increase in expenses for:

- purchased energy for losses by 1 026 million rubles (due to increase in the average price for the purchase of power losses)
- network services for electricity transmission companies by 1 026 million rubles (due to increase in volume of transmitted energy via grids of other power companies and increase in their amount)
- depreciation by 718 million rubles because of commissioning of fixed assets in Sochi district for preparation to Olympic and Paralympic Winter Games 2014
- taxes and levies by 131.0 million rubles due to the growth of property tax as a result of implementation of Company's investment programme
- miscellaneous 735 million rubles, due to growth of "Expenses on grid connection to networks of other companies" by 1 241 million rubles due to inclusion of expenses on connection of 220kV substation "Buzhora" to networks of "FGC UES" PJSC in December 2015.

#	Indicator	2014	2015
1	Net proceeds from selling production, service, total, including	29 383 384	35 704 161
1.1	Production (services) of core activity, total, including:	29 383 384	35 704 161
1.1.1.	сетевых услуг	29 311 994	35 616 277
1.1.1.1	from transmission and transit of electric energy through networks	28 464 228	34 403 020
1.1.1.2	from grid connection services	847 766	1 213 257
1.1.2.	electric energy to internal consumers	0	0
1.1.3.	heat energy	0	0
1.1.4.	other production (services) of core activity	81 390	87 884
1.2	Production (services) of non-core activity	0	0

The structure of revenue and profit by type of activities, thousand rubles

#	Indicator	3 months of 2015	3 months of 2016
1	Net proceeds from selling production, service, total, including	7 922 453	10 494 695
1.1	Production (services) of core activity, total, including:	7 922 453	10 494 695
1.1.1.	сетевых услуг	7 906 660	10 475 837
1.1.1.1	from transmission and transit of electric energy through networks	7 861 654	9 449 698
1.1.1.2	from grid connection services	45 006	1 026 139

1.1.2.	electric energy to internal consumers	0	0
1.1.3.	heat energy	0	0
1.1.4.	other production (services) of core activity	15 793	18 858
1.2	Production (services) of non-core activity	0	0

By the results of the 1<sup>st</sup> quarter of 2016 revenues from sales of products, works and services reached 10 494.7 million rubles, which is 32.5% higher than the corresponding figure of the 1<sup>st</sup> quarter 2015. The main influence on the increase of this indicator has had an increase in revenues for network services by 2 569.2 million rubles or 32.5%, including an increase in revenue from electricity transmission services by 1 588.0 million rubles, as well as increased revenue from technological connection by 981.1 million rubles.

Quarterly forecasting of financial results and comments:

The activities of the Company are planned on the basis of the following indicators:

• consolidated forecast balance of production and supply of electric energy within the Unified Energy System of Russia by subjects of the Russian Federation;

- forecast of growth in tariff on electricity transmission services;
- forecast of growth in consumer prices;
- forecast of growth in purchase of electricity to cover energy losses;

• amount of electricity losses, taking into account the depreciation of equipment, modes of loads on networks, business losses, etc.

Trends and changes in the structure of payables of the Company, thousand rubles:

Accounts payable	31.12.2014	31.12.2015	Dynamics, 2015
Long-term liabilities, including	1 021 770	468 760	-553 010
Other liaibliaties	1 021 770	468 760	-553 010
Short-term liabilities, including	10 619 876	11 799 752	1 179 876
suppliers and contractors	7 795 369	4 343 657	-3 451 712
salaries payable	122 577	181 165	58 588
payables to public non-budgetary funds	66 362	86 764	20 402
taxes payable	183 786	1 502 989	1 319 203
advances recived	2 187 283	3 860 085	1 672 802
other accounts payable	264 499	1 825 092	1 560 593
Accounts payable, total	11 641 646	12 268 512	626 866

Accounts payable	31.03.2015	31.12.20164	Dynamics, 1 <sup>st</sup> quarter of 2016
Long-term liabilities, including	468 760	488 516	19 756
Other liaibliaties	468 760	488 516	19 756
Short-term liabilities, including	11 799 752	10 855 798	-943 954
suppliers and contractors	4 343 657	4 872 930	529 273
salaries payable	181 165	190 620	9 455
payables to public non-budgetary funds	86 764	92 887	6 123
taxes payable	1 502 989	1 223 349	-279 640
advances recived	3 860 085	2 629 626	-1 230 459
other accounts payable	1 825 092	1 846 386	21 294
Accounts payable, total	12 268 512	11 344 314	-924 198

### Accounts receivable, thousand rubles.

Indicator	31.12.2014	31.12.2015	Dynamics, 2015
Trade debtors	3 267 641	4 601 989	1 334 348
including overdue	1 500 026	1 103 898	-396 128
Notes payable	0	0	0
including overdue	0	0	0
Accounts receivable from founders (participants) on share capital payment	0	0	0
including overdue	0	0	0
Other accounts receivable	562 654	298 783	-263 871
including overdue	412 122	197 510	-214 612
Total amount of accounts receivable	3 830 295	4 900 772	1 070 477
Including total amount of overdue accounts receivable	1 912 148	1 301 408	-610 740

Indicator	31.12.2015	31.03.2016	Dynamics, 1 <sup>st</sup> quarter of 2016
Trade debtors	4 601 989	5 086 079	484 090
including overdue	1 103 898	1 710 487	606 589
Notes payable	0	0	0
including overdue	0	0	0

Accounts receivable from founders (participants) on share capital payment	0	0	0
including overdue	0	0	0
Other accounts receivable	298 783	583 181	284 398
including overdue	197 510	210 795	13 285
Total amount of accounts receivable	4 900 772	5 669 260	768 488
Including total amount of overdue accounts receivable	1 301 408	1 921 283	619 875

General structure of the Issuer's prime cost

	2014	2015
Raw materials, %	2.8	2.2
Purchased component parts and semi-finished goods, %	0	0
Works and production-related services, performed by third parties, %	44.7	42.4
Fuel, %	0	0
Power, %	18.9	19.9
Salaries and wages, %	11	10.1
Interest on credit, %	0	0
Rent, %	0.3	0.2
Allocations for social needs, %	3.2	2.9
Depreciation of fixed assets, %	8.3	9.6
Taxes included in cost of sales, %	0.8	1.3
Other expenses (clarify)	10	11.4
Depreciation of intangible assets, %	0	0
Remunerations for rationalization proposals, %	0	0
Mandatory insurance payments, %	0	0
Expenses for representation, %	0	0
other, %	10	11.4
Total: Costs of production and sales of products (works, services) (prime cost), %	4	6.3
For reference: Proceeds from sales of products (works, services), %	3.5	3.6

	3 months of 2015	3 months of 2016
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Raw materials, %	1.5	1.5
Purchased component parts and semi-finished goods, %	0	0
Works and production-related services, performed by third parties, %	42.1	40.4
Fuel, %	0	0
Power, %	25.5	26.8
Salaries and wages, %	10.4	10.1
Interest on credit, %	0	0
Rent, %	0.1	0.3
Allocations for social needs, %	3.2	3.1
Depreciation of fixed assets, %	9.9	10.1
Taxes included in cost of sales, %	1.5	1.6
Other expenses (clarify)	5.8	6.1
Depreciation of intangible assets, %	0	0
Remunerations for rationalization proposals, %	0	0
Mandatory insurance payments, %	0	0
Expenses for representation, %	0	0
other, %	5.8	6.1
Total: Costs of production and sales of products (works, services) (prime cost), %	3.8	1.8
For reference: Proceeds from sales of products (works, services), %	1.2	3.3

New types of products (works, services) offered by the Issuer in one's core activity market that may be of substantial importance judging by the openly available information on such types of products (works, services). Specify the development condition of such types of products (works, services).

### There are no new types of products (works, services) that may be of substantial importance.

Standards (rules) in accordance with which the Issuer prepared the accounting statements and carried out calculations presented in this paragraph of the quarterly report:

Russian standards of accounting reports.

### 3.2.3. Materials, goods (raw materials) and suppliers of issuer

Name: Limited Liability Company "Kamsky Cable"

Location: 105 Gaivinskaya sterrt, Perm, 614030

TIN: **5904184047** 

PSRN: 1085904004779

Purchase share, %: 25

Name: Limited Liability company "Manufacturing group "Energozhelezobetininvest"

Location: 20/20 Komintern str., Moscow 129327

TIN: 7716618190

### PSRN: 5087746319326

Purchase share, %: 21.9

Name: Limited Liability company "KTS"

Location: 183 Oktyabrskaya street, Krasnodar, 350000

### TIN: 2310138475

#### PSRN: 1092310001695

Purchase share, %: 21.3

Information on changes in basic material and goods (raw material) prices for more than 10% within the corresponding reporting period compared to the corresponding reporting period of the previous year

### **Reduction of price for:**

- current transformer TOL-SESH by 25.2%
- current transformer TPL-SESH by 21.3

#### **Increase of price for:**

- poles SV by 17.1%
- uninsulated wires AS by 26.8%
- porcelain pin insulator SHF-20 by 30%
- high-voltage bushing GKTSh-60-126/800 O1 by 13.5%

-

Portion of import in the material and goods supply, the forecast with respect to accessibility of import in the future and possible alternative sources of import

### Import supplies are not used.

3 months of 2016

The Issuer's suppliers that account for at least 10 percent of all supplies of materials and goods (raw materials)

Name: Limited Liability company "Ultraform Project"

Location: 8/1 Presnenskaya Naberezhnaya, Moscow 123317

TIN: 7713312020

PSRN: 1027739448660

Purchase share, %: 25.5

Name: Limited Liability company "KTS" Location: 183 Oktyabrskaya street, Krasnodar, 350000 TIN: **2310138475** PSRN: **1092310001695** Purchase share, %: 14.7

Name: Limited Liability company "Manufacturing group "Energozhelezobetininvest" Location: 20/20 Komintern str., Moscow 129327 TIN: 7716618190 PSRN: 5087746319326 Purchase share, %: **12.8** 

Name: Limited Liability company "Matritsa-Kuban" Location: 2 Chekhova street, Krasnodar 350033 TIN: **2309113719** PSRN: **1082309004645** Purchase share, %: 10.3

Information on changes in basic material and goods (raw material) prices for more than 10% within the corresponding reporting period compared to the corresponding reporting period of the previous year

Increase of price for: self-supporting insulated wire by 15,7 % uninsulated wire by 12%

Portion of import in the material and goods supply, the forecast with respect to accessibility of import in the future and possible alternative sources of import

### Import supplies are not used.

#### **3.2.4.** Target markets of the Issuer's products (works, services)

Core markets wherein the Issuer carries out its activity:

The Company is the largest electric power grid company in the Krasnodar Territory and Republic of Adygea carrying out transmission and distribution of electric energy across electric power grids with voltage equal or below 110 kV among the populated localities, in rural settlements and individual cities and regional centres of the Krasnodar Territory and Republic of Adygea including Sochi.

The market share on services of energy transmission was 66.8% within 2014 and 70.26% within 2015.

"Kubanenergo" PJSC carries out its main activity under conditions of natural monopoly regulated by the state to the extent of establishment of tariffs for electric energy transmission and provision for non-discriminatory consumers' access to electric power grids. Taking into account

the growing demand for electric energy in the region, the Company pays great attention to development, reconstruction and increase of carrying capacity of electric power grid facilities, reckoning on increase of one's services sales volume in future.

Since 01.07.2007 a "boiler" method of settlements for transmission of electric energy is in force in the region, with the "boiler holder" status reserved to "Kubanenergo" PJSC. This means that all energy selling companies marketing electric energy in the regional market pays to "Kubanenergo" PJSC for services for electric energy transmission across electric power grids of the whole regional energy system within the framework of contracts for electric energy transmission while "Kubanenergo" PJSC pays for electric energy transmission services to territorial grid companies.

Since September 22, 2011 an individual calculation scheme based on the "boiler below" principle has been used in the Krasnodar region with regard to LLC "Maykop CHP" Grid Company. Within the framework of this scheme, "Kubanenergo" PJSC provides electric energy transmission services to LLC "Maykop CHP" grid company and receives payment as per the individual tariff established by REC-PTD KT.

In the reporting quarter, the core consumers of "Kubanenergo" PJSC energy transmission services were:

- guarantee suppliers (3) ("Kubanenergosbyt" JSC, "NESK" JSC, "Oboronenergosbyt" JSC),

- energy selling companies (21) ("MAREM+" CJSC, "Disage-M" LLC, "RUSENERGOSBYT" LLC, "REK" LLC, "RUSENERGORESURS" LLC, "Transservicenergo" CJSC, "RN-ENERGO" LLC, "Experstroy" LLC, "MK SBYT", "KNAUF ENERGIYA" LLC, "Southern energy selling company" LLC, "MagnitEnergo" LLC, "Mosenergosbyt" JSC, "KES" LLC, "Yugstroy-Energosbyt" LLC, "Energoeffektovnost" LLC, "Pro-Energy LLC, "Kvant" LLC, "NSK" LLC) – participants of wholesale and retail markets that carrying out its activity on selling of electric energy to final consumers, connected to power grids of the Company and power grids of other Companies;

- a number of consumers (109) that concluded with Kubanenergo irect contracts for electricity transmission ("Novorostsement" JSC, "Tamanneftegaz" CJSC, "Kubanzheldormash" CJSC, "Euro Khim-Belorechenskie Minudobreniya" LLC, "Poultry farm "Primorskaya" LLC, "Fanagoria" APF, "Agrofirma stud farm "Pobeda" CJSC, "Kubanskiy bacon" LLC, "Sad-Gigant" CJSC, "Verkhnebakan cement factory" CJSC, "Abrau Durso" CJSC, "Pilot" CJSC, "Novoroslesexport" JSC, "Stud farm "Leninskiy put" JSC, "Stud farm "Gulkevichskiy" CJSC, "RAMO-M" CJSC, "Novomol" LLC, "Uspenskiy sakharnik" CJSC, "Pioneer" CJSC, "Novorossiysk commercial seaport" JSC, "Formika-Yug" LLC, "Kanevskiy Gas fitting plant" LLC, "IPP" JSC), concluded Agreement for the transmission of electricity;

- grid company - transmission and distribution of electricity on the grid to consumers and related distribution companies ("Maikop CHP" LLC).

Factors that may affect the products (works, services) marketing by the Issuer and possible actions of the Issuer to reduce such effect:

Negative factors that may have a negative effect on "Kubanenergo" PJSC products marketing represent political risks associated with decisions of the Government of the Russian Federation on issues related to development of electric power branch and risks associated with relations with local bodies; economic risks associated with state regulation of prices for the Issuer's products; financial risks associated with the conditions and value of borrowed resources attraction; risks associated with operation of core equipment (electric energy transmission) as well as other risks. Currently, the Issuer does not forecast substantial deterioration of the branch situation. In case of substantial deterioration of the branch situation, the Issuer plans to make risks analysis and to take corresponding decision in each specific case.

### 3.2.5. Information on the Issuer's licenses

Name of the body issued the license: Ministry of Natural Resources of the Russian Federation

Number of licence or document evidencing the access to particular types of activities: **licence for the use of subsurface resources KRD No. 80383VE** 

Type (types) of activity for performance of which the issuer obtained a licence or and access: **Recovery of fresh subsurface waters for household, potable and process water supply in Krasnodar.** 

Date of issue of licence or access to particular types of works of licence or access to particular types of works: **30.11.2015** 

Expiry date of licence or access to particular types of works of licence or access to particular types of works of licence or access to particular types of works: **20.07.2034** 

Name of the body issued the license: **Ministry of Natural Resources of Krasnodar region** Number of licence or document evidencing the access to particular types of activities: **licence for the use of subsurface resources KRD No. 80380B**Э

Type (types) of activity for performance of which the issuer obtained a licence or and access: **Recovery of fresh subsurface waters for household, potable and process water supply in Tverskaya village, Apsheronsiy district** 

Date of issue of licence or access to particular types of works of licence or access to particular types of works: **26.10.2015** 

C Expiry date of licence or access to particular types of works of licence or access to particular types of works: **01.01.2035** 

Name of the body issued the license: North Caucasus Federal service on environmental, technological and nuclear supervision

Number of licence or document evidencing the access to particular types of activities: Licence BII-30-003995 series AB 087343

Type (types) of activity for performance of which the issuer obtained a licence or and access: **operation at explosive/flammable facilities** 

Date of issue of licence or access to particular types of works: 11.11.2011

Expiry date of licence or access to particular types of works: Perpetual

Name of the body issued the license: Self-Regulating Organization NP "Energostroy"

Number of licence or document evidencing the access to particular types of activities: 0212.02-2010-2309001660-S-060

**Type (types) of activity for performance of which the issuer obtained a licence or and access:** installation, strengthening and dismantle structural elements and protecting structures of buildings and structures; assembly and disassembly of valves and equipment of water supply systems; assembly and disassembly isolation valves and equipment of heating networks; the device of external electric networks and communication lines; commissioning works; work on the organization of construction, reconstruction and overhaul that affect the security of capital construction.

Date of issue of licence or access to particular types of works **06.08.2015** Expiry date of licence or access to particular types of works: **Perpetual**  Name of the body issued the license: Self-Regulating Organization NP "Energoproject"

Number of licence or document evidencing the access to particular types of activities: P-0263-01-2010-0274

Type (types) of activity for performance of which the issuer obtained a licence or and access: access to works on preparation of design of external supply lines up to 35kV and their constructions that affect the safety of capital facilities

Date of issue of licence or access to particular types of works 17.08.2015

Expiry date of licence or access to particular types of works :

### Perpetual

Name of the body issued the license: The Federal Security Service of the Russian Federation in Krasnodar region

Number of licence or document evidencing the access to particular types of activities: GT 0083528, registration number 1504

Type (types) of activity for performance of which the issuer obtained a licence or and access: activities that involve usage of information constituting state secret

Date of issue of licence or access to particular types of works 20.07.2015

Expiry date of licence or access to particular types of works: 06.08.2018

The Issuer's management takes all the actions required for timely obtainment, actualization and prolongation of licenses and minimization of the probability of the suspension, change or withdrawal. In this connection, the forecast of licenses prolongation probability is favourable.

At the same time, there is a risk related to changes in the legislation or with decisions of federal or regional bodies on licensing issues that is beyond the Issuer's control. Thus, the Issuer cannot guarantee that no future changes will take place that may have negative effect on one's activity. However, presently the Issuer's activity reveals no prerequisites of legal, economic or political character related to complication of the procedure or reduction of the licenses prolongation possibility.

### **3.2.6.** Additional requirements to issuers being joint stock investment funds, insurance or lending institutions, mortgage agents

Issuer is not joint stock investment fund, insurance or credit company, mortgage agency.

### 3.2.7. Additional requirements to issuers which main activity is the extraction of minerals

Mining is not the core activities of the issuer

### **3.2.8.** Additional requirements to issuers which main activity is the provision of telecommunications services

Provision of telecommunications services is not the core activities of the issuer

### **3.3. Issuer's future activity plans**

Issuer's plans related to arrangement of new production capacity: Arrangement of new production capacity is not planned.

Issuer's plans related to extension and reduction of production capacity.

Development of the electric power grid sector of the Company is carried out in accordance with the approved scheme of prospective development of electric power grids and requirements of the technical specification for organization of technological connection of consumers to the Company's electric power grids.

It is planned to conclude over 30 thousand contracts for technological connection to the electric power grids with total capacity = 660 MW in 2016, the amount of cash fees (payment for technological connection) is projected to be 2 327 million rubles (excluding VAT).

It is expected that in 2012, due to the growth of power consumption in the region and the connecting of new customers, the amount of electricity transmission services rendered by the Company amount to 18 917 084 thousand kWh. (108% compared to 2015).

Issuer's plans related to development of new types of products:

Development of new types of products is not planned.

Issuer's plans related to modernization and reconstruction of fixed assets:

During the few coming years, "Kubanenergo" PJSC has scheduled construction and reconstruction of overhead lines, substations and other energy facilities, primarily – those oriented at provision for uninterrupted electric power supply of the Krasnodar Territory seaside areas (along the Black Sea and Azov Sea coasts), Krasnodar as a social and cultural centre and implementation of project of national standing on Taman peninsula: "Construction of Kerch strait bridge", "Construction of dry-cargo zone of Taman seaport".

### Plans of issuer's investment activity:

Kubanenergo PJSC carried out its investment activity in accordance with the approved by the BoD Investment programme for 2016-2020. The Investment programme was also approved by the Ministry of Energy of the Russian n Federation (order No.1033 dated 25.12.2015). Sources of funding the investment programme 2016:

- depreciation – 2 056.17 million rubles;

- VAT recovery 167.80 mln. rubles,
- other internal funds 44.82 mln. rubles,
- credit funds-1 525.42 mln. rubles,
- advances on technological connection 850.15 mln. rubles.

Implementation of investment programme includes the construction and reconstruction of 136.14 km of power lines and putting into operation the transformer capacity in amount of 172.80 MW.

Plans of the issuer related to possible changes in operating activities: the changing of operating activity is not planned.

### Future prospects in terms of sources of future income:

Main elements of Company's financial strategy:

- provision of qualitative, reliable and stable power supply;
- reduction of power equipment tear and wear;
- keeping of tariff sources of investment for the renewal and development of the network;
- improving the efficiency of operating costs;

- making of a reserve capacity of power grids in the volume advancing economic development for 3 years;

- introduction of innovative technologies that meet the highest international standards in the field of power distribution at all stages of the process;

- ensuring of the profitability of investments in the distribution grid complex at the level of profitability of companies with comparable market conditions in the Russian Federation

### **3.4.** Issuer's participation in industrial, banking and financial groups, holdings, groups of companies and associations

Name of the group, holding, corporate group or association: "Rosseti" PJSC

Term of issuer's participation: since July 1, 2008

#### Role (place) and functions of the issuer in organization:

Since July 1, 2008 the issuer was a dependent and then later affiliated company of "Rosseti" PJSC that received the portfolio of voting shares of the Company by the law of succession on dividing balance sheet in the results of reorganization of RAO "UES of Russia" JSC. Functions of the issuer in the Holding: formation of power sector of Russia in the sphere of distribution grid complex.

#### 3.5. Subsidiary and dependent companies of the Issuer

The issuer does not have subsidiary and dependent companies of material significance

**3.6.** Composition, structure and value of the Issuer's fixed assets, information on plans for acquisition, replacement and retirement of fixed assets as well as all facts of encumbrance on the Issuer's fixed assets

31.12.2015

Unit: thousand rub

Group of fixed assets	Acquisition cost (replacement cost)	Accumulated Depreciation
Fixed assets	98 908 400	48 311 872
Total	98 908 400	48 311 872

Information on depreciation calculation method for groups of fixed assets: Depreciation on fixed assets objects is charged in linear mode based on the terms of useful service of these objects

Reporting date: 331.12.2015

Information on depreciation calculation method for groups of fixed assets: Depreciation on fixed assets objects is charged in linear mode based on the terms of useful service of these objects

Reporting date: 31.12.2015

31.03.2016

Unit: thousand rub

Group of fixed assets	Acquisition cost (replacement cost)	Accumulated Depreciation
Fixed assets	99 106 116	49 207 599
Total	99 106 116	49 207 599
Information on depression calcul	ation mathed for groups	of fixed egget

Information on depreciation calculation method for groups of fixed assets:

Depreciation on fixed assets objects is charged in linear mode based on the terms of useful service of these objects

Reporting date: 31.03.2016

Results of last revaluation of fixed assets and leased assets, carried out during the last completed financial year, with the date of the revaluation, gross and net (net of depreciation) of the book value of fixed assets before revaluation and gross and net (net of amortization) of the replacement cost fixed assets to reflect current revaluation. The above information is provided for groups of fixed assets. The data are provided on methods of accrual of depreciation charges on groups of fixed assets.

Unit: thousand rub

Group of fixed assets	Total cost	Net asset	Revaluation	Full	Depreciated
	before	value	date	replacement	replacement
	revaluation	(excluding		cost after	cost
		amortization)		revaluation	(excluding
		before			amortization)
		revaluation			after
					revaluation
Homogeneous groups of	43 563 850	14 951 010	31.12.2015	47 548 686	16 175 206
fixed assets (group 110,					
420)					
Total	43 563 850	14 951 010		47 548 686	16 175 206

Method of revaluation of fixed assets (according to coefficient of federal executive body for statistics, market cost of fixed assets, supported by documents and experts' reviews. In case of presence of experts' review it is necessary to specify the method of evaluation):

Revaluation of fixed assets as of 31.12.2015 was carried out for the groups of fixed assets (code 110 "Industrial buildings", code 420 "Equipment for the conversion of electric power") by "ENPI Consult" JSC in accordance with the agreement No.2e392/15/407/30-933 dated 01.09.2015. The final results of the revaluation of homogeneous groups of fixed assets (code 110 "Industrial buildings", code 420 "Equipment for the conversion of electric power") not reflected in the financial statements for 2015 in accordance with legislation. While evaluating "ENPI Consult" JSC used basis-index methods of estimating the current (replacement) costs by indexation of initial cost.

Information on plans for the acquisition, replacement, retirement of fixed assets, the value of which is 10 or more percent from the total assets value, and other fixed assets at the discretion of the issuer, as well as all facts of encumbrance of the issuer (indicating the type of burden, the date of encumbrance, its validity and other conditions at the issuer's discretion):

The approved investments programme 2016 does not include modernization of facilities, cost of modernization of which is more than 10% of issuer's fixed assets

	-	-		
Fixed assets	Type of encumbr	Start-date	End date	Other conditions
	ance			
Room 16 in Kubanenergo,	Rent	01.02.2004	31.08.2016	Prolongation is
building: 2A, Stavropolskaya str.,				possible
Krasnodar. Place on				

### Property of "Kubanenergo" PJSC encumbered by leases as of 30.03.2016:

communication mast, area: 5.84 sq. m				
Premises at 2A Stavropolskaya str., Krasnodar. area: 192.8 sq. m	Rent	01.02.2014	30.11.2016	Prolongation is possible
Premises at 2A Stavropolskaya str., Krasnodar. area: 1.2 sq. m	Rent	28.11.2006	30.06.2016	Prolongation is possible
Premises No. 211, 212, 213, 214, 214/1, 214/2 in the building of lit. D, located at: 2A Stavropolskaya str., Krasnodar; area: 54.2sq.m.	Rent	01.12.2007	indefinite term	Prolongation is possible
Part of non-residential premises No. 5 located at 2A, Stavropolskaya str., Krasnodar, Area: 1.2 sq. m	Rent	01.10.2007	31.03.2017	Prolongation is possible
Parts of non-residential premises for installation of communication equipment. Location: branches of Kubanenrgo PJSC. Area: 21.6 sq.m.	Rent	31.07.2007	28.02.2017	Prolongation is possible
Premises for installation of metering devices. Location: branches of Kubanenergo PJSC. Area: 158 sq.m.	Rent	31.03.2010	31.08.2016	Prolongation is possible
Rooms: 18, 19, 20 located at: 47 Novorossiyskaya str., Krasnodar. Area: 23.8 sq.m.	Rent	05.05.2011	05.11.2016	Prolongation is possible
Radio mast for installation of communication equipment, 30, Tabachnaya ul., Saratovskaya ul., area; 6 sq. m	Rent	01.04.2003	28.02.2017	Prolongation is possible
Site for installation of electric tower with antenna and feeder equipment, 74, Gagarina ul., Yablonovsky vill., area: 14.3 sq. m	Rent	20.07.2005	20.07.2016	Prolongation is possible
Premises No. 34 located at 131, Pashkovskaya street, Krasnodar. Total area 23 sq.m.	Rent	01.08.2013	01.05.2016	Prolongation is possible
Concrete flumes for holding 2 electrical lines, length 700 m, substation 110/35 "Naberezhnaya"	Rent	01.09.2009	01.05.2016	Prolongation is possible
Concrete flumes for holding 2 electrical lines, length 700 m,	Rent	01.04.2010	31.10.2016	Prolongation is

substation 110/35 "Naberezhnaya"				possible
Premises for installation of metering devices. Location: branches of Kubanenergo PJSC. Area: 5.2sq.m.	Rent	30.01.2010	31.07.2016	Prolongation is possible
Premises: 7, 7/1 Aerodoromnaya str., Takhtamukai village, Adygea Area:7.6 sq.m.	Rent	01.01.2015	01.10.2016	Prolongation is possible
Wall of substation control building lit. B1 for installation of billboard	Rent	05.03.2015	05.01.2017	Prolongation is possible
Pylons of 35/10-0.4 kV high voltage lines for installation of fiber optic channel located at Takhtamukaiskiy district, area: 17 905 m	Rent	18.05.2015	Indefinite term	Prolongation is possible
Premises located at 358, Shovgenov street, Maikop. Area: 1 sq.m.	Rent	14.10.2013	14.06.2016	Prolongation is possible
Premises located at 358, Shovgenov street, Maikop. Area: 29.8 sq.m.	Rent	01.01.2014	30.09.2016	Prolongation is possible
Places for installation of communication equipment located at 110kV Apsheronsksaya substation, Apsheronsk, Krasnodar region. Area: 0.08 sq.m.	Rent	12.01.2015	12.10.2016	Prolongation is possible
Cash machine located at 334, Mira street, Labinsk, area: 1 sq.m.	Rent	04.09.2013	01.10.2016	Prolongation is possible
Premises located at: 334, Mira street, Labinsk. Area: 18.6 sq.m.	Rent	01.02.2014	31.10.2016	Prolongation is possible
Warehouse, located at: 173 Vladimirskaya street, Labinsk 36.6square meters	Rent	01.12.2015	31.05.2016	Prolongation is possible
Antenna and mast construction with platform located at: 1A, Lugovaya street Kurganinsk and 1, 50 years of VLKSM street, village Novoalekseevskaya, total square 19 sq. m	Rent	01.06.2008	30.09.2016	Prolongation is possible
Rooms No. 11 and 11a total area 23.1 sq.m, located at building lit. K, 6, 302 <sup>nd</sup> diviziya street, village Leningradskaya, Leningradskaya	Rent	03.02.2014	03.10.2016	Prolongation is possible

district, Krasnodar region				
Part of premises located at 41 Krupskoy street, Krylovskaya village	Rent	30.03.2016	28.02.2017	Prolongation is possible
0.4 kV high voltage line from complex transformer substation F5-509 (f1), 0.4 kV high voltage line from complex transformer substation KU9-107 (f1), 0.4 kV high voltage line from complex transformer substation KU3-65 (f1), 0.4 kV high voltage line from complex transformer substation TM2-193 (f1), 0.4 kV high voltage line from complex transformer substation RD1-446 (f1)	Rent	01.11.2012	20.10.2016	Prolongation is possible
Terminal located at: 49 Stroitelnaya str., Slavyansk-na- Kubani. Area: 1 sq.m.	Rent	26.12.2013	01.07.2016	Prolongation is possible
Room No.15 located at: 49 Stroitelnaya str., Slavyansk-na- Kubani. Area: 28 sq.m.	Rent	01.03.2014	01.12.2017	Prolongation is possible
Part of non-residential premises at office 104, 42, Konstitutsii street, Sochi, area: 1.2 sq. m	Rent	01.10.2007	01.12.2017	Prolongation is possible
Part of non-residential premises at: 42, Konstitutsiya USSR str., Sochi, area: 396.92 sq.m.	Rent	29.10.2013	28.08.2016	Prolongation is possible
Non-residential premises (lit. Z) located at 42, Konstitutsiya USSR str., Sochi, area: 7.47 sq.m.	Rent	01.10.2014	01.09.2016	Prolongation is possible
Non-residential premises (lit. B, building of substation control building and lock and seal device) located at 22 substation "Volkonka" of 110 kV, Kommunalnikov street, village Lazarevskoe, Sochi. Area: 1.2 sq.m.	Rent	01.08.2014	01.06.2016	Prolongation is possible
Places for the arrangement of reinforcement and fiber-optic cables on poles of power lines, Sochi	Rent	01.04.2011	31.10.2016	Prolongation is possible
Facilities and power transmission towers 0.4-10kW, the length of 67.8 km	Rent	29.04.2011	29.11.2016	Prolongation is possible

Singlemode optical fiber of fiber- optic transfer link "Sochi- Substation "Matsesta" 9.7 km	Rent	01.07.2013	01.03.2017	Prolongation is possible
Premises for dispatch centre, located at 42, Konstitutsiya USSR str., Sochi, area: 0.84 sq.m.	Rent	01.08.2014	01.06.2016	Prolongation is possible
Premises for installation of communication equipment: 147/B Kalarash str., Sochi, area: 0.12 sq.m.	Rent	01.06.2011	01.12.2017	Prolongation is possible
Sochi, substation "Golovinka", area: 28,6 km	Rent	01.06.2011	01.12.2017	Prolongation is possible
Pylons of power lines for installation located at Sochi, Area: 7.062 sq.m.	Rent	11.02.2015	30.11.2016	Prolongation is possible
Real estate, control room, lit A, office. 32, area 1.32 sq. m and repair production capacities lit A, Room 47, 147/B Kalarash str., Lazarevskiy district, area: 1.32 sq. m	Rent	01.06.2011	01.12.2017	Prolongation is possible
Terminal Box/ODF/: 42, Konstitutsiya USSR str., Sochi, area: 0.25 sq.m.	Rent	30.10.2012	31.06.2016	Prolongation is possible
Optical single-mode fiber optic cable FOL "Dzhubginskaya thermal plant - substation "Dzhubga 110kV"– access-feeder node of "Rostelekom" JSC No.15 and16. Sochi electrical networks	Rent	17.12.2013	17.09.2016	Prolongation is possible
10 kV high voltage lines on sectors village Georgievskoe – village Maloe Pseushko and village Maloe Pseushko – village Bolshoe Pseushko, total length: 14.24 km	Rent	01.07.2015	30.11.2016	Prolongation is possible
Non-residential premises located at 26 Vodopadnaya street, Krasnaya Polyana village, 12.8 square metres	Rent	01.10.2015	01.09.2016	Prolongation is possible
Rooms No. 19 and 21 in building lit. A located at: 62, Dzerzhinskiy street, Tikhoretsk. Area: 21 sq.m.	Rent	08.04.2015	16.11.2016	Prolongation is possible
Part of a corridor in administrative building, located at: 176 Lenina street, Timashevsk, Krasnodar region, 2 square metres.	Rent	01.06.2007	01.09.2016	Prolonged for an indefinite period
Premises No. 6 and 6' located at	Rent	21.03.2014	21.12.2017	Prolongation is

the 2 <sup>nd</sup> floor in building lit. A, 45, Pobedy street, Timashevsk, Timashevsk district, Krasnodar region. Area: 25.8 sq.m.				possible
Premises No. 6 located at the 1st floor in building lit. A, located at: 17, Kirov street, village Olginskaya, Primorsko-Akhtarsk district, Krasnodar region. Area: 15.4 sq.m.	Rent	23.04.2015	19.10.2016	Prolongation is possible
Room 1 in dispatch office, located at: 19 Sacco and Vanzetti street, 10.54 sq.m.	Rent	20.09.2011	05.02.2017	Prolongation is possible
Building of control board and back rooms, lit. 2B located at 19, Sacco and Vanzetti street, Novorossiysk. Area: 1.98 sq.m.	Rent	05.08.2011	20.04.2016	Prolongation is possible
Premises No. 7 on the territory of Gelendzhik distribution zone in repair and production building lit. A at: 24a, Suvorov street, Gelendzhik, total area 0.72 sq.m.	Rent	01.04.2013	01.12.2017	Prolongation is possible
Rooms with communication equipment: a metal cabinet in a modular substation control building and two metal antennas located on the site lightning support at: Krasnodar, Gelendzhik, Praskoveevka, 0.54 sq.m.	Rent	10.07.2014	10.05.2016	Prolongation is possible
Premises with total area 1362.6 square meters, 4 Krasnodarskaya str., Ust-Labinsk, Krasnodar region, area: 31.7 square meters	Rent	04.02.2014	04.10.2016	Prolongation is possible
Facilities No.34, 35, 36, 37 Located at: 54 Vorovskogo str., Armavir, Krasnodar area: 46, 3 sq.m.	Rent	01.12.2014	01.10.2016	Prolongation is possible

### IV. Information on issuer's business activity

### 4.1. Results of business activity

Dynamics of indicators showing the issuer's business activity, including its profitability and loss

Standard (rules) applied for making the accounting report: RAS

Unit of measurement for the sum of uncovered loss: thousand rubles

Indicator	2014	2015
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Net Profit, %	-12.36	4.07
Asset turnover ratio, times	0.48	0.56
Profitability of assets, %	-5.89	2.26
Profitability of internal capital, %	-12.26	4.49
Sum of non-covered loss as of reporting date	14 879 177	13 378 700
Ratio of non-covered loss as of reporting date and balance currency	24.11	20.8

Indicator	3 months of 2015	3 months of 2016
Net Profit, %	-3.22	3.6
Asset turnover ratio, times	0.13	0.16
Profitability of assets, %	-0.41	0.59
Profitability of internal capital, %	-0.87	1.16
Sum of non-covered loss as of reporting date	15 130 582	12 999 646
Ratio of non-covered loss as of reporting date and balance currency	24.49	20.34

All indicators are calculated on the basis of recommended methods of accounting

Economic analysis of the liquidity and solvency of the issuer, the issuer's capital adequacy for fulfillment of the short-term liabilities and to cover current operating expenses based on the economic analysis of the specified parameters describing the factors which, in the opinion of the issuer, had the most significant effect on the liquidity and solvency of the issuer:

At the end of 2015 the Company made a profit from financial activities in the amount of 1 452.5 million rubles, due to an increase in revenue by 6 310.8 million rubles or 21.5%.

Profitability and return on equity ratio by the results of the  $1^{st}$  quarter 2016 is positive due to the presence of net profit for the reporting period. Return on equity increased in the  $1^{st}$  quarter of 2016 by 2.0 points and amounted to 1.16%. Significant impact on the increase in this indicator in the reporting period was the increase in shareholders' equity of the Company.

Opinions of the issuer's management bodies on the causes or their effects on the financial and economic activities are not the same: **None** 

Member of the Board of Directors (Supervisory Board) of the Issuer, or a member of the collegial executive body that has a special opinion on the reasons and/or their impact on the financial performance of the issuer, as reflected in the minutes of the meeting (session) of the Board of Directors (Supervisory Board) of the Issuer or the collective executive body, which considered the relevant issues, and insists on such a view in the quarterly report: **None** 

### **4.2.** Liquidity of the Issuer, sufficiency of equity and current assets

Dynamics of indicators showing the issuer's liquidity

Standard (rules) applied for making the accounting report: RAS

Unit of maggiramont	for the cum	of not fixed	accets index.	thousand mubles
Unit of measurement	TOT THE SUIT		assels muex.	unousand rubles

Indicator	2014	2015
Net fixed assets index	-3 007 853	-11 808 361
Current liquidity ratio	0.81	0.45
Quick liquidity ratio	0.72	0.38

Indicator	3 months of 2015	3 months of 2016
Net fixed assets index	-3 896 969	-11 247 056
Current liquidity ratio	0.77	0.45
Quick liquidity ratio	0.68	0.38

By issuers decision the dynamics if indicators characterizing issuer's liquidity is additionally disclosed, the indicators are compiled on the basis of data of consolidated accounting report which is included in the quarterly report: **no** 

All indicators are calculated on the basis of recommended methods of accounting: yes

Economic analysis of the liquidity and solvency of the issuer, the issuer's capital adequacy for fulfillment of the short-term liabilities and to cover current operating expenses based on the economic analysis of the specified parameters describing the factors which, in the opinion of the issuer, had the most significant effect on the liquidity and solvency of the issuer:

### 2015

The indicator "Net working capital" has decreased by the results of 2015 in comparison to 2015 and amounts "minus" 11 247.1 million rubles.

The optimum amount of net working capital (net working assets) is determined in accordance with the individual needs of each company and depends on the size and characteristics of its activities, the turnover period of inventories, receivables, and on the conditions of borrowings and loans, etc.

The current liquidity ratio allows to determine how many times current assets cover short-term liabilities. The current ratio decreased in comparison to the same period of 2014 by 0.36 points and made up 0.45.

The quick ratio shows how much the most liquid assets cover current liabilities of the organization.

At the end of 2015 the quick ratio decreased by 0.34 points compared to 2014 and totaled 0.38.

The main reason for these changes is reduction in the level of funds, as well as an increase in short-term borrowings due to the transfer of the long-term to short-term portion of loans with maturities of less than 12 months.

### 1<sup>st</sup> quarter of 2016:

The indicator "Net working capital" has decreased by the results of the 1<sup>st</sup> quarter of 2016 in comparison to 2015 by 7 350.1 million rubles and amounts "minus" 11 247.1 million rubles. The optimum amount of net working capital (net working assets) is determined in accordance with the individual needs of each company and depends on the size and characteristics of its activities, the turnover period of inventories, receivables, and on the conditions of borrowings and loans, etc.

The current liquidity ratio allows to determine how many times current assets cover short-term liabilities. The current ratio decreased in comparison to the same period of 2015 by 0.32 points and made up 0.45.

The quick ratio shows how much the most liquid assets cover current liabilities of the organization.

By the results of the 1<sup>st</sup> quarter of 2016 the quick ratio has decreased by 0.3 points compared to 2015 and totaled 0.38.

The main reason for these changes is reduction in the level of funds, as well as an increase in short-term borrowings due to the transfer of the long-term to short-term portion of loans with maturities of less than 12 months.

Opinions of the issuer's management bodies on the causes or their effects on the financial and economic activities are not the same: None

Member of the Board of Directors (Supervisory Board) of the Issuer, or a member of the collegial executive body that has a special opinion on the reasons and/or their impact on the financial performance of the issuer, as reflected in the minutes of the meeting (session) of the Board of Directors (Supervisory Board) of the Issuer or the collective executive body, which considered the relevant issues, and insists on such a view in the quarterly report: None

### 4.3. Financial investments of the Issuer

31.12.2015

The list of the Issuer's financial investments, representing 5 or more percent of all financial investments as of the end of the reporting period

Investments in the securities

Form of securities: **shares** 

The Issuer's full business name: Recreation Centre Plamya Open Joint-Stock Company

The Issuer's abbreviated business name: RC Plamya, OJSC

Issuer's location: Novomikhailovsky-2 vill., Tuapse district, Krasnodar Territory, 352856 TIN: 2365000589

### 1 IIN: 2303000389

### PSRN: 1042330761274

Date of state registration of the issue (issues)	Registration number	Registering Authority
21.12.2004	1-01-34134-Е	Direction of the Russian Federal Securities Commission for the Southern Federal District
30.01.2012	1-02-34134-Е	Direction of the Russian Federal Securities Commission for the Southern Federal District
06.11.2012	1-03-34134-E	Direction of the Russian Federal Securities Commission for the Southern Federal District

Number of securities owned by the Issuer: **19 288 083** 

The total nominal value of securities owned by the Issuer: 102226.84 RUR x 1

The total book value of securities owned by the Issuer: **17 234.2** 

Unit of measurement: thousand rubles

## The Issuer of securities is subsidiary and (or) affiliate Company in relation to the Issuer that drew up this quarterly report

By results of 2015 no dividends were declared or paid.

Additional information: no

Type of securities: shares

The full name of the Issuer: "Recreation centre "Energetik", JSC

Abbreviated name of the Issuer: "R/c "Energetik"

Address of the Issuer: 4, Pionerskaya street, village Divnomorskoe, Gelendzhik, Krasnodar region, 353490

### TIN: 2304041820

### PSRN: 1042301876495

Date of state registration of the issue (issues)	Registration number	Registering Authority
21.12.2004	1-01-34134-E	Direction of the Russian Federal Securities Commission for the Southern Federal District

Number of securities owned by the Issuer: **39 845 257** 

Total face value of the securities owned by the Issuer: 39845257 RUR x 1

Total book value of the securities owned by the Issuer, RUR: 45 588.4

Unit of measurement: thousand rubles

### The Issuer of securities is subsidiary and (or) affiliate Company in relation to the Issuer that drew up this quarterly report

### By results of 2015 no dividends were declared or paid.

The size of the fixed interest or other income on bonds and other promissory equity securities or the procedure for determining the payment deadline;

the amount of dividend on preferred shares or the procedure for determining when it is defined in the charter of the joint stock company - issuer, term of payment;

the size of declared dividend on ordinary shares (in the absence of data on the size of declared dividend on ordinary shares in the current year, the amount of dividends declared in the previous year), term of payment

Additional information: no

### **Investments in non-emission securities**

The issuer made a reserve for possible losses from investments in securities

The quantity of provision for impairment of securities at the beginning and end of the last completed fiscal year before the expiry date of the last reporting quarter:

In accordance with the Russian Accounting Standard (RAS) "Accounting of investments" RAS19/02 approved by the Ministry of Finance of the Russian Federation on 10.12.2002 No. 126n (hereinafter - RAS 19/02), Regulation on the accounting policy of Kubanenergo JSC in 2013 approved by Company's order on 29.12.2012 No. 1165, "Kubanenergo" carried out a check for impairment of financial investments as of 31 December 2014 and as of December 31, 2015 amounted 17 336 thousand rubles.

### Other financial investments

There are no other financial investments that make up more than 5 percent of all investments.

Information about the magnitude of potential losses associated with the bankruptcy of organizations (enterprises), in which investments were made, for each type of investment: **no** 

Information about losses is provided in the evaluation of the issuer's financial investments, as reflected in the issuer's financial statements for the period from the beginning of the year to the end of the last reporting quarter.

Standards (rules) of accounting reports, under which the issuer made the calculations reflected in this paragraph of quarterly report:

# "Financial reports of the organization", approved by order of Ministry of Finance of Russian Federation, RAS 19/02, "Accounting of investments", approved by order of the Ministry of Finance of Russian Federation dated 10.12.2002 No. 126n.

Contributions to the charter capital of other organizations are recognized as financial investments of the organization and are accounted at sum of actual costs of investor, i.e. at the value of contributed assets on which they are recorded in the balance sheet of the investor.

Financial investments, on which the current market value is not determined, are to be reflected in the accounting records and financial statements at the balance sheet at initial cost (paragraph 21 of Regulation on Accounting 19/02).

Financial investments, which make possible to determine the current market value are recognized in the financial statements at the end of the year at the current market value by adjusting their estimates for the previous reporting date (paragraph 20 PBU 19/02).

Debt securities are accounted at the cost of purchase. The difference between the acquisition cost and the nominal value of the securities should be included in other income and expenses.

31.03.2016

The list of the Issuer's financial investments, representing 5 or more percent of all financial investments as of the end of the reporting period

Investments in the securities

Form of securities: shares

The Issuer's full business name: Recreation Centre Plamya Open Joint-Stock Company

The Issuer's abbreviated business name: RC Plamya, OJSC

Issuer's location: Novomikhailovsky-2 vill., Tuapse district, Krasnodar Territory, 352856

### TIN: 2365000589

#### PSRN: 1042330761274

Date of state registration of the issue (issues)	Registration number	Registering Authority
21.12.2004	1-01-34134-Е	Direction of the Russian Federal Securities Commission for the Southern Federal District
30.01.2012	1-02-34134-E	Direction of the Russian Federal Securities Commission for the Southern Federal District
06.11.2012	1-03-34134-E	Direction of the Russian Federal Securities Commission for the Southern Federal District

Number of securities owned by the Issuer: 19 288 083

The total nominal value of securities owned by the Issuer: 102226.84 RUR x 1

The total book value of securities owned by the Issuer: **17 234.2** 

Unit of measurement: thousand rubles

### The Issuer of securities is subsidiary and (or) affiliate Company in relation to the Issuer that drew up this quarterly report

### By results of 2015 and 3 months of 2016 no dividends were declared or paid.

The size of the fixed interest or other income on bonds and other promissory equity securities or the procedure for determining the payment deadline;

the amount of dividend on preferred shares or the procedure for determining when it is defined in the charter of the joint stock company - issuer, term of payment;

the size of declared dividend on ordinary shares (in the absence of data on the size of declared dividend on ordinary shares in the current year, the amount of dividends declared in the previous year), term of payment

Additional information: no

Type of securities: shares

The full name of the Issuer: "Recreation centre "Energetik", JSC

Abbreviated name of the Issuer: "R/c "Energetik"

### Address of the Issuer: 4, Pionerskaya street, village Divnomorskoe, Gelendzhik, Krasnodar region, 353490

### TIN: 2304041820

### PSRN: 1042301876495

Date of state registration of the issue (issues)	Registration number	Registering Authority
21.12.2004	1-01-34134-E	Direction of the Russian Federal Securities Commission for the Southern Federal District

Number of securities owned by the Issuer: 39 845 257

Total face value of the securities owned by the Issuer: 39845257 RUR x 1

Total book value of the securities owned by the Issuer, RUR: 45 588.4

### Unit of measurement: thousand rubles

### The Issuer of securities is subsidiary and (or) affiliate Company in relation to the Issuer that drew up this quarterly report

### By results of 2015 and 3 months of 2016 no dividends were declared or paid.

The size of the fixed interest or other income on bonds and other promissory equity securities or the procedure for determining the payment deadline;

the amount of dividend on preferred shares or the procedure for determining when it is defined in the charter of the joint stock company - issuer, term of payment;

the size of declared dividend on ordinary shares (in the absence of data on the size of declared dividend on ordinary shares in the current year, the amount of dividends declared in the previous

year), term of payment

### Additional information: no

### Investments in non-emission securities

The issuer made a reserve for possible losses from investments in securities

The quantity of provision for impairment of securities at the beginning and end of the last completed fiscal year before the expiry date of the last reporting quarter:

In accordance with the Russian Accounting Standard (RAS) "Accounting of investments" RAS19/02 approved by the Ministry of Finance of the Russian Federation on 10.12.2002 No. 126n (hereinafter - RAS 19/02), Regulation on the accounting policy of Kubanenergo JSC in 2013 approved by Company's order on 29.12.2012 No. 1165, "Kubanenergo" carried out a check for impairment of financial investments as of 31 December 2015 and as of 31 March 2016 amounted 17 336 thousand rubles.

### Other financial investments

There are no other financial investments that make up more than 5 percent of all investments.

Information about the magnitude of potential losses associated with the bankruptcy of organizations (enterprises), in which investments were made, for each type of investment: **no** 

Information about losses is provided in the evaluation of the issuer's financial investments, as reflected in the issuer's financial statements for the period from the beginning of the year to the end of the last reporting quarter.

Standards (rules) of accounting reports, under which the issuer made the calculations reflected in this paragraph of quarterly report:

"Financial reports of the organization", approved by order of Ministry of Finance of Russian Federation, RAS 19/02, "Accounting of investments", approved by order of the Ministry of Finance of Russian Federation dated 10.12.2002 No. 126n.

Contributions to the charter capital of other organizations are recognized as financial investments of the organization and are accounted at sum of actual costs of investor, i.e. at the value of contributed assets on which they are recorded in the balance sheet of the investor.

Financial investments, on which the current market value is not determined, are to be reflected in the accounting records and financial statements at the balance sheet at initial cost (paragraph 21 of Regulation on Accounting 19/02).

Financial investments, which make possible to determine the current market value are recognized in the financial statements at the end of the year at the current market value by adjusting their estimates for the previous reporting date (paragraph 20 PBU 19/02).

Debt securities are accounted at the cost of purchase. The difference between the acquisition cost and the nominal value of the securities should be included in other income and expenses.

### 4.4. Intangible assets

31.12.2015

#### Unit: thousand rubles.

Intangible assets	Initial (replacement) cost	Depreciation
Intangible assets	36 388	23 155

TOTAL	36 388	23 155
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Standards (rules) of accounting, under which the issuer provides information on its intangible assets:

Accounting of intangible assets in accordance with the Order of Ministry of Finance of Russian Federation dated 27.12.2007 No. 153n "About approval of accounting "Accounting of Intangible Assets" (RAS 14/2007)."

Reporting date: 31.12.2015

31.03.2016

Unit: thousand rubles.

Intangible assets	Initial (replacement) cost	Depreciation
Intangible assets	36 388	24 342
TOTAL	36 388	24 342

Standards (rules) of accounting, under which the issuer provides information on its intangible assets:

Accounting of intangible assets in accordance with the Order of Ministry of Finance of Russian Federation dated 27.12.2007 No. 153n "About approval of accounting "Accounting of Intangible Assets" (RAS 14/2007)."

Reporting date: **31.03.2016** 

### 4.5. Details of the Issuer's policy and expenses in the field of scientific and technical development, with regard to licenses and patents, new researches and developments

Information on the Issuer's policy in the field of scientific and technical development for the reporting period including disclosure of costs in connection with scientific and technical activity carried out at the expense of the Issuer's proprietary assets:

The Company's policy in the field of scientific and technical development is aimed at increase of reliability of energy equipment operation, cost-effectiveness and environmental safety of the Company's core energy facilities activity.

The Innovative Development Program of Kubanenergo PJSC was approved by the Board of Directors of Kubanenergo on 29.07.2011 (as amended on 15.06.2012).

The Company's research and development plan for 2015 contains 3 projects and 5 projects are planned for 2016.

In the 1<sup>st</sup> quarter of 2015 the company paid the state duty for the maintenance of the patent of the Russian Federation for useful model for the third year in the amount of 850 rubles. Intermediate materials on one stage of R&D works submitted for consideration and adoption were adopted in the 3<sup>rd</sup> quarter. 5 015.9 thousand rubles including VAT were paid 29.09.2015. In the 4<sup>th</sup> quarter of 2015 work-in-progress on one stage of design and development work was accepted; on 18.12.2015 payment in the amount of 785.1 thousand rubles (VAT included) was made. In the 1<sup>st</sup> quarter of 2016 the state duty was paid for the maintenance of the Russian patent for utility model for the fourth year in the amount of 850 rubles.

Implementation of R&D "Development of standard technical documents "Standard of Company. Implementation of requirements of technical policy. System of standard units of the companies of electric networks of territorial grid companies, instruments of technical and dispatcher management and exception of unreasonable financial expenses on the recommendation of "Rosseti" PJSC was terminated in February of 2015.

Information on the creation and acquisition by the Issuer of legal protection of intellectual property rights (including the date of issue and the duration of patents for invention, utility model or industrial design, the state registration of trademarks and service marks, appellations of origin):

On 19.02.2015 as a result of the R&D project the company obtained a certificate of state registration of the computer software programme "Program of processing and submission of data on equipment monitoring, that is formed by a system for control of the insulation of power transformers (TSE SKI)" No.2015612526.

#### The main directions and results of use of main for the issuer intellectual property objects:

In the reporting period the Company adopted the balance of the following intangible assets:

It was offered to use the following results of R&D projects received earlier:

- UV system diagnostics of insulation at Substation and overhead lines 35-110 kV - detection system on electrical insulation of crown discharge and electric arc in daylight at Substation and overhead lines 35-110 kV, allows to define status of the equipment, to identify the malfunction of a component and the possibility of failure, exact location of the source of the crown and specify necessity of equipment repair. This reduces time of detecting the defecting part and elimination of such defect.

- The scheme of perspective development of electric networks of 35 kV and above of "Kubanenergo" PJSC for the period 2012-2017 with prospect of up 2022. In the result of the activities schemes of the electric grids were determined and perspective directions of grids 35-110 kV development were explained with regard of strategical directions of economics development of Krasnodar region and Adygea Republic, determined amount of construction projects, modernization of electric grid facilities.

- Microprocessor adaptive fine protection of near and remote redundancy of transformers of tap-off and intermediate substations. The specified protection provides a high sensitivity to short circuits for transformers by detecting emergency operation against the background of a comparable level of current load, start-up (self-starting) of electric motors, the influence of transition resistance of the electric arc.

Risk factors associated with the possible expiry of the basic patents, licenses for the use of trademarks:

There are no risks associated with the expiration of the patents and licenses for the use of trademarks in the Issuer.

#### 4.6. Analysis of development trends in the sphere of Issuer's core activity

Implementation of investment programs elaborated by "Kubanenergo" JSC and providing for development, technical re-equipment and reconstruction of the electric power grid sector of the Company should provide reliable electric power supply to existing and future electric energy consumers in the next few years.

Positive factors and conditions affecting the Issuer's activity include, in particular:

- Growth of energy consumption in the region

- Increase of payment discipline of energy selling companies
- Growth of capacities commissioned
- Power redistribution among consumers according to their needs (actual consumption).

Negative factors and conditions affecting the Issuer's activity include, in particular:

- ageing of the Issuer's core equipment

- reduction of rate of uniform "boiler" tariffs for electricity transmission services

- inconsistency decisions taken in the sphere of establishment of electric energy transmission tariffs to the extent of the investment component inclusion

- necessity to provide meter reading because of the absence of automated system of remote control and accounting of electric energy

- increase in losses of active energy consumed for heating of wires due to the lack of compensation of reactive power.

General evaluation of the results of Issuer's activity in this particular sector; correspondence of the results of the Issuer's activity to the trends in the sector development; reasons justifying the obtained results of the activity (satisfactory and unsatisfactory results, in the Issuer's opinion):

The main result of the Issuer's activity in power industry consists in provision of reliable and uninterrupted power supply of consumers, consistent implementation of investment projects on construction and reconstruction of overhead lines, substations and power industry facilities, primarily oriented at provision for uninterrupted power supply of the of the Krasnodar Territory seaside areas (along the Black and Azov Seas coasts), especially Sochi district, Krasnodar as a social and cultural centre, as well as implementation of projects on Taman peninsula: "Construction of transport passage through the Kerch Strait", "Project on construction of dry cargo district in Taman port". Successful resolution of tasks set to the Company within the framework of the industry reform by efforts of "Kubanenergo" PJSC management contributes to it.

### 4.7. Analysis of factors and conditions affecting the Issuer's activity

The impact of inflation, changes in exchange rates, government decisions, economic, financial, political and other factors affecting the business activity of the issuer and which influenced the amount of revenue from sale of goods, products, services and income (loss) from core business.

Among the factors and conditions that directly influence the Issuer's activity is the economic stability of the region.

In the current macroeconomic conditions the core activity of the issuer is influenced by inflation, as well as increasing interest on loans by the creditor banks. In addition, the growth of productive supply and electricity transmission revenue due to the increase of energy consumption, including through the development of infrastructure of the Krasnodar region and the Republic of Adygea in 2015.

Prices (tariffs) for Company's services on energy transmission and grid connection are subject to tariff regulation, along with it, due to introduction of restriction to tariff growth, there is a risk that the Regional Energy Commission of the Krasnodar region approves tariffs that do not fully consider expenses of Kubanenergo PJSC.

Undeveloped networks in some districts of the Krasnodar region and the Republic of Adygea together with ever growing demand have led to overloading of power lines and transformers.

Reliability of power supply is reduced because of aged equipment, which means extra expenditures for keeping the equipment going.

In the part of power transmission services, the Issuer's activity is influenced by:

- due to the fact that calculation of technological losses is performed based on regular network scheme, all changes in its parameters and configurations influence the amount of energy losses (in order to prevent accidents in networks it is necessary to redistribute the loads). Such forced redistribution of loads and changes in operating network scheme lead to increase of actual technological losses both at the expense of losses in power transformers and losses of electric energy that occur because of transfer of extra reactive power from inoperative power transformers and increased load; - shortage of record-keeping equipment makes impossible to analyze in due time the load on networks.

Measures taken by the issuer to efficiently use these factors and conditions:

The Company pays great attention to development of power grid facilities using scientifically grounded technical solutions and technologies tested during the operation of, modern equipment. In order to meet consumers' demand for more capacity, a reliable and uninterrupted electricity supply, the Company invested considerable funds for the reconstruction of electrical networks and the creation of new connection points.

The Company continuously interacts with the Department in order to establish reasonable tariffs. In order to increase efficiency and improve the financial and economic condition of "Kubanenergo" PJSC and to ensure financial stability and achieve sustainable positive financial result of activity, "Kubanenergo" PJSC developed a plan to increase efficiency and improve the financial and economic condition of "Kubanenergo" PJSC.

The list of internal and external measures, taken to increase the efficiency of business processes in both "Kubanenergo" PJSC and the group of companies "Rossetti" PJSC in general, has been defined taking into account the prevailing macroeconomic conditions.

Methods used by the issuer and methods the issuer plans to use in the future to reduce the negative effect of factors and conditions influencing the issuer's activity:

Implementation of developed by Kubanenergo investment programmes that include the development, modernization and reconstruction of electric grid facilities of the Company. This should improve the state of power supply to consumers of electricity in the coming years.

Development of power grid facilities of the Company in accordance with the approved scheme of perspective development of electric networks and the technical requirements in the organization of technological connection of consumers to electric grids of the Company.

In addition, the issuer shall apply the following methods:

- implementation of measures aimed to improve the payment discipline and reduce the accounts receivable for electricity transmission services, including the elaboration of mechanisms of consolidation of transmission assets;

- optimization of the investment costs;

- providing cost savings through effective use of material resources, increase productivity, optimization of the organizational structure of the company (without loss of qualified personnel);

- imposition of limitations on power consumption in case of debts in payments for the electricity from the customers;

- carrying out work on the consolidation of property owned by territorial grid companies that do not meet the criteria of referring the owners to territorial grid companies, approved by the order of the RF Government No.184 dated 28.02.2015 "On attribution of owners of grid facilities to territorial grid companies".

Significant events/factors that may have the most negative impact on the possibility gaining by the Issuer in the future the same or better results as compared to the results obtained for the last reporting period, as well as the likelihood of such events (factors):

There are risks to ensure the reliability of electricity supply to consumers and a threat to stable operation of the power system due to overload power lines and transformers (autotransformers) in normal and post-fault conditions.

The situation is worsened by the continued aging of the power equipment. The number of equipment, buildings and structures that are worn out and need replacement, reconstruction or modernization is continually increasing.

Significant events/factors that may improve the performance of the issuer, and the probability of their occurrence and their duration:

- the growth of energy consumption in the regions of the Company's presence,

- implementation of the investment programme, which allows to increase operational efficiency,

- the solution of public authorities in setting tariffs for electricity transmission and to ensure nondiscriminatory access of consumers to power grids,

- decrease in interest charged by banks on credit contracts due to changes in financial market conditions,

- reduction of operational costs of controlled will allow the Company to reduce the cost of servicing the unit of electrical equipment in 2017 by 15.0% compared to 2012, as well as reduction of operational expenses by at least 3% comparison to the previous year.

The Issuer sent a claim to the Federal Antimonopoly Service and the Federal Tariff Service of Russia (letter No. K $\ni$ /1200/431 dd. 02.09.2015) on consideration of dispute with Regional energy Commission – Department of prices and tariffs of Krasnodar region on amount of expenses of "Kubanenergo" PJSC on purchasing of electric energy for compensation of losses, taking into account when establishing unified (boiler) tariffs on electric energy transmission services in 2015 to provide the including of economically feasible expenses in necessary gross revenue to compensate losses in 2015. FAS Russia made a decision on 18.02.2016 TILItoSP/9795/16 on partial satisfaction of the requirements of the PJSC "Kubanenergo" of the pre-trial examination of a dispute relating to the establishment and (or) application of prices (tariffs) in the regulation of tariffs for natural monopolies, with the Regional energy Commission – Department of prices and tariffs of Krasnodar region.

Implementation of developed by Kubanenergo investment programmes that ensure the development, modernization and reconstruction of electric grid facilities of the Company, will provide reliable power supply of existing and prospective consumers of electricity in the coming years.

The likelihood of such factors is estimated by the Company as considerable. To anticipate the duration of these events is not possible due to the uncertainty of the economic situation development in Russia and in the whole world.

### 4.8. Issuer's Competitors

"Kubanenergo" PJSC carries out one's activity in conditions of natural monopoly, performing electric energy transmission to consumers connected to the grids of interfacing grid organizations. The risk of occurrence of competition for "Kubanenergo" PJSC is possible only in case if "FGC UES" PJSC signs independent contracts for provision of electric energy transmission services with consumers territorially located within the responsibility zone of "Kubanenergo" JSC, their power receiver devices connected to "FGC UES" PJSC grids.

## V. Details on persons that are members of the Issuer's management bodies, the Issuer's bodies in charge of control of financial and business activity and brief details on the Issuer's employees (workers)

### 5.1. Details of the structure and competence of the Management Bodies of the Issuer

Full description of the structure of Management Bodies of the Issuer and their competences in accordance with the Issuer's Charter (constituent documents):

In accordance with "Kubanenergo" PJSC Charter, the management bodies of the Company are:

- General Meeting of Shareholders;
- Board of Directors;
- Management Board (Collegial Executive Body of the Company);
- General Director (Sole Executive Body of the Company).

The General Meeting of Shareholders is the Supreme Management Body of the Company.

General management of the Company's activity is carried out by the Board of Directors.

General Director and the Management Board of the Company carry out management of current activity of the Company.

Issues referred by the Company Charter to the competence of the General Meeting of Shareholders of the Issuer:

### In accordance with "Kubanenergo" PJSC Charter, the following issues are referred to the competence of the General Meeting of Shareholders:

1) Introduction of alterations and amendments to the Charter or approval of a new version of the Charter;

2) Reorganization of the Company;

3) Liquidation of the Company, appointment of liquidation commission and approval of intermediate and final liquidation balances;

4) Definition of number, nominal value, category (type) of declared shares and rights, vested in such shares;

5) Increase of charter capital of the Company through increase of nominal value of shares or placement of additional shares;

6) Reduction of charter capital of the Company through reduction of nominal value of shares, acquisition of a part of shares by the Company with the purpose of reducing of their total number and through redemption of shares acquired or bought out by the Company;

7) Splitting and consolidation of the Company shares;

8) Making decision on placement of the Company bonds convertible into shares and other issued securities convertible into shares;

9) Determination of the number of members of the Board of Directors of the Company, election of its members and early termination of their powers;

10) Election of members of the Auditing Commission of the Company and early termination of their powers;

11) Approval of external Auditor of the Company;

12) Approval of resolution on transfer of the power of the sole executive body of the Company to a management organization (manager) and on early termination of their powers;

13) Approval of annual reports, annual accounting statements, including profit and loss statements (profit and loss accounts) of the Company, and distribution of profit including payment (declaration) of dividends, except for the profit distributed in the form of dividends by the results of the first quarter, half-year, nine months of fiscal year, and losses of the Company by the results of fiscal year;

13.1) payment (declaration) of dividends by the results of the first quarter, half-year, nine months of fiscal year;

14) Determination of the proceedings of the General Meeting of the Company's Shareholders;

15) Making decision on approval of transactions in the cases stipulated by Article 83 of the

Federal Law "On Joint Stock Companies";

16) Making decision on approval of major transactions in the cases stipulated by Article 79 of the Federal Law "On Joint Stock Companies";

17) Approval of resolution on participation in financial and industrial groups, associations and other unions of commercial organizations;

18) Approval of internal documents regulating the activity of the Company's bodies;

19) Making decision on payment of remuneration and (or) compensations to the members of Auditing Commission;

20) Making decision on payment of remuneration and (or) compensations to the members of the Board of Directors;

21) decisions on filing an application on delisting Company's shares or securities convertible to shares

22) Making decision on other matters, stipulated by the Federal Law "On Joint Stock Companies".

Issues referred by the Company Charter to the competence of the Board of Directors of the Issuer:

### The following issues fall within the competence of the Board of Directors:

1) Determination of the priority domains of the Company activities;

2) Convening of the annual and extraordinary General Meetings of the Company Shareholders, with exception of the cases specified in Clause 14.8 of Article 14 hereof and declaration of the new General Meeting date to be held instead of a failed one due to absence of quorum;

3) Approval of the agenda of the General Meeting of the Company's Shareholders;

4) Election of the secretary of the General Meeting of the Company's Shareholders;

5) Determination of the date of record of the list of persons entitled to attend the General Meeting of the Company's Shareholders, fixing up the date of making the list of persons entitled to receive dividends, approving of costs estimated on holding general meeting and making decisions on other issues related to preparation and holding of the General Meeting of the Company's Shareholders;;

6) The decisions on issues specified in sub-items 2, 5, 7, 8, 12–20 of Clause 10.2 of Article 10 hereof, as well as reduction of charter capital of the Company, on fixing up the date of making the list of persons entitled to receive the dividends can be made by AGM only at the suggestion of the Board of Directors of the Company.

7) placement of additional shares, into which preferred shares placed by the Company of a certain type are converted, convertible into common shares or preferred shares of other types, if such a placement is not associated with an increase in the authorized capital of the Company, as well as placement of bonds or other equity securities other than shares; Eurobond issue and determining policy in the sphere of the issue of securities (except for shares) and Eurobonds;

8) Approval of resolution on issue (additional issue) of securities, securities issue prospect, and report on the results of the securities issue (additional issue), and notification on results of issue (additional issue) of securities, approval of reports on the results of acquisition of shares from the Company shareholders, reports on share redemption results, reports on the claims of the Company shareholders for repurchase of shares held by them;

9) Determination of the property price (pecuniary valuation), price of placement or procedure of fixing the price and redemption of issued securities in the cases stipulated by the Federal Law "On Joint Stock Companies" and upon making decisions on the issues specified in Items 11, 21, 38 of Clause 15.1 hereof;

10) Acquisition of the shares, bonds and other securities placed by the Company in the cases

stipulated by the Federal Law "On Joint Stock Companies";

11) Alienation (realization) of the Company shares occurring at the Company's disposal as a result of their acquisition or repurchase from the shareholders of the Company and in other cases stipulated by the Federal Law "On Joint Stock Companies";

12) Election of General Director of the Company and early termination of his powers, including resolution on early termination of the employment contract within him;

13) Determination of the number of members of the Management Board of the Company, election of members of the Management Board of the Company, fixing the remuneration and compensation to be paid to them, early termination of their powers;

14) Recommendations to the General Meeting of the Company's Shareholders concerning the size of remuneration and compensations paid to the members of the Auditing Commission and determination of the amount of fee to be paid for the Company's external Auditor's services;

15) Recommendations on the size of dividends on shares and the procedure of their payment;

16) Approval of internal documents of the Company determining the procedure of formation and use of the Company funds;

17) Approval of resolutions on the use of the Company funds; approval of the estimates for the use of the special purpose funds and consideration of the results of implementation of estimates of the special purpose funds;

18) Approval of internal documents of the Company, with exception of the internal documents, the approval of which falls within the competence of the General Meeting of Shareholders, and other internal documents the approval whereof falls within the competence of executive bodies of the Company;

19) Approval of business plan (adjusted business plan) including the investment program and quarterly report on the progress of their implementation, approval (adjustment) of the list and values of cash flow benchmarks of the Company;

19.1) On consideration of investment program, including amendments to the same;

20) Establishing of branches and opening of representative offices of the Company, their liquidation;

20.1) Introduction of alterations the Company Charter related to establishing of branches, opening of representative offices of the Company (including alteration of details of the names and locations of the Company branches and representative offices) and their liquidation;

21) Approval of resolutions on the Company's participation in other organization (joining an existing organization or establishment of a new organization, including approval of constituent documents) and on acquisition, alienation, and encumbrance of shares and shareholdings in the charter capital of the organizations in which the Company participates change of participatory interest in the charter capital of a corresponding organization and termination of the Company's participation in other organizations;

22) Determination of credit policy of the Company as regards the Company's granting loans, entering into credit agreements and loan agreements, issue of sureties, assuming liabilities on bills and notes (issue of promissory notes and bills of exchange), pledge of property, and passing resolutions on the Company's participation in such transactions in the cases when the decision-making procedure in their respect has not been determined by the credit policy of the Company, and the approval of resolutions on bringing the Company's debts in balance with the limits established by the credit policy of the Company;

23) Approval of major transactions in the cases stipulated by chapter X of the Federal Law

"On Joint Stock Companies";

24) Approval of transactions stipulated by chapter X of the Federal Law "On Joint Stock Companies";

25) Approval of the Company's Registrar, terms and conditions of an agreement with him, as well as termination of the agreement with him;

26) Election of the Chairman of the Board of Directors of the Company and early termination of his powers;

27) Election of the Deputy Chairman of the Board of Directors of the Company and early termination of his powers;

28) Election of Corporate Secretary of the Company and early termination of his powers;

29) Preliminary approval of resolutions on the Company's making transactions connected with gratuitous transfer of the Company property and property rights (claims) as regards itself or a third party; transactions connected with release from property liability towards itself or a third party; transactions connected with free of charge rending of services (performance of work) by the Company to third parties in the cases (within the scopes) determined by specific resolutions of the Board of Directors of the Company, and approval of resolutions on the Company's making of such transactions in the cases when the above specified cases (scopes) are not determined;

30) Approval of organizational structure of the executive authority of the Company and alterations to the same;

31) Making decision on suspension of the powers of the managing company (manager);

32) Making decision on appointment of an acting General Director of the Company in the cases determined by specific resolutions of the Board of Directors of the Company, and his bringing to disciplinary responsibility;

33) Bringing the General Director of the Company and members of the Management Board of the Company to disciplinary responsibility, and their reward pursuant to the labor law of the Russian Federation;

34) Consideration of reports of the General Director on the Company's activity (including the discharge of his duties), on implementation of the resolutions of the General Meeting of Shareholders and the Board of Directors of the Company;

35) Approval of the procedure of relations of the Company with the organizations, in which the Company is a participant;

36) Determination of the opinion of the Company (representatives of the Company) on the following issues of the agenda of the General Meetings of Shareholders (participants) and meetings of the boards of directors of affiliated and dependent companies), including the authorization to participate or not to participate in the voting on the agenda issues, voting on the draft resolutions in favor, against or abstained:

a) On determination of agenda of a general meeting of shareholders (participants) of affiliated and subsidiary companies (except those where the Company owns 100% of authorized capital);

c) On determination of the number of members in the supervisory and control bodies of affiliated and dependent companies, nomination, election of their members and early termination of their powers; nomination, election of sole executive body of affiliated and dependent companies and early termination of its powers;

d) On definition of number, nominal value, category (type) of declared by affiliated and dependent companies shares and rights, vested in such shares;

e) On increase of charter capital of affiliated and dependent companies through increase of nominal value of the shares or through placement of additional shares;

f) On placement of securities of affiliated and dependent companies convertible into ordinary shares;

g) On splitting, consolidation of shares of affiliated and dependent companies;

h) On approval of major transactions made by affiliated and dependent companies;

i) On affiliated and dependent companies' participation in other organizations (on joining an existing organization or establishing of a new organization), and on acquisition, alienation or encumbrance of shares and interest in charter capitals of the organizations in which affiliated and dependent companies, change of participatory interest in the charter capital of a respective organization;

j) On affiliated and dependent companies entering into transactions (including interrelated transactions) connected with acquisition, alienation or possible alienation of the property comprising the fixed assets, intangible assets, facilities under construction, the purpose of use whereof is generation, transmission, dispatching, distribution of electric and thermal energy in the cases (within the scopes) determined by the procedure of the Company's interaction with the organizations, in which the Company participates, to be approved by the Board of Directors of the Company;

k) On introduction of alterations and amendments to the constituent documents of affiliated and dependent companies;

1) Determination of the procedure of remuneration payment to the members of the Board of Directors and Auditing Commission of affiliated and dependent companies;

m) On approval of business plan (adjusted business plan) including the investment program, and quarterly report on the progress of their implementation;

n) On consideration of investment program, including amendments to the same;

o) On approval of target values of key performance indicators (adjusted target values of key performance indicators);

p) On approval of report on compliance with the planed values of annual and quarterly key performance indicators;

q) On approval (consideration) of report on fulfilment of business plan;

r) On approval of profit and loss distribution by the results of fiscal year;

s) On recommendations as regards size of dividends on shares and their payment procedure;

t) On payment (declaration) of dividends by the results of the first quarter, semiyear, nine months of fiscal year, and by results of the fiscal year;

u) On approval (consideration) of report on the implementation of the investment program;

v) on reduction of the authorized capital of subsidiaries and affiliates by reducing the nominal value of shares through the acquisition of subsidiaries and affiliates' shares in order to reduce their total number, as well as by redemption of repurchased shares of subsidiaries and affiliates

w) determination of the credit policy of the affiliated and subsidiary companies in respect of provision of loans, making credit contracts and loan agreements, issue of guarantees, commitments on bills (issuing of ordinary and transfer bill), property mortgage and making decisions about the subsidiaries and affiliates of such transactions when the procedure for making decisions on them is not determined by the credit policy of subsidiaries and affiliates, as well as the adoption in the manner prescribed by the credit policy of affiliated and subsidiary

companies on bringing the debt position of affiliated and subsidiary companies in line with the limits established by the credit policy of the SDC report on the review of the credit policy of subsidiaries and affiliates, the approval of the loan plan of affiliated and subsidiary companies on the approval of the plan of development of subsidiaries and affiliates, the adjusted plan of development of subsidiaries and affiliates, on the consideration of the report on the implementation of the plan of development of affiliated and subsidiary companies;

37) Determination of the opinion of the Company (representatives of the Company) on the following issues of the agenda of the meetings of the boards of directors of subsidiaries and affiliates (including the authorization to participate or not to participate in the voting on the agenda issues, voting on the draft resolutions in favor, against or abstained):

a) On determination of the opinion of of subsidiaries and affiliates representatives on the issues of the agenda of the general meetings of shareholders (participants) and meetings of the boards of directors of societies affiliated and associated in respect of of subsidiaries and affiliates, related to making (approval of) transactions (including several interrelated transactions) connected with acquisition, alienation or possible alienation of the property comprising the fixed assets, intangible assets, facilities under construction, the purpose of use whereof is generation, transmission, dispatching, distribution of electric and thermal energy in the cases (within the scopes) determined by the procedure of the Company's interaction with the organizations, in which the Company participates, to be approved by the Board of Directors of the Company;

b) Determination of the opinion of subsidiaries and affiliates representatives on the issues of the agenda of general meetings of shareholders (participants) and meetings of the boards of directors of societies affiliated and associated in respect of subsidiaries and affiliates, engaged in generation, transmission, dispatching, distribution and sale of electric and thermal energy, on reorganization, liquidation, increase of charter capitals of such societies through increase of nominal value shares or through placement of additional shares, placement of securities convertible into ordinary shares;

38) Preliminary approval of resolutions on the Company's entering into:

a) Transactions the subject matter whereof is noncurrent assets of the Company comprising over 10 percent of book value of such assets according to the accounting statements of the Company as of the latest reporting date;

b) Transactions (including several interrelated transactions) connected with acquisition, alienation or possible alienation of the property comprising the fixed assets, intangible assets, facilities un-der construction, the purpose of use whereof is generation, transmission, dispatching, distribution of electric and thermal energy in the cases (within the scopes) determined by specific resolutions of the Board of Directors of the Company, or if the specified cases (amounts) were not determined by the BoD;

c) Transactions (including several interrelated transactions) connected with acquisition, alienation or possible alienation of the property comprising the fixed assets, intangible assets, facilities under construction, the purpose of use whereof is not generation, transmission, dispatching, distribution of electric and thermal energy in the cases (within the scopes) determined by specific resolutions of the Board of Directors of the Company, or if the specified cases were not determined by the BoD;

d) transactions for receiving or transferring of fixed assets for temporary possession and use or for temporary use for a period of more than 5 years, in cases (amounts) determined by separate decisions of the Board of Directors

39) Appointment of Company representatives for participation in supreme governance bodies of organizations with any legal form of incorporation, in which the Company participates;

40) Approval of resolutions on nominating of persons to the position of sole executive body,

to other governance bodies, control bodies, and nominees to the position of external auditor of the organizations of organizations of any legal form of incorporation, in which the Company is a participant;

41) definition of the Company's policy in the field of insurance, control of insurance coverage for the Company, including the approval of the Company's nominees Insurers;

42) Approval of external appraiser (appraisers) for determination of the value of shares, property and other assets of the Company in the cases stipulated by the Federal Law "On Joint Stock Companies", this Charter, and specific resolutions of the Board of Directors of the Company;

43) Preliminary approval of collective agreement, contracts entered into by the Company within the scope of regulation of social and labor relations, and approval of documents on non-state pension schemes for the Company employees;

44) Approval of financial adviser engaged pursuant to the Federal Law "On Securities Market", and organizers of securities issue, and advisors on transactions directly connected with raising funds in the form of public borrowings;

45) Preliminary approval of transactions which may entail origination of currency liabilities (or liabilities the amount whereof is linked with foreign currency), transactions with derivative financial instruments, in the cases and in the amounts to be determined by specific resolutions of the Board of Directors of the Company, and when such cases (amounts) have not been determined by the Board of Directors of the Company; determination of Company's policy in the sphere of conclusion of transactions with derivative financial instruments;

46) Determination of procurement policy of the Company, including approval of Regulations on purchase of goods, works, services, approval of the head of Central procurement body of the Company and its members, and approval of procurement plan, and passing of other resolutions in accordance with the approved documents of the Company regulating the procurement activity of the Company;

47) Approval of target values (adjusted values) of key performance indicators (KPI) of the Company and reports on their fulfillment;

48) Approval of resolution on nominating the General Director of the Company a deserving to be decorated with state awards;

49) Determination of housing policy of Company in terms of providing the Company participants with corporate assistance in improving their housing conditions in the form of subsides, compensation of expenses, interest free loans and approval of resolutions on rendering the above support by the Company in the cases when the procedure of such support is not defined in the housing policy of the Company;

50) Determination of the Company policy as regards the enhancement of reliability of the distribution facilities of electric mains and other power grid facilities, including approval of strategic programs of the Company on enhancement of reliability of the power grid facilities, development and safety of power grid facilities;

51) Forming committees of the Company Boards of Directors, election of members of the committees of the Company Boards of Directors, and early termination of their powers, election and early termination of powers of the chairmen of the committees of the Company Boards of Directors;

52) Approval of regulations on material incentives of the General Director, regulations on material incentives of top managers of the Company; approval of the list of top managers;

53) Approval of nominees to certain positions in the Company's executive body, determined by the Company's Board of Directors;

54) filing an application for listing of Company's shares and (or) securities of the Company convertible into shares

55) decision on joining the Company to industry and inter-industry standards, regulations and other documents in the electricity sector in various areas of the Company's activities, including the technical regulation.

56) determination of the principles and approaches to risk management and internal control in the Company;

57) assessment of key operational risks (both financial and non-financial risks), as well as the establishment of an acceptable amount of risk for the Company;

58) organization of at least once a year of analysis and evaluation of the system of risk management and internal control;

59) the annual review of questions of arrangement, functioning and effectiveness of the risk management and internal control in the Company;

60) the control and organization of the internal audit unit, including the approval of a plan of internal audit activities, report on the implementation plan of the internal audit and the internal audit unit of the budget, approval of resolutions on the appointment, removal from office and the definition of remuneration of the head of the internal audit;

61) monitoring the compliance of the company's executive bodies approved by the Company's strategy; hearing of reports of General Director and members of Company's Management Board on the implementation of the approved the Company of strategy;

62) recommendations to the executive bodies of the Company on any matters of the Company;

63) other issues, referred to the competence of the Board of Directors by the Federal Law "On Joint Stock Companies".

### The following issues fall within the competence of the Management Board of the Company:

1) Approval of resolutions on the issues falling within the competence of the supreme governance bodies of economic societies in which 100 (one hundred) percent of charter capital or all voting shares are held by the Company (talking into account Item 36 of Clause 15.1 of Article 15 hereof);

2) Preparation and submission to the Board of Directors of the reports on financial and business activities of economic societies, in which 100 (one hundred) percent of charter capital or all voting shares are held by the Company;

3) Elaboration and submission to the Board of Directors of prospective plans for implementation of the principal areas of Company activities;

4) Preparation of business plan (adjusted business plan), and reports on the progress of its implementation, approval and adjustment of cash flow in accordance with the list and values of benchmarks of Company's cash flow approved by the Board of Directors (with obligatory further submission to the Board of Directors of the Company);

5) Preparation of report on financial and business activities of the Company, on implementation of the resolutions of the General Meeting of Shareholders and Board of Directors by the Management Board;

6) Approval of plans and arrangements for training and skill development of the Company employee;

7) Establishing social benefits and guarantees for the Company employees;

8) Approval of resolutions on entering into transactions the subject matter whereof is the property, works and services, the value of which makes from 1 to 25 percent of the book value of the Company's assets according to the accounting statements as of the latest reporting date (except for the cases specified in Item 38 of Clause 15.1 of Article 15 hereof);

9) Consideration of reports of the Deputies General Director of the Company, heads of structural divisions of the Company on the results of implementation of the adopted plans, programs, instructions, consideration of reports, documents and other information on the activities of the Company and its affiliated and associated companies;

10) effective risk management within the framework of the current activities of the Company; approval of the budget for the risk management activities within the limits agreed by the Board of Directors of the Company; the resolution of cross-functional (performed by several structural divisions) objectives for risk management;

11) Solving of other issues of management of day to day operations of the Company in compliance with the resolutions of the General Meeting of Shareholders, Board of Directors of the Company, and other issued submitted by the General Director to the Management Board for consideration.

# Items related by Company Charter to the competence of the Director General of the Issuer:

The competence of Kubanenergo, PJSC Director General includes all matters pertaining to management of the company's day-to-day activities, with the exception of those matters, which are referred to the competence of the Company's General Shareholders Meeting, of the Board of Directors or of the Management Board.

The Director General of the Company acts on behalf of the Company without a power of attorney, including subject to the restrictions imposed by the law of the Russian Federation in force, the Charter and the decisions of the Board of Directors of the Company:

- Ensures fulfillment of Company's plans of activity necessary for achievement of the goals of the Company;

- Organizes accounting and statements recording in the Company;

- Disposes Company's property, makes transactions on behalf of the Company, issues powers of attorney, opens settlement accounts and other accounts in banks and other credit institutions (as well as in organizations of securities market professionals, in cases stipulated in laws);

- Issues orders, approves (adopts) instructions, local normative acts and other internal documents of the Company related to the matters assigned to his competence, and gives instructions binding upon all employees of the Company;

- Approves Regulation on branches and representative offices of the Company;

- Adopts general structure of Company executive mechanism;

- Approves staff schedule and official salaries of Company employees, in accordance with the general structure of executive mechanism of the Company;

- Exercises rights and bears duties of the employer in respect of Company's employees in accordance with the labour legislation;

- Performs the functions of the Chairman of the Management Board of the Company;

- Assigns responsibilities among Deputy Directors General;

- Submits to the Board of Directors reports on financial and business activity of affiliated and dependent companies, which shares (participation interest) are owned by the Company, as well

as information on other organizations wherein the Company participates, excluding the cases provided in sub-clause 2) of Clause 22.2 of Article 22 of this Charter;

- Submits Annual Report, Balance Sheet, Profit and Loss Account, Report on Distribution of Profit and Losses of the Company to the Board of Directors not later than Forty Five (45) days prior to the date of annual General Shareholders Meeting of the Company;

- Resolves other questions concerning current activities of the Company, excluding the matters assigned to the competence of the General Shareholders Meeting, of the Board of Directors and of the Management Board of the Company;

- Is personally liable for ensuring secrecy order in the Company, including in case of organization of cipher communications;

- Is personally liable for selection of persons having access to the information representing state secret, as well as for organization of conditions in which Company employees get acquainted only with such information representing state secret, and in such amounts which, in compliance with the legislation of the Russian Federation on state secret, are necessary for execution of their job content (functions).

The Issuer has adopted (accepted) the Corporate Governance Code or any other similar document.

The information on corporate governance code or similar document: For the purpose of Issuer's management transparency, observance of standards of due corporate governance, the Board of Directors adopted Corporate Governance Code on 30.10.2006. Redrafted document dd. 06.03.2013 approved by Company's BoD (Minutes No. 154/2013 dd. 07.03.2013). Full text of the Corporate Governance Code is available on the Company's website at: http://www.kubanenergo.ru/about/internal\_documents/.

### 5.2. Information on persons-members of the Issuer's Management Bodies

### 5.2.1. Composition of the Board of Directors of the Issuer (Supervisory Board)

### Information on members of PJSC "Kubanenergo" Board of Directors

Name: Mangarov Yuri Nikolaevich (chairperson)

Year of birth: **1956** 

Education:

Higher. Moscow Institute of economy named after Plekhanov G.V. (1978), "Economic cybernetics".

Peri	Period Company Position		Position
From	То		
2010	2013	"FGC UES" JSC	Deputy Chairperson of management
			board, member of management
			board; deputy Chairperson of
			management board – chief of staff
2012	2013	"Rosseti" JSC (before 04.04.2013 -	Deputy executive director – chief of
		"Holding IDGC" JSC)	staff (External secondary
			employment)
2013	Now	"Rosseti" JSC ("Rosseti" PJSC)	Deputy Director General – chief of
			staff; advisor; chief advisor
2013	2014	"Kubanenergo" JSC	Chairperson of Personnel and

			Remuneration Committee of BoD
2014	Now	"Yantarenergo" JSC, "IDGC of the Northern Caucasus" JSC ("IDGC of the Northern Caucasus" PJSC), "IDGC of the Centre" JSC ("IDGC of the Centre" PJSC), "MOESK" JSC ("MOESK" PJSC)	Member of the Board of Directors
2015	Now	"Kubanenergo" PJSC, "Sevkavkazenergo" JSC, "Kabbalkenergo" JSC, "Degestan energy selling company" JSC, "Karachaevo-Cherkasskenergo" JSC, "Kalmenergosbyt" JSC, "Tyvaenergosbyt" JSC, "Ingushenergo" JSC	Member of the Board of Directors
2015	Now	"Kubanenergo" PJSC	Chairperson of Personnel and Remuneration Committee of BoD

Information on participation in the committees' activities:

Committee	Chairperson
Personnel and remuneration committee	yes

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

## The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices.** 

### **Bogach Yelena Viktorovna**

Year of birth: 1976

Education:

Higher. Lomonosov Moscow State University:

- Faculty of economics (1998);
- Faculty of mechanics and mathematics, mathematician (2010).

Period		Company	Position
From	То		
2004	2013	"FGC UES" JSC	First deputy department head
2013	Now	"Rosseti" JSC ("Rosseti" PJSC)	Head of Directorate of strategic planning of Department of strategic projects

2015	Now	"Kubanenergo"	PJSC,	Member of the Board of Directors
		"Dagestan energy	selling	
		company" JSC		

Information on participation in the committees' activities:

### Member of the BoD (supervisory body) does not participate in committees' activities.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

## The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices.** 

### Name: Varvarin Alexandr Viktorovich

Year of birth: 1975

Education:

# Higher. Institute of International Law and Economics named after Griboedov A.S. (1998), "Legal studies"

Period		Company	Position
from	to		
2005	Now	the Russian Union of Industrialists and Entrepreneurs	Head of Legal department, director of department of corporate relationships, after – managing director on corporate relationships and legal groundwork.
2006	Now	"Central checkup committee of distribution zone" Non-profit organization	Director General, member of Board
2006	2014	Russian union of self-regulatory organization of arbitration managers	Deputy chairperson of Board
2008	Now	"MSOPAU" Non-profit partnership	Chairperson of Board
2009	Now	"VTsiOm" JSC	Member of the Board of Directors
2009	Now	"VNIPINeft" JSC	Board of Directors Chairperson
2009	2012	"Rosdorleasing" JSC	Member of the Board of Directors
2011	Now	"TNITI" JSC	Chairperson of Board of Directors
2011	Now	"IDGC of Volga" JSC ("IDGC of	Member of the Board of Directors

		Volga" PJSC)	
2012	2013	"TransTeleCom Company" CJSC	Member of the Board of Directors
2012	Now	"Russian Railway" JSC	Chairperson of Revision Committee
2013	2015	"Production and scientific centre" JSC, "TsNIIMashdetal" JSC, "TsNIIKP" JSC, "TsNIILKA" JSC, "TsNIIPIK" JSC	Board of Directors Chairperson
2013	2015	"GTLK" JSC; "IDGC of North Caucasus" JSC	Member of the Board of Directors
2013	Now	"Kubanenergo" JSC ("Kubanenergo" PJSC)	Member of the Board of Directors
2014	Now	"Kubanenergo" JSC ("Kubanenergo" PJSC)	Chairperson of the committee for technological connection; Member of the personnel and remuneration committee

Information on participation in the committees' activities:

Committee	Chairperson
Committee for technological connection	yes
Personnel and remuneration committee	no

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

## The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

Full name: Gavrilov Aleksandr Ilich

Year of birth: **1973** Education:

Higher:

State Kuban University, specialty – "Accounting and audit" (1995)

State Kuban Polytechnic University, specialty – "Exploitation and operation of oil-and-gas-field" (2006)

### **Conferred a degree on Doctor of Economics (2010)**

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		Period	Compa	nv	Pos	sifion
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From	То		
2006	2009	"Kubanenergo" JSC	Member of the Board of Directors
2006	2010	"Kubanenergo" JSC	Board of Directors Chairperson
2007	2010	IDGC of the South, JSC	Member of Board of Directors, Director General, Chairperson of BoD
2010	2012	Institute of Economics, Law and Humanities	Professor of Economic theory chair, Economics and Management of Faculty of Economics
2013	2013	FGC UES, JSC	Chief Advisor to the Chairman of Board
2013	Now	"Kubanenergo" JSC ("Kubanenergo" PJSC)	Director General, chairperson of Management Board
2014	Now	"Kubanenergo" JSC ("Kubanenergo" PJSC)	Member of the Board of Directors

Information on participation in the committees' activities:

### Member of the BoD (supervisory body) does not participate in committees' activities.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

#### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

#### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

#### The person did not hold such offices

#### Name: Kataev Sergei Mikhailovich

Year of birth: 1975

Education:

# Higher. Moscow Power Engineering Institute (technical university), specialty "Thermal power stations".

Period		Company	Position
From	То		
2010	2012	"RAO Energy System of East"	Head of department of repairs

		JSC	
2012	2014	Non-profit partnership "Market council"	Head of department of control of consumption of power stations
2014	Now	"Rosseti" JSC ("Rosseti" PJSC)	Director of department of plant assets management; later - Director of department of operation and process management
2015	Now	"Kubanenergo" PJSC, "IDGC of Ural" JSC	Member of the Board of Directors

Information on participation in the committees' activities:

### Member of the BoD (supervisory body) does not participate in committees' activities.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

### The person did not hold such offices

### Name: Kislyakov Anton Mikhailovich

Year of birth: 1970

Education:

### Higher. Moscow State Law Academy, specialty "Legal studies" (1996).

All offices having been/being held by the person concerned with the Issuer and other organizations during the last 5 years and at present, including those held on part-time basis

Period		Company	Position
From	То		
2008	2016	"Rosseti" JSC	Head of directorate of current activity
		("Rosseti" PJSC)	management of Legal Department
2015	Now	"Kubanenergo" PJSC,	Member of the Board of Directors
		Ingushenergo JSC	
2015	Now	"Kubanenergo" PJSC	Audit Committee member

# The person holds no participatory stake in the Issuer's authorized capital or the Issuer's ordinary shares.

Information on participation in the committees' activities:

Committee	Chairperson
Audit committee	no

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

## The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

## The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

#### Name: Lavrova Marina Aleksandrovna

Year of birth: 1982

Education:

Higher. State University of management, specialization – "Management in Power industry" and "Financial academy affiliated to the government of Russian Federation", specialty - "Finances and credit".

All offices	having	been/being	held	by	the	person	concerned	with	the	Issuer	and	other
organizatior	ns during	the last 5 ye	ars an	d at	prese	ent, inclu	uding those	held o	n pai	rt-time l	oasis	

Period		Company	Position
From	То		
2008	Now	"Rosseti" JSC ("Rosseti" PJSC)	Head of economical board of subsidiaries and affiliates of Department of economic planning and allocation of funds
2009	Now	Energy selling company of Dagestan JSC (Energy selling company of Dagestan PJSC)	Member of the Board of Directors
2013	Now	Kubanenergo JSC (Kubanenergo PJSC), "YeESK" JSC	Member of the Board of Directors
2014	Now	"IDGC of North-West" JSC ("IDGC of North-West" PJSC)	Member of the Board of Directors
2013	Now	"Kubanenergo" JSC ("Kubanenergo" PJSC)	Chairperson of the Audit committee of BoD
2015	Now	"Kubanenergo" PJSC	Member of Committee on strategy, development, investments and reforming of Board of Directors

# The person holds no participatory stake in the Issuer's authorized capital or the Issuer's ordinary shares.

Information on participation in the committees' activities:

Committee	Chairperson
Audit committee	yes
Committee on strategy, development, investments and reforming	no

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

## There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

### Name: Niyazmetov Artur Kamilovich

Year of birth: 1985

Education:

# Higher education. Khabarovsk State Academy of economics and law, specialty "Finance and credit". Candidate of economic sciences.

All offices having been/being held by the person concerned with the Issuer and other organizations during the last 5 years and at present, including those held on part-time basis

Period		Company	Position	
From	То			
2010	2011	"Budget and financial technologies" LLC	Consultant	
2011	2011	"Technical inspection of UES" CJSC	Chief expert	
2011	Now	Federally funded national educational establishment of higher education "Financial University under the government of the Russian Federation"	Senior teacher (part time job)	
2011	2013	Ministry of Energy of Russian Federation	Deputy head of office	
2013	2014	Ministry of Finance of Russian Federation	Deputy head of office, head of office	
2014	2015	"Rosseti" JSC	Head of directorate of organization of special projects of Department of implementation of special projects	
2015	Now	Ministry for Development of Russian Far East	Assistant minister, deputy minister	
2015	Now	"Kubanenergo" PJSC	Member of the Board of Directors	

# The person holds no participatory stake in the Issuer's authorized capital or the Issuer's ordinary shares.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

## The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

# Name: Terebkov Fyodor Alekseevich

Year of birth: 1984

Education:

### Higher education.

All offices having been/being held by the person concerned with the Issuer and other organizations during the last 5 years and at present, including those held on part-time basis

Pe	eriod	Company	Position
From	То		
2009	2012	"Svyaz bank" JSC	Head of office
2012	2013	"FGC UES" JCS	Deputy head of Corporate finances department
2013	Now	"Rosseti" JSC ("Rosseti" PJSC)	Head of Directorate of capital markets and structured financing of Capital markets Department
2014	2015	"IDGC of North Caucasus" JSC, "Research centre of Volga region" JSC	
2015	Now	"Kubanenergo" PJSC, "Karachaevo- Cherkesskenergo" JSC, "Research and Engineering Centre of IDGC" JSC	

# The person holds no participatory stake in the Issuer's authorized capital or the Issuer's ordinary shares.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

# There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

Name: Kharin Andrey Nikolayevich

Year of birth: 1979

Education:

Higher. Stavropol State University, specialty "Legal studies". Ph.D. in Law.

All offices having been/being held by the person concerned with the Issuer and other organizations during the last 5 years and at present, including those held on part-time basis

Period		Company	Position
From	То		
2009	2012	"IDGC of North Caucasus" JSC	Director in charge of corporate management, deputy Director General in charge of corporate management
2013	2014	"DEK" JSC	Advisor of Director General
2014	Now	RF Ministry of Energy	Deputy Head of Department of Corporate Governance, Price Environment and Auditing Activity in spheres of Fuel & Energy Complex
2014	2015	"IDGC of Centre and Volga region" JSC	Member of Board of Directors
2014	Now	"Kubanenergo" JSC ("Kubanenergo" PJSC), "IDGC of the South" JSC ("IDGC of the South" PJSC)	Member of Board of Directors
2015	Now	"IDGC of the Centre" PJSC, "IDGC of Volga" PJSC, "Arktikshelfnerftegaz" JSC	Member of Board of Directors

The person holds no participatory stake in the Issuer's authorized capital or the Issuer's ordinary shares.

Information on participation in the committees' activities:

Member of the BoD (supervisory body) does not participate in committees' activities.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

### NAME: Khokholkova Kseniya Valerievna

Year of birth: 1970

Education:

Higher education.

State academy of management named after Sergo Ordzhonikidze, specialization "Organization of management in the sphere of fuel and energy complex" (1993).

From	То		
2008	2013	Rosseti JSC	Head of sector at Department of Corporate Governance and Interaction with Shareholders
2013	Now	"Rosseti" JSC ("Rosseti" PJSC)	Deputy Head of Directorate of Share Capital Issues, Head of Division of Shareholders' Rights Protection at Department of Corporate Governance and Interaction with Shareholders
2009	2013	"SZEUK" JSC	Member of Board of Directors
2009	2014	"Ingushenergo" JSC	Member of Board of Directors
2010	2014	Power Industry of Volga region" JSC	Member of the Board of Directors
2013	2014	"IDGC of Volga" JSC	Member of Auditing Committee
2013	2014	"IDGC of Siberia" JSC	Member of the Committee for Strategy, Development, Investments and Reforming attached to the BoD
2014	Now	"Lenenergospetsremont" JSC, "Recreation Centre "Energetik" JSC, "Energoservis" JSC, "Research and development centre of Volga region", "Kubanenergo" JSC ("Kubanenergo" PJSC)	Member of Board of Directors
2014	Now	"Kubanenergo" JSC ("Kubanenergo" PJSC)	Member of the Audit committee, Committee for strategy, investments, reform and development attached to the BoD
2015	Now	"Power engineering institute named after G.M. Krzhizhanovskiy" JSC	Member of the Board of Directors

Information on participation in the committees' activities:

Committee	Chairperson
Audit committee	no
Committee for strategy, investments, reform and development	no

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

## The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such

### organizations: The person did not hold such offices

Additional information:

All members of "Kubanenergo" PJSC Board of Directors are citizens of Russian Federation

Information on transactions between the issuer and members of the Board of Directors: such transactions were not concluded during the reporting quarter

Details on committees attached to the Board of Directors of the Issuer<sup>1</sup>:

In order to provide for by the Board of Directors of "Kubanenergo" PJSC the efficiently fulfilment of its functions as a general management of Company's activity the Board of Directors has established the following Committees representing advisory and consultative bodies:

**Reliability Committee** established by decision of the Board of Directors dated 18.09.2006, Minutes No. 21/2006.

The Committee tasks consist in elaboration of recommendations on the following issues and their submittal to the Board of Directors:

- Expertise of investment programs and plans for repair of energy facilities, analysis of their execution regarding provision for compliance with integrated reliability requirements;

- Estimation of completeness and sufficiency of arrangements following the results of incidents and major technological violations as well as control of their performance;

- Control and evaluation of activity of the Company's technical services to the extent of:

- Provision for integrated reliability of grid equipment and structures work;

- Provision for normal condition of fixed assets and communication of information on forecast risks for their functioning reliability;

- Analysis of arrangements for execution of contracted and economic mechanisms of reliability management;

- Informing the Board of Directors of the Company of the condition of fixed assets of the Company's energy facilities on a quarterly basis.

The composition of Reliability Committee of "Kubanenergo" PJSC as of the reporting period:

Members of the Reliability Committee as of the end of the reporting quarter:

#	Name	Position
1	Magadeyev Ruslan Raisovich	Deputy director of situational and analytical centre of Russian Grids PJSC
2	Ryazantsev Dmitriy Yurievich	Deputy director general in charge of technical issues – chief engineer, Kubanenergo PJSC
3	Ocheredko Olga Vyacheslavovna	Deputy General Director for Economics and Finance, "Kubanenergo" PJSC
4	Armaganyan Edgar Garrievich	Deputy General Director in charge of selling of services
5	Smaga Mikhail Vladimirovich	Deputy director of Centre for engineering supervision, branch of Russian Grids PJSC
6	Shpilevoy Sergey Vladimirovich	Deputy head of sector for accident analysis at Directorate for accident analysis and methodology of

		emergency recovery work, Situation and analytical centre of Russian Grids PJSC
7	Mikheyev Dmitriy Dmitrievich	Head of sector at Department for electric power industry development, RF Ministry of Energy

Audit Committee established on October 16, 2009 by decision of the Board of Directors (Minutes No. 80/2009 from 16.10.2009).

The main objective of establishment of the Audit Committee consists in provision for efficient work of the Board of Directors of the Company in resolution of issues referred to its competence. The task of the Committee consists in elaboration of recommendations (conclusions) on the Company audit and reporting and their submittal to the Board of Directors, in particular – on the following issues:

• the process and procedures for the preparation of financial (accounting) statements, including consideration of the financial (accounting) statements;

- effectiveness of internal control and risk management systems;
- choice of the independent external auditor and the evaluation of its activity;
- the activities of the department responsible for internal control /audit of the Company;

• Company's compliance with the legislation of the Russian Federation, industry standards, internal regulations of the Company.

Composition of the Audit Committee under the Board of Directors of "Kubanenergo" JSC valid s of the end of the reporting quarter:

	1	Lavrova Marina Alexandrovna (chairperson)	Head of Directorate of Economy of Affiliates at Department for economic planning and budgeting of Russian Grids JSC
	2	Khokholkova Kseniya Valerievna	Deputy Head of Directorate of Share Capital Issues, Head of Division of Shareholders' Rights Protection at Department of Corporate Governance and Interaction with Shareholders, Rosseti JSC
Mikhailovich L		5	Head of Directorate for arrangement of daily operations at Legal department, Rosseti PJSC, member of the BoD of Kubanenergo PJSC

**Committee for Strategy, Development, Investment and Reforms** under the Board of Directors established by decision of the Board of Directors of "Kubanenergo" JSC, Minutes No. 84/2010 dated 05.02.2010, for elaboration of recommendations (conclusions) on the following aspects of activity of the Board of Directors and their submittal to the Board of Directors:

- Determination of priority aspects, strategic objectives and the core principles of the Company strategic development;

- Evaluation of the Company activity efficiency;

- Increase of investment attractiveness of the Company, improvement of investment activity and taking justified investment decisions;

- Correction of the existing Company development strategy;

- Control of the process of implementation of adopted programs, projects and the Company reform process;

- Elaboration of recommendations on the dividend policy.

Composition of the Committee for Strategy, Development, Investment and Reforms under the Board of Directors of "Kubanenergo" JSC valid as of the end of the reporting quarter:

#	Name	Position	
1	Pavlov Alexey Igorevich	Head of Financial department, Начальник Управления финансов	
2	Pankstiyanov Yuriy Borisovich	Head of Tariff policy department, Russian Grids PJSC	
3	Podlutskiy Sergey Vladimirovich	Head of Sector of consolidated planning and reporting at Investment activity department, Russian Grids PJSC	
4	Lavrova Marina Alexandrovna	Head of Directorate of Economy of Affiliates at Department for economic planning and budgeting of Russian Grids JSC, member of Kubanenergo BoD	
5	Balaban Fyodor Nikolaevich	Head of Research and information service, Russian Grids PJSC	
6	Goncharov Alexey Nikolaevich	Head of Directorate for interaction with wholesale and retail market entities in the sphere of power industry, Russian Grids PJSC	
7	Khokholkova Kseniya Valerievna	Deputy Head of Directorate of share capital issues, head of division of shareholders' rights protection at Department of corporate governance and interaction with shareholders, Russian Grids PJSC, member of Kubanenergo BoD	
8	Snikkars Pavel Nikolaevich	Head of Department for development of electrical energy industry, RF Ministry of Energy	
9	Ocheredko Olga Vyacheslavovna	Deputy General Director for Economics and Finance, Kubanenergo, PJSC, member of Kubanenergo BoD	

**Personnel and Remuneration Committee** under the Board of Directors established by decision of the Board of Directors of "Kubanenergo" JSC, Minutes No. 94/2010 dated 06.08.2010 for elaboration of recommendations (conclusions) on the following aspects of activity of the Board of Directors and their submittal to the Board of Directors:

- Amount of reward payable to members of Board of Directors of the Company;

- Elaboration of principles and criteria for determination of the amount of reward payable to members of the Board of Directors, members of the Collegial Executive Body and the person discharging the functions of Sole Executive Body of the Company including a management organization or general manager;

- Working out of proposals on determination of substantial conditions of contracts with the members of the Board of Directors, members of the Collegial Executive Body and the person discharging the functions of Sole Executive Body of the Company;

- Determination of criteria for selection of candidates for membership in the Board of Directors, in the Collegial Executive Body and for the office of Sole Executive Body of the Company as well as preliminary evaluation of such candidates;

- Regular evaluation of activity of the person discharging the functions of Sole Executive Body of the Company (management organization, general manager) and members of the Company's the Collegial Executive Body and preparation of proposals on the possibility of their reappointment for the Board of Directors.

Composition of the **Personnel and Rewards Committee** under the Board of Directors of "Kubanenergo" valid as of the end of the reporting quarter:

#	Name	Position
1	Mangarov Yuriy Nikolaevich (chiarperson)	Chief advisor, Russian Grids PJSC
2	Chevkin Dmitriy Aleksandrovich	Head of Personnel and organization development department, Russian Grids PJSC
3	Erpsher Nataliya Ilinichna	Head of Head of Directorate organization development under Department of HR policy and organization development, Russian Grids PJSC
4	Shumakher Nataliya Alexeyevna	Chief specialist at Directorate for enforcement of the property right at Department for property management, IDGC of Centre PJSC
5	Varvarin Aleksandr Viktorovich	Managing director in charge of corporate relations and legal support, RSPP, member of Kubanenergo BoD

**Committee for technological connection attached to Board of Directors** was organized by the decision of "Kubanenergo" BoD, minutes of meeting No.119/2011 dated 11.10.2011, for the purpose of elaboration and provision of recommendation to Board of Directors on the following activities of the BoD:

- sophistication of legal base of antimonopoly control and provision of non-discriminatory access to services on technological connection of consumers to electric grids;
- sophistication of internal regulations and proprietary standards on provision of nondiscriminatory access to services on technological connection of consumers to electric grids
- elaboration of principles and criteria of evaluation of Company's activity in technological connection of consumers to electric grids
- evaluation of efficiency of Company's activity in technological connection of consumers to electric grids
- analysis of current situation in the Company and preparation of propositions to the BoD on technological connection of consumers to electric grids

# Current as of the end of the reporting quarter composition of the Committee technological connection attached to "Kubanenergo" Board of Directors:

### Personnel composition of the Committee for Technological Connection

#	Name	Position
1	Varvarin Aleksandr Viktorovich (chairperson)	Managing director in charge of corporate relations and legal support, RSPP
2	Mikheyev Dmitry Dmitrievich	Head of sector at Department for development of electrical energy industry, RF Ministry of Energy
3	Masalyova Irina Borisovna	Head of Department for perspective development for the grid and technological connection, Russian Grids PJSC
4	Korneyev Alexandr Yurievich	Head of sector for scheduling the technological connection at Department of perspective development of grids and technological connection, Kubanenergo PJSC
5	Bashmakov Daniel Maratovich	Chairperson of Krasnodar regional department of Russian public organization of small and medium business "OPORY Russia"
6	Kosteskiy VyacheslavYurievich	Deputy director general in charge of development and selling of services of Kubanenergo PJSC, member of Kubanenergo BoD
7	Soltan Yelena Leonidovna	Head of Department for technological connection,Kubanenergo PJSC, member of Kubanenergo BoD

# 5.2.2. Information on the Sole Executive Body of the Issuer

# Full name: Gavrilov Aleksandr Ilich

(chairperson)

Year of birth: 1973

Education:

Higher: State Kuban University, specialty – "Accounting and audit" (1995)

State Kuban Polytechnic University, specialty – "Exploitation and operation of oil-and-gas-field" (2006)

Doctor of Economics (2010)

Period		Organization	Position
from	till		
2010	2012	Humanities	Professor of Economic theory chair, Economics and Management of Faculty of Economics
2013	2013	FGC UES, JSC	Chief Advisor to the Chairman of Board

2013		PJSC) (Kubanenergo PJSC)	Acting Director General, then Director General, chairperson of the Management Board
2014	now	Kubanenergo JSC(Kubanenergo PJSC)	Member of the Board of Directors

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

# The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

# There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

## The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

## The person did not hold such offices

# 5.2.3. Composition of the Collegial Executive Body of the Issuer

# **Information on Management Board members**

# Full name: Gavrilov Aleksandr Ilich

### (chairperson)

Year of birth: 1973

Education:

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Higher: State Kuban University, specialty – "Accounting and audit" (1995)
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State Kuban Polytechnic University, specialty – "Exploitation and operation of oil-and-gas-field" (2006)

Doctor of Economics (2010)

Period		Organization	Position
from	till		
2010	2012	Humanities	Professor of Economic theory chair, Economics and Management of Faculty of Economics
2013	2013	FGC UES, JSC	Chief Advisor to the Chairman of Board

2013		PJSC) (Kubanenergo PJSC)	Acting Director General, then Director General, chairperson of the Management Board
2014	now	Kubanenergo JSC(Kubanenergo PJSC)	Member of the Board of Directors

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

## The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

## There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

## The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

### The person did not hold such offices

### Name: Armaganyan Edgar Garriyevich

Year of birth: 1984

Education:

Higher, graduated from Kuban State Agrarian University in 2008, speciality – "Electrification and Automation", conferred qualification "engineer".

Course of professional retraining at BMSTU on the basis of "Training centre "Kubanenergo", speciality "Management of organization" (2014)

Kuban State University, programme: "Law: civil law relations" (2015).

	Period	Organization	Position
from	till		
2009	now	Kubanenergo JSC (Kubanenergo PJSC)	Kubanenergo branch Sochi electrical grids: head of sector for selling of services on energy transmission; head of sector for technological connection; head of sector for electricity transport; deputy director in charge of development and selling of services; advisor to director general of Kubanenergo JSC, acting first deputy director general of the Company ; head of Kubanenergo branch Sochi electrical grids (main job), acting first deputy director general (part-time job); after –

			director of branch Sochi power grids
2014	now	Kubanenergo JSC (Kubanenergo PJSC)	Member of the Management Board
2015	now	Kubanenergo PJSC	Member of Reliability Committee

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

# The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

## Such family relations are absent.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

## The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

# Name: Golov Andrei Valerievich

Year of birth: 1980

Education:

Higher. Graduated in 2002 from Orenburg state university, specialization – "Finance and credit". In 2008 was conferred a degree of Candidate of Sciences (Economics).

All offices having been/being held by the person concerned with the Issuer and other organizations during the last 5 years and at present, including those held on part-time basis:

Period		Organization	Position
from	till		
2010	2011	"InterPress" LLC	Financial Director
2011	2012	"AGRIUS XXI" LLC	Financial Director
2012	2012	"Prompostavka" CJSC	Business Director
2012	Now	Kubanenergo JSC (Kubanenergo PJSC)	Adviser of Director General; after – acting deputy Director General in charge of logistics and inventory without discharge from the main job; after – deputy Director General in charge of logistics and inventory; acting deputy Director General on investment activity (part time job)
2013	now	Kubanenergo JSC (Kubanenergo PJSC)	Member of the Management Board

The person holds no participatory stake in the Issuer's authorized capital or the Issuer's

## ordinary shares.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

## The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

## Such family relations are absent.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

## The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

## The person did not hold such offices

## Name: Golovakha Dmitriy Nikolaevich

Year of birth: **1977** 

Education:

Higher. Graduated in 1997 from Krasnodar technical college, specialization -

"Installation and maintenance of electrical equipment of agricultural companies". Graduated in 2002 Kuban State Agrarian University, specialization – "Electrification and automation of agricultural industry".

All offices having been/being held by the person concerned with the Issuer and other organizations during the last 5 years and at present, including those held on part-time basis:

Period				
from	till	Organization	Position	
2008	2012	"IDGC of the South" JSC	Head of department of perspective development	
2012	2013	Department on issues of fuel and energy complex of Krasnodar region (from 01.07.2012 – Industry and Energy Ministry of Krasnodar region)	First deputy head of department, after – deputy Minister	
2013	Now	Kubanenergo JSC (Kubanenergo PJSC)	Director of branch South- Western power grids, Member of the Management Board	

The person holds no participatory stake in the Issuer's authorized capital or the Issuer's ordinary shares.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

#### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

## Son Member of the Management Board - Golovakha Lyudmila Alekseevna.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

## The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

### The person did not hold such offices

## Name: Golovakha Lyudmila Alekseevna

Year of birth: 1955

Education:

Higher. Graduated in 1974 from Krasnodar College of the sugar industry, specialization

- "Electrical equipment of industrial enterprises and facilities". Graduated in 2007 from Kuban State University, specialization "Law" and "State and municipal management".

All offices having been/being held by the person concerned with the Issuer and other organizations during the last 5 years and at present, including those held on part-time basis:

]	Period		
fron	n ti	llOrganization	Position
2011	2012	"NESK-electric grids" JSC	Director in charge of general issues
2013	Now	Kubanenergo JSC (Kubanenergo PJSC)	Director General Adviser, after – deputy Director General –chief of staff; Member of the Management Board

The person holds no participatory stake in the Issuer's authorized capital or the Issuer's ordinary shares.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

# The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

# Mother of Member of the Management Board – Golovakha Dmitriy Nikolaevich.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

### The person did not hold such offices

# Name: Konevets Kirill Sergeyevich

Year of birth: 1983

Education:

Higher. Graduated in 2005 from Kuban agrarian state university, specialization – "Jurisprudence".

Advanced retraining at BMSTU, specialization "Management" in the sphere "Control of organization", Moscow, 2008

Candidate of legal science

All offices having been/being held by the person concerned with the Issuer and other organizations during the last 5 years and at present, including those held on part-time basis:

Period		Company	Position
2005 now		Kubanenergo JSC (Kubanenergo PJSC)	In-house lawyer, leading in-house lawyer at legal department,
			Chief specialist at legal support directorate,
			Deputy head of legal support directorate,
			Head of legal support directorate,
			Head of legal department,
			Deputy director general in charge of corporate governance
2007	2008	IDGC of the South JSC	Chief specialist at division for claim- related work at legal department (external secondary job)
2011	2015	Energoservis Kuban JSC	Member of the Board of Directors
2012	2015	Recreation Centre "Plamya"	Acting director general, director general (part-time)
2013	2015	Recreation Centre "Plamya	Member of the Board of Directors
2013	now	Recreation Centre "Energetik"	Member of the Board of Directors
2014	2015	Kubanenergo JSC (Kubanenergo PJSC)	Member of Committee for Technological Connection
2014	now	Kubanenergo JSC (Kubanenergo PJSC)	Member of the Management Board

The person holds no participatory stake in the Issuer's authorized capital or the Issuer's ordinary shares.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

#### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

#### Such family relations are absent.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

# The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

The person sole executive body and member of the BoD of Recreation Centre "Plamya" during the initiation of a bankruptcy case in relation to the company in accordance with Commercial court of Krasnodar region dated 23.01.2013. By resolution of Commercial court of Krasnodar region on 16.12.2013 the bankruptcy case was terminated due to meeting of requirement of the creditor.

The person was sole executive body and member of the BoD of Recreation centre "Plamya" when bankruptcy case was initiated in relation to the company, in accordance with order of Commercial court of Krasnodar region on 03.03.2015.

The person was sole executive body and member of the BoD of Recreation centre "Plamya" when Recreation centre "Plamya" was considered by the Commercial Court of Krasnodar region as insolvent on 02.09.2015

### Name: Kostetskiy Vyacheslav Yurievich

Year of birth: 1974

Education:

Higher. Graduated in 1999 from The Institute of Economics, Law and natural specialties, specialization – "Law". Graduated in 2009 from Kuban State Technological University, specialization "Electric power supply".

The course of retraining "Management" in Moscow State Technical University named after Bauman on the basis of Non-state non-profit educational institution "Educational centre "Kubanenergo", 2008.

Period		Organization	Position
from	till		
2010	2011	"Krasniy Proletariy" JSC	Executive director
2011	2012	Territorial board of Federal Agency for the Administration of State Property in Krasnodar region	Head of division of commercial organization and privatization, after – deputy head
2013	now	Kubanenergo JSC	Adviser of Director General, after – deputy Director General in charge of development and realization of services; Member of the Management Board
2013	now	Energoservis of Kuban JSC	Chairperson of Board of Directors
2013	2015	Kubanenergo JSC (Kubanenergo PJSC)	Member of Committee for Strategy, Development, Investments and Reforming under the BoD
2013	now	Kubanenergo JSC (Kubanenergo PJSC)	Member of Committee for Technological Connection under the BoD

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

# The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

## Such family relations are absent.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

## The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

## The person did not hold such offices

## Name: Mikhailov Vladimir Alexandrovich

Year of birth: 1982

Education:

In 2014: South-Russian State Polytechnic University (Novocherkassk Polytechnic University) – "Electric systems and networks";

Advanced training:

- South-Russian State Polytechnic University (Novocherkassk Polytechnic University) "Safety at technological processes and production in the sphere of power industry and power supply" (2004);
- affiliate of Bauman Moscow State Technical University at Educational Centre of Kubanenergo "Corporate Governance" (2013);
- Educational centre "Innovative Technologies", programme "Internal auditors of environment management systems" (2008);
- Institute of supplementary vocational education, programme "Environmental safety for heads and specialists of departments general economic management systems" (2010).

Period			
from	till	Organization	Position
			Filed work engineer at Krymsky bulk power systems - branch of Kuban enterprises of the main power networks;
2006	2011	FGC UES JSC	Head of Krymsky bulk power systems- branch of Kuban enterprises of the main power networks; head of Krymsky sector for substation maintenance - branch of Kuban enterprises of the main power networks
2011	now	Kubanenergo JSC (Kubanenergo PJSC)	Deputy head in charge of technical issues – chief engineer of Slavyanskiye electric networks; head of Slavyanskiye electric networks; head of Krasnodarskiye electric networks

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### Such family relations are absent.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

### The person did not hold such offices

### Name: Ocheredko Olga Vyacheslavovna

Year of birth: 1972

Education:

Higher, graduated from Kuban state university, specialization "Economic and social planning", qualification "economist".

University of International Relations of the Ministry of Foreign Affairs of the Russian Federation, qualification "Master of business administration"

Advanced retraining at BMSTU on the basis of "Training centre "Kubanenergo", speciality "Management of organization"

Period			
from	till	Organization	Position
			Head of financial department under financial directorate,
			head of directorate – head of division at financial department,
2008			head of financial division on construction of Olympic facilities,
	now	Kubanenergo JSC (Kubanenergo PJSC)	deputy head of department – head of financial division at financial department,
		(Kubanenergo I JSC)	head of financial department,
			head of division for construction of Olympic facilities at department of property and legal support of construction of Olympic facilities,
			deputy director general in charge of economics and finances
2014	2015	"Recreation centre	Chairperson of the Board of Directors

		"Plamya" JSC	
2014	now	"Recreation centre "Energetik" JSC	Chairperson of the Board of Directors
2014	now	Kubanenergo JSC (Kubanenergo PJSC)	Member of the Management Board
2015	now	Kubanenergo PJSC	Member of Committee for Strategy, Development, Investments and Reforming under the BoD

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

## The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

## Such family relations are absent.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

### The person did not hold such offices

The person was member of the BoD of Recreation centre "Plamya" when bankruptcy case was initiated in relation to the company, in accordance with order of Commercial court of Krasnodar region on 03.03.2015 and when Recreation centre "Plamya" was considered by the Commercial Court of Krasnodar region as insolvent on 02.09.2015.

# Name: Ryazantsev Dmitriy Yuriyevich

Year of birth: 1973

Education:

Secondary technical school. In 1992 graduated from Krasnodar sugar industry training college, specialization "Electrical equipment of industrial enterprises and installations", qualification "electrical technician".

Higher in 1997 graduated from Kuban state Technological University, specialization "Energy supply", qualification "electrical engineer".

2007 - Kuban state Technological University, specialization "Economy and management of organization", qualification "manager economist".

All offices having been/being held by the person concerned with the Issuer and other

organizations during the last 5 years and at present, including those held on part-time basis:

Period		Orgnaization	Position
from	till		
2010	now	Kubanenergo JSC	Deputy chief engineer in charge of operation and

		(Kubanenergo PJSC)	maintenance control – head of grid control center; deputy chief engineer – head of department of operation and maintenance control; acting director of South-Western electric grids, head of Timashevskiye electric grids, deputy director general in charge of technical issues – chief engineer; then first deputy general director - chief engineer; then deputy general director for technical issues - chief engineer
2012	2013	Kubanenergo JSC	Member of Reliability Committee under the BoD
2014	now	Kubanenergo JSC (Kubanenergo PJSC)	Member of the Management Board
2014	2015	Energoservis Kuban JSC	Member of the Board of Directors
2015	now	Kubanenergo PJSC	Member of Reliability Committee under the BoD

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

## The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### Such family relations are absent.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations:

### The person did not hold such offices

### Name: Statuyev Vladislav Andreyevich

Year of birth: 1956

Education:

Higher. Graduated in 1978 from Navy engineering academy named after Dzrezhinskiy F.E. (Saint-Petersburg), specialization "physics and power engineering". In 2012 graduated from the Financial University under the Government of the Russian Federation, specialization "enterprise management"

Period	Company	Position
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2009	2013	Federal state unitary enterprise "FT- Centre"	Director of Krasnodar branch
2013	Now	Kubanenergo JSC (Kubanenergo PJSC)	Advisor of director general with duties of deputy director general in charge of security, without discharge from primary employment, then deputy director general in charge of security
2013	Now	Kubanenergo JSC (Kubanenergo PJSC)	Member of the Management Board

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

### Such family relations are absent.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

### The person has not been brought to responsibility as specified.

Additional information disclosed in accordance with the Regulations on insider information of Kubanenergo PJSC: All members of Management Board are citizens of Russian Federation. Information on transactions concluded in the reporting quarter between the Company and Member of the Management Board: during the reporting quarter such transactions were not concluded

# **5.3.** Information on the amounts of reward, benefits and/or compensation for expenses due to each of the Issuer's management bodies

Information on the amount of reward payable to each management body (except for the natural person discharging the functions of Sole Executive Body of the Issuer). Indication of all types of rewards including wages, bonuses, commission fees, benefits and/or compensations for expenses as well as other pecuniary rewards paid by the Issuer for the last completed financial year:

#### Unit of measurement: thousand rubles

Board of Directors

Indicator	2015	3 months of 2016
Remuneration for participation in activity of the	2 896	
management body		
Wages		
Bonuses		
Commission fees		
Other remunerations		133

Total	2 896	133

Details on current agreements on such payments in the current financial year: Until 10.06.2015 in accordance with Regulations on payment of remuneration to members of the Board of Directors (approved by the AGM, minutes of meeting No.23 dated 06.06.2008), remuneration payable to members of the Board of Directors was calculated as follows:

- For participation in a session of the Board of Directors arranged in the form of absentee voting, a reward is payable to a member of the Board of Directors of the Company in an amount of the sum equivalent to three minimum monthly tariff rates of Grade 1 worker established by the branch tariff agreement in the electric power complex of the Russian Federation as of the arrangement date of the session of the Board of Directors of the Company with account for indexation established by the Agreement, within one month upon arrangement of the session of the Board of Directors of the Board of Directors of the Session of the Session of the Board of Directors of the Session of the Session of the Board of Directors of the Company;

- For participation in a session of the Board of Directors arranged in the form of joint attendance, a reward is payable to a member of the Board of Directors of the Company in an amount of the sum equivalent to five minimum monthly tariff rates of Grade 1 worker established by the branch tariff agreement in the electric power complex of the Russian Federation as of the arrangement date of the session of the Board of Directors of the Company with account for indexation established by the Agreement, within one month upon arrangement of the session of the Board of Directors of the Board of Directors of the Session of the Session of the Session of the Board of Directors of the Session of the Session of the Board of Directors of the Company;

- An additional reward is payable to members of the Board of Directors per the Company net profit index based on data of annual accounting statement approved by General Meeting of Shareholders of the Company; - An additional reward is payable to members of the Board of Directors in case of increase of the amount of the Company market capitalization during the period of the Board of Directors work.

Starting 10.06.2015 in accordance with Regulations on payment of remuneration to members of the Board of Directors of Kubanenergo PJSC (approved by the AGM, minutes of meeting No.36 dated 11.06.2015), remuneration to members of the Board of Directors shall be paid as lump sum payment by the results of their activity during the period from their election to the Board of Directors until the election of new members of the Board of Directors of Directors of the Company.

Amount of remuneration paid to each member of the Board of Directors of the Company is calculated with regard of the total number of meetings of the Board of Directors in the previous corporate year and the number of meetings in which such member of the Board of Directors takes part. The amount of remuneration base shall be based on the revenues calculated in accordance with Russian Accounting Standards and received by the Company in the financial year.

Additionally to the remuneration the following premiums shall be paid:

- 30% payable to the Chairman of the Board of Directors of the Company;

- 20% payable to the chairman of a specialized committee of the Board of Directors of the Company;

- 10% payable to a member of a specialized committee of the Board of Directors of the Company.

Additional remuneration is paid to the members of the Board of Directors in case of increasing the amount of the Company's market capitalization during the period of work of the Board of Directors

In the table, the line "Other remunerations" includes payment for services of the corporate secretary.

### **Collegiate executive body**

#### Unit of measurement: thousand rubles

Indicator	2015	3 months of 2016
Remuneration for participation in activity of the	1 855	444
management body		
Wages	43 311	7 673
Bonuses	33 192	1 887
Commission fees	0	0
Fringe benefits	0	0
Other remunerations	2 274	776
Total	80 632	10 780

Details of current agreements on such payments in the financial year:

Information on current agreements on such payments in the financial year:

In accordance with decision adopted by the Company's BoD on 24.02.2015 (minutes of meeting No. 203/2015 dated 25.02.2015) "On approving the list of offices included in the category of top managers of Kubanenergo JSC", Members of the Management Board of are considered as top-managers of first category.

According the Regulation on motivation and social benefits set for Top managers of Kubanenergo, approved by the Company's BoD (minutes of meeting No.207/2015 dated 17.04.2015) the labour contracts with members of Management Board stipulates that the payment is performed monthly for fulfillment of obligations of member of collegiate executive body of the Company – Management Board of the Issuer.

Compensations

Unit of measurement: thousand rubles.

Management body	2015	3 months of 2016
The Board of Directors	0	0
Collegiate executive body	987	171

Until 10.06.2015 a member of the BoD was paid compensation for expenses related to participation in the meeting of the BoD (travelling expenses, accommodation, meal, etc.).

Starting 10.06.2015 a member of the BoD will be paid compensation for expenses related to participation in the meeting of the BoD in accordance with current company's rules for reimbursement of travel expenses.

In accordance with Regulations on procedure of compensating for expenses on house rent, approved by the Company on 27 March 2015, order No.262, members of the Management Board will be paid compensation for renting residential premises.

# **5.4.** Details on structure and competence of bodies for control of the Issuer's financial and business activity

Full description of the structure of bodies for control of the Issuer's financial and business activity and their competences in accordance with the Issuer's Charter (constituent documents):

For control of the financial and business activity of the Issuer, the General Meeting of Shareholders elects the Auditing Commission of the Issuer for the period until arrangement of the next General Meeting of Shareholders.

The number of members of the Auditing Commission of the Issuer is 5 (Five) persons. Refereed to the competence of the Auditing Commission of the Issuer are the following issues:

- validation of consistency of data contained in the annual report, accounting balance sheet, profit and loss account of the Issuer;

- analysis of the Issuer's financial status, discovery of reserves for improvement of the Issuer's financial status and elaboration of recommendations for the Issuer's Management Bodies;

- organization and performance of review (revision) of the Issuer's financial and business activity, in particular:

- review (revision) of the Issuer's financial, accounting, payment–and-settlement and other documentation related to the Issuer carrying out financial and business activity for such documentation compliance with the Russian Federation legislation, the Charter, in-house and other documents of the Issuer;

- control of integrity and use of fixed assets;

- control of compliance of the established procedure for charging insolvent borrowers' indebtedness to the Issuer's loss;

- control of spending the Issuer's cash in accordance with the approved Business Plan and budget of the Issuer;

- control of accumulation and use of the reserve and other special funds of the Issuer; - review of correctness and timeliness accrual and payment of dividend on the Issuer's shares, interest on bonds, income from other securities;

- review of fulfilment of previously issued prescriptions for elimination of violations and inconsistencies detected in the course of previous reviews (revisions);

- recommendations for Company's management bodies

- other actions (arrangements) related to review of the Issuer's financial and business activity.

For review and validation of the Company's annual financial statements, the General Meeting of Shareholders annually approves of Auditor of the Company.

The Issuer's Auditor carries out an audit of the Issuer's financial and business activities in accordance with the requirements of the Russian Federation legislation and under the contract concluded with one.

Following the results of review of the Issuer's financial and business activity, the Company's Auditing Commission or Auditor draws up a conclusion that shall contain:

- statement of validation of consistency of data contained in reports/statements and other financial documents of the Issuer;
- information on facts of the Issuer having violated the procedures of accounting records keeping and financial reporting, as established by legal instruments of the Russian Federation, as well as on other violations of legal instruments of the Russian Federation, or legal instruments of the Russian Federation in the course of the Issuer's financial and business activity.

The procedure and terms for drawing a conclusion following the results of review of the Issuer's financial and business activity are determined by legal instruments of the Russian Federation and the Issuer's internal documents.

The Issuer has established an internal control service.

The Board of Directors' competence:

- control of the annual independent audit of the accounting and financial statements of the Company,

- selection of candidates for auditors of the Company, evaluation of their qualifications,

performance and compliance with the requirements of independence, nominations of auditors to the Board of Directors, drawing conclusions about the candidature of an auditor submitted by third parties,

- assessment of the effectiveness of internal control procedures and preparation of proposals for their improvement,

- other issues on behalf of the Board of Directors.

#### The members of the Audit Committee of the Board of Directors

Name	chairperson
Lavrova Marina Alexandrovna	yes
Khokholkova Kseniya Valerievna	no
Kislyakov Anton Mikhailovich	no

Information on the availability of a separate structural unit(s) for the risk management and internal control (other than the Audit Commission (Auditor), body (structural unit) in charge of internal control of financial and economic activities of the issuer), its tasks and functions:

Before April, 2008, functions of the Issuer's internal control service were discharged by the Controlling and Internal Audit Service established in August, 2004.

From April, 2008 till November, 30, 2010, under Contract No. 407/30-1143/26 "On transfer of powers of Sole Executive Body" between the Issuer and OJSC "IDGC of South" dated 14.09.2007, discharge of functions aimed at provision for efficient functioning of the internal control system in the Issuer was carried out by the Department for Internal Control and Audit of OJSC "IDGC of South".

In accordance with Decision of the Board of Directors of the Issuer dated 05.08.2010 (Minutes No. 94.2010 dated 06.08.2010), an Administration for Internal Audit and Risk Management was established within the Issuer's organizational structure.

The Audit Committee of the Board of Directors (Minutes No.25/2015 dated 27.02.2015) agreed the establishment of directorate for internal audit and risks as a unit of the Department of Internal Audit and Control, Regulations on the Department of Internal Audit and Control were approved by the General Director on 24.03.2015.

The main tasks of the internal control and risks include:

- arrangement of effective interaction and support of the Audit Committee of the Company;
- organization of the system of internal control and risk management;
- implementation of preventive procedures and monitoring;

- interaction with state regulatory authorities on internal control.

The main functions of the internal control and risks include:

- arrangement of the system of internal control and risk management;

- arrangement of activities for the implementation, improvement and development of common approaches to risk-oriented internal control system in the Company;

- interaction with the external auditor on the evaluation of the effectiveness of internal control and risk management;

- assessment of the efficiency of internal control, risk management and corporate governance;

- ensuring awareness of the Company's management on the results of risk management, trends and status of the risk management system;

- interaction with the Audit Committee of the Board of Directors on the issues related to internal

control, risk management and corporate governance;

- organization of the development of corrective actions based on the results of audits of the Company, aimed at eliminating deficiencies and implement the recommendations issued by the Audit Committee of the Company, control over their execution;

- keeping records of inspections conducted by external bodies control (supervision), and their results.

Information on the Issuer's separate structural unit of internal audit, its tasks and functions:

The Audit Committee of the Board of Directors (Minutes No.25/2015 dated 27.02.2015) agreed to the establishment of the directorate of internal audit as a part of the Department of Internal Audit and Control, the Regulations on the Department of Internal Audit and Control were approved by the Director general on 24.03.2015.

Information on the Issuer's separate structural unit of internal audit, its tasks and functions:

The main tasks of the Internal Audit are:

- arrangement, planning and implementation of procedures for follow-up activities of the Company and its subsidiaries;

- arrangement of activities of the Audit Commission of Company's subsidiaries and affiliates;

- cooperation with the Audit Committee of the Board of Directors of the Company within the functional subordination.

The main functions of the Internal Audit are:

- planning, arrangement and conducting of internal audits;

- evaluation of the reliability and efficiency of the internal control and risk management, detection of drawbacks in internal control system;

- preparation of proposals and recommendations by the results of the internal audits and evaluations;

- monitoring the elimination of violations and deficiencies detected by the results of internal audits;

- preparation of reports to inform authorities on the results of the Company's internal audit function;

- preparation of plan and programmes for audits of subsidiaries and affiliates;

- organization of record keeping of audit commissions of subsidiaries and affiliates (including preparation of notifications, reports, etc.);

- conducting the audits of financial and economic activities of subsidiaries and affiliates preparing opinions (acts);

- implementation of post-control and control of subsidiaries and affiliates for elimination of violations and implementation of recommendations and instructions given by the Audit Commission;

- interaction with the Audit Committee of the Board of Directors on internal audit.

The Issuer's policy in the sphere of risk management and internal control systems is described in paragraph 2.4 of this quarterly report

The issuer has ratified (approved) an internal document of the issuer which establishes the rules for preventing the misuse of confidential and insider information.

Data on the issuer's internal document establishing rules aimed at preventing the misuse of

confidential and insider information:

The Issuer approved an internal document establishing the rules for prevention of use of service (insider) information.

### The Issuer has approved (endorsed) an in-house document establishing the rules for prevention of use of proprietary (insider) information.

Details of availability of a document for prevention of use of proprietary (insider) information:

In accordance with requirements of Federal law No. 224- $\Phi$ 3 dated 27.07.2010 "On prevention of illegal usage of insider information and market manipulation and on introduction of changes to particular legislative acts of Russian Federation" the Issuer has accomplished the following activities:

- by the decision of the BoD (minutes of meeting No.168/2013 dd 02.08.2013) a restated version of Regulations on insider information of "Kubanenergo" JSC was approved;

- the list of insider information was formed;

- the list of persons regarded as insiders was made;

- the notifications on inclusion of particular persons to the list of insiders were sent;

- the list of insiders was sent to organizer of trade on the securities market.

The issuer plans to continue on the events aimed at organization and development of mechanisms of control over observance of insider information legislation.

### **5.5.** Information on persons that are members of bodies for control of the Issuer's financial and business activity

The body controlling business activity of the issuer – Auditing Commission

#### Name: Kim Svetalana Anatolievna

(chairperson)

Year of birth: 1981

Education:

### Higher. Moscow State University of Raiway Engineering (MIIT), specialty "Trading business" (2004).

Period		Company	Position
from			
2008	2013	FGC UES JSC	Leading expert at Directorate for financial control and internal audit; chief expert at Department for control and inspections; chief expert at Department for control and inspections, head of sector for control over investments
2013	now	Rosseti JSC (Rosseti PJSC)	Head of Directorate for auditing activity and internal audit at Department for internal audit and control; head of Directorate for supervisory activity at Department for

			supervisory activity
2015	now	Kubanenergo PJSC, IDGC of North Caucasus PJSC, IDGC of Centre PJSC, IDGC of Ural JSC, Yantarenergo JSC, IDGC of Volga PJSC, IDGC of the South PJSC, IDGC of Siberia PJSC, MOESK PJSC, Scientific and Research Centre of IDGC JSC	Member of the Auditing Commission

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies: **The person does not hold such stake.** 

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

#### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

#### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

#### Name: Kabizskina Yelena Alexandrovna

Year of birth: 1964

Education:

### Higher. Far Eastern State Technical Fisheries University, engineering and financial faculty.

Pe	riod	Company	Position
from	till		
2005	2013	FGC UES JSC	Head of Department for internal control and risks management, deputy head of Department for control and inspections
2013	2014	MOESK JSC	Head of Directorate for methodological support at Department of internal audit
2014	now	Rosseti JSC (Rosseti PJSC)	Deputy head of Directorate for auditing activity at Department of supervisory activity
2015	now	Kubanenergo PJSC, IDGC of North Caucasus PJSC, Lenenergo PJSC, TRK PJSC, IDGC of North-West PJSC, Yantarenergo JSC, IDGC of Siberia JSC (PJSC), Sevkavkazenergo JSC, Kabbalkenergo JSC, Karachaevo-	Member of the Auditing Commission

Cherkesskenergo JSC, Tyvaenergosbyt	
JSC, Sientific and research centre of	
UES, Chechenenergo JSC, Dagestan	
energy selling company JSC,	
Kalmenergosbyt JSC, "Ingushenergo"	
JSC	

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies: **The person does not hold such stake.** 

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

#### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

#### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

#### Name: Lukovkina Irina Pavlovna

Year of birth: 1970

Education:

### Higher. Penza Polytechnic Institute, specialty "Design and production of computer equipment" (1993).

Period		Company	Position
from	to		
2008	2012	Funding agency for mortgage loan activity "Fund Gazpromipoteka"	Chief economist of sector for financial planning and liquidity management
2012	2013	Moscow Telecommunications Center of Energy Systems JSC	Leading specialist of planning and financial sector at Department for Finance and Economics
2013	now	Rosseti JSC (Rosseti PJSC)	Chief expert of sector for summary analysis, planning and supervision; head of sector for methodology at Directorate for supervision and risks at Department for internal audit and supervision; chief expert of Directorate for supervision and risks at Department for supervisory activity
2015	now	Kubanenergo PJSC, TRK PJSC, IDGC of Centre and Volga region PJSC, Yantarenergo JSC, IDGC of the South PJSC, IDGC of Siberia	Member of the Auditing Commission

PJSC, Kabbalkenergo JSC,	
Karachaevo-Cherkesskenergo JSC, Tyvaenergosbyt JSC, Sientific and	
research centre of IDGC JSC	

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies: **The person does not hold such stake.** 

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

#### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

#### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

#### Name: Malyshev Sergey Vladimirovich

Year of birth: 1965

Education:

#### Higher, Higher military financial college in Yaroslavl (1986)

Period		Company	Position
from	to		
2011	2012	Gazpromneft-Aero CJSC	Chief expert at capital construction department
2013	2013	FGC UES JSC	Head of department from investments audit at department for internal control and risks management
2013	now	Rosseti JSC (Rosseti PJSC)	Chief expert at directorate for auditing activity at department for control activity; leading specialist at directorate for auditing activity at department for control and auditing activity
2014	2015	Lenenergo JSC, Tyumenenergo JSC, , IDGC of Centre and Volga region JSC (IDGC of Centre and Volga region PJSC), IDGC of Ural JSC, Kalmenergosbyt JSC, Sientific and	Member of the Auditing Commission

		research centre of Ural JSC	
2014	now	IDGC of Volga JSC (IDGC of Volga PJSC), IDGC of Centre JSC (IDGC of Centre JSC), IDGC of Siberia JSC (IDGC of Siberia PJSC), IDGC of North-West JSC (North-West PJSC), Sevkavenergo JSC, Kubanenergo JSC (Kubanenergo PJSC), Yantarenergo JSC, Karachaevo-Cherkesskenergo JSC, Tyvaenergosbyt JSC, Dagestan energy selling company JSC, Ingushenergo JSC, SZEUK JSC, Scientific and research centre of IDGC JSC	Member of the Auditing Commission
2015	now	Kabbalknergo PJSC, IDGC of North Caucasus PJSC, Chechenenergo JSC, Scientific and research centre of IDGC JSC, VNIPIenergoprom Association JSC, VNIPIenergoprom real property JSC, Its UES real property JSC, Real property of the Southern centre of power industry"	Member of the Auditing Commission

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies: **The person does not hold such stake.** 

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

#### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

#### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

Name: Shmakov Igor Vladimirovich

Year of birth: **1974** 

Education:

Higher. Kuban State University (1996), economics

All offices having been/being held by the person concerned with the Issuer and other organizations during the last 5 years and at present, including those held on part-time basis

Period				
from	till	Company	Position	
2008	2012	IDGC of the South JSC	Head of department for internal audit and risks management	
2012	2013	Federal Grid Company of Unified Energy System JSC	Head of department for internal control	
2013	Now	Russian Grids JSC	Head of division for control and risks department for internal audit and control	
2013	2014	"MUS Energetiki" JSC	Member of the Auditing Commission	
2013	2015	"Kubanenergo" JSC, IDGC of the South JSC, Yantarenergo JSC, Sscientific and Research centre of the South JSC	Member of the Auditing Commission	
2015	now	Kubanenergo JSC, IDGC of Ural JSC, MOESK PJSC, Scientific and Research Centre of UES JSC	Member of the Auditing Commission	
2015	now	IDGC of the South PJSC	Chairperson of the Auditing Commission, member of the Board of Directors	
2015	now	TRK PJSC	Chairperson of the Auditing Commission	

### The person holds no participatory stake in the Issuer's authorized capital or the Issuer's ordinary shares.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies: **The person does not hold such stake.** 

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

#### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

#### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

#### Internal control and risks management department

Name: Ivanova Irina Viktorovna

Year of birth: **1973** 

Education:

#### Higher. Kuban State University; specializations:

- "Accoutning and audit" - in1995,

- "Law" - in 2010.

All offices having been/being held by the person concerned with the Issuer and other organizations during the last 5 years and at present, including those held on part-time basis

Period		Company	Position
From	То		
2003	2015	Ministry of Internal Affairs of the Russian Federation in the Krasnodar region	Deputy head of sector for desk audit and examination of economic security management and corruption control
2015	now	Kubanenergo PJSC	Head of Department of Internal audit and control

### The person holds no participatory stake in the Issuer's authorized capital or the Issuer's ordinary shares.

The person's participatory stake in authorized (pooled) capitals (co-op share funds) of the Issuer's subsidiary and dependent companies:

#### The person does not hold such stake.

Details of the nature of any family relations with other persons that are members of the Management Bodies of the Issuer and/or bodies for control of the Issuer's financial and business activity:

#### There are no such family relations.

Details of the person having been brought to administrative responsibility for offences in the field of finance, taxes and levies, securities market or to criminal responsibility (existence of criminal record) for economic crimes or crimes against the State:

#### The person has not been brought to responsibility as specified.

Details of the person having held offices with management bodies of commercial organizations in a period when bankruptcy procedures were instigated and/or a bankruptcy procedure as stipulated by the Russian Federation bankruptcy (insolvency) legislation initiated against such organizations: **The person did not hold such offices** 

### **5.6.** Information on the amount of rewards, benefits and/or compensation for expenses due to members of bodies for control of the Issuer's financial and business activity

#### Remunerations

For each body of control over financial and economic activities of the issuer (except for a natural person holding the position (exercising functions) of the issuer's auditor) are described with the indication of the size of all types of remuneration, including salaries of members of bodies supervising financial and economic activities of the issuer, who are (were) its employees, including existing part-time employees (part-time employees who worked), bonuses, commissions, fees, separately paid for participation in the relevant body of control over financial and economic activities of the issuer compensated during the reporting period, and the costs, the issuer compensated during the relevant reporting period, associated with the performance of functions of members of bodies supervising financial

and economic activities of the issuer are described indicating the size.

#### Unit: **rubles**

Name of the body for control of the Issuer's financial and business activity:

#### **Auditing Commission**

Indicator	2015	3 months of 2016
Reward for participation in control body	574	0
Salary		
Bonuses		
Commission fees		
Other remunerations		
Total	574	0

Details of current agreements on such payments in the financial year:

Until 10.06.2015 in accordance with Regulations on payments of remunerations and compensations to members of Auditing Commission, approved by annual General meeting of shareholders (minutes of meeting No.23 dd 06.06.2008), for participation in audit (check) of financial and business activity a member of Auditing Commission was paid remuneration equal to twenty minimal monthly wages of employer of the first grade, set by industry tariff agreement in electric energy complex of Russian Federation (hereafter – the Agreement), for the period of performing the audit, with regard of indexation. The remuneration is paid within a week after submitting the results of the performed audit (check). The amount of remuneration paid to chairperson of the Auditing Commission is increased by 50%.

Starting 10.06.2015 in accordance with Regulations on payments of remunerations and compensations to members of Auditing Commission approved by annual General meeting of shareholders (minutes of meeting No.36 dd 11.06.2015) the remuneration shall be paid as a lump-sum by the results of activity in the corporate year.

The remuneration shall be paid to the members of the Auditing Commission of the Company depending on the degree of their participation in the activity of the Committee on the basis of base amount of remuneration with application of a coefficient of participation of the committee member in the Committee's activity by the results of a corporate year.

The Base amount of remuneration is determined on the basis of Company's revenue calculated in accordance with Russian Accounting Standards.

#### Body controlling Issuer's business activity:

#### Internal Audit and Risks Management Department

Remuneration for participation in the work of the inspection body

unit of measure: thousand rubles

indicator	2015	3 months of 2016
Reward for participation in control body		
Salary	9 462	2 349
Bonuses	2 650	688

Commission fees		
Other remunerations	328	140
Total	12 440	3 177

Details on the effective agreements on such payments in the current financial year:

Payments to the employees of the Department of internal audit and control were carried out in accordance with the "Regulation on material incentives for the top managers of Kubanenergo" approved by Order of the Company dated 29.12.2012 # 1166 and the Collective Agreement of Kubanenergo for the 2013-2015, introduced by the Order of the Company dated 29.12.2012 #1161.

Compensations

Unit of measurement: thousand rubles.

Control body	2015	3 months of 2016
Auditing Committee	0	0
Department of internal audit and control	40	60

Additional information:

Until 10.06.2015 a member of the Auditing Commission was paid compensation for expenses related to participation in the meeting and carrying out of inspections (audit) in accordance with current company's rules for reimbursement of travel expenses.

Starting 10.06.2015 a member of the Auditing Commission will be paid a compensation for expenses related to participation in activities of the Auditing Commission based on the specified standards.

## **5.7.** Information on the number of employees (workers) and summary data on their education and staff composition as well as changes in the number of employees (workers) of the Issuer

Unit of measurement: thousand rubles

Indicator	2015	3 months of 2016
Average number of employees	8 326	8 396
Volume of cash allocated for payment of wages	3 759 516	1 005 107
Volume of cash allocated for social welfare	43 622	2 560

There are no employees substantially affecting financial and business activity of the Issuer in OJSC "Kubanenergo".

A trade union body has been founded by employers (workers) of the Issuer.

5.8. Details of any other liabilities of the Issuer to one's employees (workers) related to possibility of their participation in authorized (pooled) capital (co-op share fund) of the Issuer

The Issuer has no liabilities to one's employees (workers) related to possibility of their participation in authorized (pooled) capital (co-op share fund) of the Issuer

#### VI. Details on the Issuer's participants (shareholders) and of interested-party transactions

#### effected by the Issuer

#### 6.1. Details of the total number of the Issuer's shareholders (participants)

Total number of persons registered in the Issuer's Register of Shareholders as of the expiry date of the last reporting quarter: **1 809** 

Total number of the Issuer's nominal shareholders: 2

Total amount of persons included in the list of shareholders with right to participate in general meeting of shareholders (or other lists complied for the purpose of observing the rights of shareholders): 2 782

Date of making the list of persons include the last in the list of those entitled to participate in general meeting of shareholders: **07.05.2015** 

Holders of ordinary shares of the issuer subject to inclusion in the list: 2782

Information on the number of own shares possessed by the issuer as at the reporting quarter

Own shares possessed by the issuer: no

Information on the number of shares belonging to the organizations controlled by the issuer

#### There are no shares belonging to organizations under issuer's control

6.2. Details on participants (shareholders) of the Issuer holding no less than 5% of the Issuer's authorized (pooled) capital (co-op share fund) or no less than 5% of one's ordinary shares as well as details of participants (shareholders) of such persons holding no less than 20% of their authorized (pooled) capitals (co-op share funds) or no less than 20% of their ordinary shares

1.

Full business name: Russian Federation represented by the Federal Agency for Management of State Property

Abbreviated business name: **RF in the person of the Federal Agency for Management of State Property** 

Location

#### 9 Nikolsky lane, Moscow, Russia, 109012

TIN: 7710723134

#### PSRN: 1087746829994

Participatory interest of the person in the authorized capital of the Issuer, %: 7.36

Portion of the Issuer's ordinary shares held by the person, %: 7.36

Persons who control member (shareholder) of the Issuer

#### No such persons

Participants (shareholders) of the person holding no less than 20 percent of their authorized (pooled) capitals (co-op share funds) or no less than 20 percent of their ordinary shares.

#### No such persons

2.

Full business name: Public Joint-Stock Company "Russian Grids"

Abbreviated business name: "Rosseti" JSC

Address: Moscow, Russia

TIN: 7728662669

#### PSRN: 1087760000019

Participatory interest of the person in the authorized capital of the Issuer, %: 92.24

Portion of the Issuer's ordinary shares held by the person, %: 6392.24

#### 2.1.

### Full business name: Russian Federation represented by the Federal Agency for Management of State Property

### Abbreviated business name: **RF in the person of the Federal Agency for Management of State Property**

Location

#### 9 Nikolsky lane, Moscow, Russia, 109012

TIN: 7710723134

#### PSRN: 1087746829994

The reason whereby the entity that controls the participant (shareholder) of the Issuer exercises such control (participation in a legal entity being a participant (shareholder) of the Issuer, the conclusion of a simple partnership agreement, agency contract, the conclusion of the shareholders' agreement, the conclusion of other agreements, the subject of which is the exercise of rights certified by shares (interests) of the legal entity that is a participant (shareholder) of the issuer): **RF is a shareholder of Rossetti PJSC.** 

The sign of the entity controlling the participant (shareholder) of the issuer of such control: the right to dispose of more than 50 percent of the votes in the supreme governing body of the legal entity that is a participant (shareholder) of the Issuer

#### Type of control: direct control

The share of such entity in the authorized (share) capital (mutual fund) of the participant (shareholder) of the Issuer,%: 85.31

The share of this entity in the ordinary shares (shareholder) of the Issuer,%: 86.32

Other information provided by the issuer at its own discretion: no.

## **6.3.** Details of participatory stake of the State or a municipal unit in the authorized (pooled) capital (co-op share fund) of the Issuer and of availability of a special right ("Golden Share")

Information about the controllers of state, municipal shares.

#### There are no such persons

Persons who, on behalf of the Russian Federation, subject of Russian Federation or municipal entity shall perform the functions participant (shareholder) of the Issuer.

#### **Federal property**

#### Name: Federal Agency of State Property Management

#### Address: 9, Nikolskiy lane, Moscow, 109012

The size of the authorized (share) capital (share fund) of the Issuer of municipal property, located in the state (federal, subjects of Russian Federation): **7.36** 

#### **Property of subjects of Russian Federation**

### Full business name: **Regional state specialized agency "State Property Fund of Krasnodar region"**

#### Address: 176, Krasnaya street, Krasnodar, 350063

The size of the authorized (share) capital (share fund) of the Issuer of municipal property, located in the state (federal, subjects of Russian Federation): **0.0002** 

The presence of a special right of the Russian Federation, subjects of Russian Federation, municipalities in the management of the issuer - a joint stock company ("golden share"), the validity of a special right ("golden share")

#### This right is not provided.

### **6.4.** Details of restrictions on participation in the Issuer's authorized (pooled) capital (co-op share fund)

There are no restrictions on participation in the Issuer's authorized

6.5. Details of changes in the composition and the amount of participation of shareholders (participants) of the Issuer holding no less than 5% of the Issuer's authorized (pooled) capital (co-op share fund) or no less than 5% of one's ordinary shares

Compositions of shareholders (participants) of the Issuer holding no less than 5% of the Issuer's authorized (pooled) capital (co-op share fund), for joint-stock company issuers – also those holding no less than 5% of one's ordinary shares as determined as of the generation date of the list of persons having the right to participate in each General Meeting of Shareholders (Participants) of the Issuer having been arranged during the 5 last completed financial years preceding the reporting quarter expiry date or, if the Issuer has carried out one's activity for less than 5 years, for each completed financial year preceding the reporting quarter expiry date as well for the last quarter according to data contained in the list of persons having the right to participate in each such meeting.

Date of making the list of persons having the right to participate in the General Meeting of Shareholders (Participants) of the Issuer: **07.05.2015** 

List of Shareholders (Participants):

### Full business name: Russian Federation represented by Federal Agency for the Administration of State Property

#### Abbreviated business name: Federal Property Management Agency

Address: 9, Nikolskiy lane, Moscow 109012

TIN: 7710723134

PSRN: 1087746829994

Participatory interest of the person in the authorized capital of the Issuer, %: 7.36

Portion of the Issuer's ordinary shares held by the person, %: 7.36

Full business name: Open Joint-Stock Company "Russian Grids"
Abbreviated business name: "Rosseti" JSC
Address: 26, Ulanskiy lane, Moscow
TIN: 7728662669

#### PSRN: 1087760000019

Participatory interest of the person in the authorized capital of the Issuer, %: 92.24

Portion of the Issuer's ordinary shares held by the person, %: 92.24

Additional information: **No.** 

#### 6.6. Details of interested-party transactions effected by the Issuer

The number and volume in terms of money made by the issuer transactions recognized in accordance with the laws of the Russian Federation party transactions which had an interest requiring approval by the governing body of the issuer, for the most recent reporting quarter

Unit: thousand rub.

Indicator	Total amount, pieces	Total amount in monetary assets
Transactions of interest concluded by the issuer during the reporting period which require the approval by the governing body of the Issuer	2	10 937 151
Transactions of interest concluded by the issuer during the reporting period which have been approved by the general meeting of members (shareholders) of the Issuer	0	0
Transactions of interest concluded by the issuer during the reporting period which have been approved by the board of directors (supervisory board of the issuer)	2	10 937 151
Transactions of interest concluded by the issuer during the reporting period which require approval, but have not been approved by the authorized body of the issuer	0	0

Transactions (groups of related transactions), the price of which is 5 percent or more of the book value of assets of the issuer as defined according to its financial statements for the last reporting date before the transaction, the issuer of the last reporting quarter

These transactions has not been performed

Transactions (groups of related transactions) in the commission of which there was an interest and which is subject to the board of directors (supervisory board) or a general meeting of shareholders (members) of the Issuer was not taken in cases where such approval is required under the legislation of the Russian Federation

Additional Information:

More information about related party transactions made by the Company in the reporting period is proved in paragraph 8.8 of this report.

The total volume of transactions in monetary terms does not include the price of the contract for the organization of procurement procedures by the Company (customer) with "IDGC NIITs" JSC (performer), because:

- The price of this transaction is the sum of the total cost of the services on the organization of each of the procurement procedure, which depends on the method of purchase and the amount

of the tender bid (offer) of the winner; the total value of the services rendered under the contract cannot exceed 2% of the net value of assets of Kubanenergo PJSC for the last reporting date;

- The contract is valid for 36 months from the date of its signing by the parties with the possibility of automatic renewal.

#### 6.7. Details on the amount of accounts receivable

31.12.2015

Unit of measurement: thousand rubles

Indicators	Indicator value
Accounts receivable from buyers and customers	4 601 989
including overdue	1 103 898
Accounts receivable under promissory notes receivable	0
including overdue	0
Accounts receivable from participants (founders) by way of contributions to the authorized capital	0
including overdue	0
Other accounts receivable	298 783
including overdue	197 510
Total	4 900 772
including overdue	1 301 408

Debtors accounting for no less than 10 percent of the total sum of accounts receivable for the specified reporting period:

Full business name: Joint Stock Company "Kuban Energy Selling Company"

Abbreviated business name: "Kubanenergosbyt" JSC

Location: 55 Gimnazicheskaya str., Krasnodar 350000, Krasnodar region

TIN: 2308119595

#### PSRN: 1062309019794

Sum of accounts receivable: 2 372 617.46

Unit of measurement: thousand rubles

Amount and conditions of overdue accounts receivable (interest rate, penalty sanctions):

Overdue receivables: 559 024.29 thousand rubles

Interest rate, penalty sanctions: No

The debtor is the Issuer's affiliate: No

### Full business name: Joint Stock Company "Independent energy selling company of Krasnodar region"

Abbreviated business name: "NESK" JSC

Location: 247 Severnaya str., Krasnodar, Krasnodar region, 350049

TIN: 2308091759

#### PSRN: 1032304155102

Sum of accounts receivable: 1 370 005.85

Unit of measurement: thousand rubles

Amount and conditions of overdue accounts receivable (interest rate, penalty sanctions): No

The debtor is the Issuer's affiliate: No

#### 31.03.2016

#### Unit of measure: thousand rubles

Indicator	Amount of indicator
Accounts receivable from buyers and customers	5 086 079
including overdue	1 710 487
Accounts receivable under promissory notes receivable	0
including overdue	0
Accounts receivable from participants (founders) by way of contributions to the authorized capital	0
including overdue	0
Other accounts receivable	583 181
including overdue	210 795
Total	5 669 260
including overdue	1 921 283

Debtors accounting for no less than 10 percent of the total sum of accounts receivable for the specified reporting period:

Full business name: Joint Stock Company "Kuban Energy Selling Company"

Abbreviated business name: "Kubanenergosbyt" JSC

Location: 55 Gimnazicheskaya str., Krasnodar 350000, Krasnodar region

#### TIN: 2308119595

#### PSRN: 1062309019794

Sum of accounts receivable: 1 730 387.54

Unit of measurement: thousand rubles

Amount and conditions of overdue accounts receivable (interest rate, penalty sanctions): no.

The debtor is the Issuer's affiliate: No

### Full business name: Joint Stock Company "Independent energy selling company of Krasnodar region"

Abbreviated business name: "NESK" JSC

### Location: 247 Severnaya str., Krasnodar, Krasnodar region, 350049

TIN: 2308091759

#### PSRN: 1032304155102

Sum of accounts receivable: 2 330 217.03

Unit of measurement: thousand rubles

Amount and conditions of overdue accounts receivable (interest rate, penalty sanctions):

Overdue accounts receivable: 998 431.05 thousand rubles

Interest rate, penalty sanctions: No

The debtor is the Issuer's affiliate: No

#### VII. Issuer's accounting (financial) statements and other financial information 7.1. Issuer's annual accounting (financial) statements

2015

#### Accounting balance

31.12.2015

		Codes
Form as per OKUD [Russian Nation	0710001	
	Date	31.12.2015
Organization: <b>Public Joint Stock Company of</b> <b>Power Industry and Electrification of Kuban</b>	As per OKPO [Russian National Classifier of Businesses and Organizations]	
Taxpayer Identification Number	TIN	2309001660
Type of activity: <b>transmission of electric</b> <b>energy</b>	as per OKVED [Russian National Classifier of Types of Economic Activity]	
Organizational legal form/ownership form <b>public joint-stock company/mixed Russian</b> <b>ownership with a share of federal ownership</b>	As per OKOPF [Russian National Classifier of Organizational Legal Forms]/OKFS [Russian National Classifier of Forms of Ownership]	
Unit: thousand rubles	As per OKEI [Russian National Classifier of Measurement Units]	384

#### Address: **2A Stavropolskaya str., Krasnodar, Krasnodar region, Russia 350033**

notes	ASSETS	Line	as of	as of	as of
100005		code	31.12.2015	31.12.2014	31.12.2013
1	2	3	4	5	6
	I. NON-CURRENT ASSETS				
	Intangible assets	1110	13 233	13 473	16 110
	Results of researches and developments	1120	32 385	28 687	25 059
	Intengible development assets	1130	0	0	0
	Intangible development assets	1140	0	0	0
	Fixed assets	1150	53 710 490	47 499 351	43 293 640
	Income-bearing investments in tangible valuables	1160	0	0	0
	Financial investments	1170	45 588	45 588	45 588
	Deferred tax assets	1180	972 310	1 110 920	1 032 232
	Other non-current assets	1190	59 480	85 276	283 045
	TOTAL Section I	1100	54 833 486	48 783 295	44 695 674
	II. CURRENT ASSETS				
	Stock	1210	1 292 106	1 467 262	1 367 316
	Value added tax on valuables acquired	1220	6 198	7 896	21 337
	Accounts receivable	1230	4 900 772	3 830 295	5 123 537
	Financial investments	1240	0	0	0
	Cash and equivalents	1250	2 577 455	7 070 974	12 622 500
	Other current assets	1260	708 381	554 863	706 815
	TOTAL Section II	1200	9 484 912	12 931 290	19 841 505
	BALANCE	1600	64 318 398	61 714 585	64 537 179

	LIABILITIES	Line	as of 31.12.2015	as of 31.12.2014	as of 31.12.2013
1	2	3	4	5	6
	III. CAPITAL AND RESERVES				
	Authorized capital (reserve capital, statutory find and partners' contributions)	1310	28 286 813	28 286 813	28 286 813
	Treasury stock bought out at from the shareholders	1320	0	0	0

1010			
1340	10 851 166	9 642 200	9 755 180
ation) 1350	6 481 916	6 481 916	6 481 916
1360	89 347	89 347	89 347
s) 1370	-13 378	-14 879	-11 359
	700	177	824
1300	32 330 542	29 621 099	33 253 432
1410	10 000 000	14 900 000	17 237 000
1420	122 951	124 789	126 441
1430	0	0	0
1450	468 760	1 021 770	595 374
1400	10 591 711	16 046 559	17 958 815
1510	7 071 346	2 517 000	400 000
1520	11 799 752	10 619 876	11 651 767
1530	115 298	122 763	11 474
1540	2 409 749	2 787 288	1 261 691
1550	0	0	0
1500	21 396 145	16 046 927	13 324 932
1700	64 318 398	61 714 585	64 537 179
	1360         1370         1370         1370         1370         1370         1370         1370         1370         1370         1370         1370         1370         1410         1420         1430         1430         1450         1450         1450         1450         1510         1520         1530         1540         1550         1500	ation)1350 $6\ 481\ 916$ 1360 $89\ 347$ 1360 $89\ 347$ 3)1370 $-13\ 378\ 700$ 1300 $32\ 330\ 542$ 1300 $32\ 330\ 542$ 1410 $10\ 000\ 000$ 1420 $122\ 951$ 1430 $0$ 1450 $468\ 760$ 1450 $468\ 760$ 1450 $10\ 591\ 711$ 1510 $7\ 071\ 346$ 1520 $11\ 799\ 752$ 1530 $115\ 298$ 1540 $2\ 409\ 749$ 1550 $0$ 1500 $21\ 396\ 145$	ation)1350 $6\ 481\ 916$ $6\ 481\ 916$ 1360 $89\ 347$ $89\ 347$ 1360 $89\ 347$ $89\ 347$ s) $1370$ $-13\ 378$ $-14\ 879$ 700 $177$ 1300 $32\ 330\ 542$ $29\ 621\ 099$ 1410 $10\ 000\ 000$ $14\ 900\ 000$ 1420 $122\ 951$ $124\ 789$ 1430 $0$ $0$ 1430 $0$ $0$ 1450 $468\ 760$ $1\ 021\ 770$ 1400 $10\ 591\ 711$ $16\ 046\ 559$ 1510 $7\ 071\ 346$ $2\ 517\ 000$ 1520 $11\ 799\ 752$ $10\ 619\ 876$ 1530 $115\ 298$ $122\ 763$ 1540 $2\ 409\ 749$ $2\ 787\ 288$ 1550 $0$ $0$ 1500 $21\ 396\ 145$ $16\ 046\ 927$

#### Profit and loss statement

#### January – December 2015

		Codes
Form as per OKUD [Russian Nat	ional Classifier of Management Documentation]	0710002
	Documentation	
	Date	31.12.2015
Organization: Public Joint Stock Company	As per OKPO [Russian	00104604
of Power Industry and Electrification of	National Classifier of	
Kuban	Businesses and	
	Organizations]	
Taxpayer Identification Number	INN [Taxpayer Identification	2309001660
	Number]	
Type of activity	as per OKVED [Russian	40.10.2/40.10.
	National Classifier of	3
	Economic Activities]	
Organizational legal form/ownership form	As per OKOPF [Russian	1 22 47 / 16
public joint-stock company/mixed Russian	National Classifier of	
ownership with a share of federal	Organizational Legal	

ownership	Forms]/OKFS [Russian National Classifier of Forms of Ownership]	
Unit: thousand rubles	As per OKEI [Russian National Classifier of Measurement Units]	384
Address: 2A Stavropolskaya str., Krasnodar, 350033	, Krasnodar region, Russia	

	Indicator	Line	12 months of 2015	12 months of 2014
1	2	3	4	5
	Proceeds	2110	35 704 161	29 393 384
	Cost of sales	2120	-33 149 295	-29 918 777
	Gross profit (loss)	2100	2 554 866	-525 393
	Commercial expenses	2210	0	0
	Administrative expenses	2220	0	0
	Sales profit (loss)	2200	2 554 866	-525 393
	Participation incomes	2310	59	5
	Interest receivable	2320	478 593	634 424
	Interest payable	2330	-2 261 263	-1 801 081
	Other incomes	2340	6 850 548	3 039 425
	Other expenses	2350	-5 407 097	-5 083 520
	Profit (loss) before tax	2300	2 215 706	-3 736 140
	Current profit tax	2410	-578 521	0
	Including constant tax liabilities (assets)	2421	332 657	791 058
	Changes in deferred tax liabilities	2430	1 784	1 289
	Changes in deferred tax assets	2450	-199 061	-45 119
	Other	2460	12 571	147 637
	Net profit (loss)	2400	1 452 479	-3 632 333
	FOR REFERENCE:			
	Results of revaluation of non-current assets not included into net profit (loss) of the period	2510	1 256 964	0
	Results of other operations not included into net profit (loss) of the period	2520	0	0
	Aggregate financial result of the period	2500	2 709 443	-3 632 333
	Basis profit (loss) per share	2900	5.135	-12.8411
	Diluted profit (loss) per share	2910	5.135	-12.8411

#### Report on changes in equity

#### January – December 2015

									Codes
Form as per OKUD [Russian National Classifier of Management Documentation]								0	710003
						]	Date	31	.12.2015
Organization: <b>Public Joint Stock Company</b> of Power Industry and Electrification of Kuban					Nation	OKPO [Rus al Classifi Businesses Organizati	er of and	0(	)104604
Taxpayer Identification N	lumber			INN	[Taxpaye	r Identifica Num		230	9001660
Type of activity: <b>transmi</b> energy	ssion of	electric			Nation	VED [Rus al Classific mic Activi	er of	4	10.10.2
public joint-stock compa	Organizational legal form/ownership form public joint-stock company/mixed Russian ownership with a share of federal ownershipAs per OKOPF [Russian National Classifier of Organizational Legal Forms]/OKFS [Russian National Classifier of Forms of Ownership]					12	247 / 16		
Unit: thousand rubles				As per OKEI [Russian National Classifier of Measurement Units]					
Location (address): <b>2A</b> , <b>S</b> <b>Krasnodar, Russia 3500</b>	_	olskaya u	ı <b>l.,</b>						
		I.	Cas	h flow	7				
Indicator	Line code	Charte red capital		asury ock	Reserve capital	Unalloc ated profit (uncover ed loss)	Total		Reserve capital
1	2	3		4	5	6	7	7	8
Balance as of December 31 of the year preceding the previous period	3100	28 286 813		16 237 89 347 -11 096 -11		1 359 824	33 253 432		
Reporting period of the year preceding the previous period:									
Increase of capital - total:	3210								
including:									

Net profit	3211					
Revaluation of property	3212					
Incomes directly related to increase of capital	3213					
additional share issue	3214					
increase of share nominal value	3215					
legal entity reorganization	3216					
Capital amount reduction – total:	3220				-3 632 333	-3 632 333
including:						
loss	3221				-3 632 333	-3 632 333
Revaluation of property	3222					
expenditures directly related to decrease of capital	3223					
reduction of share nominal value	3224					
reduction of number of shares	3225					
legal entity reorganization	3226					
dividends	3227					
Additional fund changing	3230		-112 980		112 980	
Reserve fund changing	3240					
Value of capital at the 31 December of previous year	3200	28 286 813	16 124 116	89 347	-14 879 177	29 621 099
During reporting year:						
Capital provision – total:	3310		1 256 964		1 452 479	2 709 443
Including:						
Net profit	3311				1 452 479	1 452 479
Revaluation of assets	3312		1 256 964			1 256 964
Capital provision income	3313					
Additional share issue	3314					

Increasing of share denomination	3315					
Re-organization of legal entity	3316					
Capital reduction – total:	3320					
Including:						
Loss	3321					
Revaluation of assets	3322					
Expense related to reduction of capital	3323					
Reduction of share par value	3324					
Reduction of amount of shares	3325					
Re-organization of legal entity	3326					
dividends	3327					
Additional fund changing	3330		-47 998		47 998	
Reserve fund changing	3340					
Value of capital at the 31 December of previous year	3300	28 286 813	17 333 082	89 347	-13 378 700	32 330 542

2. Amendments with regard of changes in accounting policy and correction of mistakes.							
			Capital ch 20				
Indicator description	Line code	As of 31.12.201 3	At the expense of net profit	Due to other factors	As of 31.12.2014		
1	2	3	4	5	6		
Capital – total							
Before correcting	3400	33 253 432	-3 632 333		29 621 099		
Correcting due to the fact of:							
Accounting policy changing	3410						
Correction of mistakes	3420						
After correcting	3500	33 253 432	-3 632 333		29 621 099		

Including:				
Undistributed profit (unrecovered loss):				
Before correcting	3401	-11 359 824	-3 519 353	-14 879 177
Correcting due to the fact of:				
Accounting policy changing	3411			
Correction of mistakes	3421			
After correcting	3501	-11 359 824	-3 519 353	-14 879 177
Other corrected capital articles:				
(under the article)				
Before correcting	3402	44 613 256	-112 980	44 500 276
Correcting due to the fact of:				
Accounting policy changing	3412			
Correction of mistakes	3422			
After correcting	3502	44 613 256	-112 980	44 500 276

Notes							
Indicator description	Line code	As of 31.12.2015	As of 31.12.2014	As of 31.12.2013			
1	2	3	4	5			
Net assets	3600	32 445 840	29 743 862	33 264 906			

#### Statement on cash flow

#### January – December 2015

		Codes
Form as per OKUD [Russian Nat	0710004	
	Date	31.12.2015
Organization: <b>Public Joint Stock Company</b> of Power Industry and Electrification of Kuban	As per OKPO [Russian National Classifier of Businesses and Organizations]	00104604
Taxpayer Identification Number	INN [Taxpayer Identification Number]	2309001660

Type of activity: <b>transmission of electric</b> <b>energy</b>	Ň	ED [Russian Classifier of c Activities]		40.10.2	
Organizational legal form/ownership form public joint-stock company/mixed Russian ownership with a share of federal ownership	As per OKOPF [Russian National Classifier of Organizational Legal Forms]/OKFS [Russian National Classifier of Forms of Ownership]				12247 / 16
Unit: <b>thousand rubles</b>	N	ational (	EI [Russian Classifier of ment Units]		384
Location (address): 2A, Stavropolskaya ul., Krasnodar, Russia 350033					
Indicator		Line code	as of 12 months 20	15	as of 12 months 2014
1		2			3
Money flows from currents operations					
Income - total		4110	35 296 4	412	31 825 504
Including:		4110	55 290 4	415	51 825 304
From sales of products, goods, work and servic	200	4111	24.059	169	20 212 405
Lease rents, license fee, royalties, commission payments		4111 4112	34 958 468           19 299		30 312 495 20 948
From resale of financial assets		4113			
Other incomes		4119	318	646	1 492 061
Payments - total		4120	-34 484 958		-30 820 258
including:					
to suppliers (contractors) for materials, stuff, w services	ork,	4121	-25 289 :	506	-23 152 824
Due to the fact of payment for the labour of an	employee	4122	-3 718	513	-3 983 308
Interest on debenture			-2 191 814		-1 796 740
Tax on the profit of organizations		4124	-1 2	294	-31
Other payments		4125	-3 283	831	-1 887 355
Balance of money flows from current operation	18	4100	811 4	455	1 005 246
Flow of investment activity funds					

Income – total	4210	608 980	727 100
Including:			
From sale of non-current assets (except financial assets)	4211	1 476	6 513
From sale of shares of other organizations (equity share)	4212		
From returning of granted loans, from sale of debt securities (claim of monetary funds to others)	4213		
From dividends, percent from debt financial placements and similar incomes from share participation in other organizations	4214	508 564	619 144
Other incomes	4219	98 940	101 443
Payments – total	4220	-5 496 997	-7 063 702
Including:			
Due to the fact of purchasing, creating, modernization, reconstruction and preparing for use of non-current assets	4221	-5 468 681	-6 907 866
Due to the fact of purchasing shares of other companies (equity share)	4222		
Due to the fact of purchasing debt securities (claim of monetary funds to others), lending procuration to others	4223		
Interest of debenture, included to value of investment asset	4224		
Other payments	4229	-28 316	-155 836
Balance of money flows from current operations	4200	-4 888 017	-6 336 602
Money flows from financial operations			
Income – total	4310	13 584 587	400 000
Including:			
Receiving the credits and loans	4311	12 334 587	400 000
From owners' lodgment (participants)	4312		
From shares release, increasing share of participation	4313		
From issue of bonds, bills and other debt securities and other	4314		
Other incomes	4319	1 250 000	
Payments - total	4320	-14 001 587	-620 000
Including:			
To owners (participants) due to the fact of their shares purchasing (equity share) or their cessation of membership	4321		

To dividends and other payments under appropriation of profit in favor of owners (participants)	4322		
Due to the fact of payment of promissory notes (purchasing) and other debt securities, repayment of credits and loans	4323	-12 751 587	-620 000
Other payments	4329	-1 250 000	
Balance of money flows from current operations	4300	-417 000	-220 000
Balance of money flows in the accounting period	4400	-4 493 562	-5 551 356
Cash balance and money equivalent at the beginning of reporting period	4450	7 070 920	12 622 276
Cash balance and money equivalent at the end of reporting period	4500	2 577 358	7 070 920
Effect of exchange rate changes of rubles	4490		

#### Appendix to accounting balance

#### Information is attached to the quarterly report

Explanatory note

The information contained in the annex to this quarterly report

Audit report

The information contained in the annex to this quarterly report

#### 7.2. Interim accounting statements of the Issuer

#### **Balance sheet**

#### 31.03.2016

			Codes	
Form No. 1 as per OKUD [Russian National Classifier of Management Documentation]				
		Date	31.03.2016	
Organization: <b>Public Joint Stock Company of</b> <b>Power Industry and Electrification of Kuban</b>		As per OKPO [Russian National Classifier of Businesses and Organizations]		
Taxpayer Identification Number		TIN	2309001660	
Type of activity: <b>transmission of electricity</b>	-	VED [Russian National or of Types of Economic Activity]	40.10.2	
Organizational legal form/ownership form public joint-stock company/mixed Russian ownership with a share of federal ownership	Classifier Forms]/C	KOPF [Russian National of Organizational Legal DKFS [Russian National of Forms of Ownership]	12247 / 16	
Unit: thousand rubles	As per C	OKEI [Russian National	384	

	Classifier of Measurement Units]	
Address: <b>2A Stavropolskaya street,</b> <b>Krasnodar, Krasnodar region, Russia 350033</b>		

notes	ASSETS	Line	as of	as of	as of
		code	31.03.2016	31.12.2015	31.12.2014
1	2	3			4
	I. NON-CURRENT ASSETS				
	Intangible assets	1110	12 046	13 233	13 473
	Results of researches and developments	1120	32 385	32 385	28 687
	Intangible development assets	1130	0	0	0
	Tangible development assets	1140	0	0	0
	Fixed assets	1150	53 529 569	53 710 490	47 499 351
	Income-bearing investments in tangible valuables	1160	0	0	0
	Financial investments	1170	45 588	45 588	45 588
	Deferred tax assets	1180	993 436	972 310	1 110 920
	Other non-current assets	1190	54 811	59 480	85 276
	TOTAL Section I	1100	54 667 835	54 833 486	48 783 295
	II. CURRENT ASSETS				
	Stock	1210	1 396 917	1 292 106	1 467 262
	Value added tax on valuables acquired	1220	6 183	6 198	7 896
	Accounts receivable	1230	5 669 260	4 900 772	3 830 295
	Financial investments	1240	0	0	0
	Cash and equivalents	1250	1 623 004	2 577 455	7 070 974
	Other current assets	1260	542 590	708 381	554 863
	TOTAL Section II	1200	9 237 954	9 484 912	12 931 290
	BALANCE	1600	63 905 789	64 318 398	61 714 585

	LIABILITIES	Line	as of 31.03.2016	as of 31.12.2015	as of 31.12.2014
1	2	3		4	5
	III. CAPITAL AND RESERVES				
	Authorized capital (reserve capital, statutory find and partners' contributions)	1310	28 286 813	28 286 813	28 286 813
	Treasury stock bought out at from the shareholders	1320	0	0	0

			1
1340	10 850 362	10 851 166	9 642 200
1350	6 481 916	6 481 916	6 481 916
1360	89 347	89 347	89 347
1370	-12 999 646	-13 378	-14 879 177
1300	32 708 792	32 330 542	29 621 099
1410	10 000 000	10 000 000	14 900 000
1420	122 011	122 951	124 789
1430	0	0	0
1450	488 516	468 760	1 021 770
1400	10 610 527	10 591 711	16 046 559
1510	7 272 255	7 071 346	2 517 000
1520	10 855 798	11 799 752	10 619 876
1530	110 723	115 298	122 763
1540	2 347 694	2 409 749	2 787 288
1550	0	0	0
1500	20 586 470	21 396 145	16 046 927
1700	63 905 789	64 318 398	61 714 585
	1350         1360         1370         1370         1370         1370         1370         1370         1370         1370         1370         1370         1400         1450         1400         1450         1450         1450         1450         1510         1520         1530         1540         1550         1500	1350       6 481 916         1360       89 347         1370       -12 999         646         1300       32 708 792         1410       10 000 000         1420       122 011         1430       0         1450       488 516         1400       10 610 527         1510       7 272 255         1520       10 855 798         1530       110 723         1540       2 347 694         1550       0         1500       20 586 470	1350         6 481 916         6 481 916           1350         6 481 916         6 481 916           1360         89 347         89 347           1370         -12 999         -13 378           646         700           1300         32 708 792         32 330 542           1410         10 000 000         10 000 000           1420         122 011         122 951           1430         0         0           1430         0         0           1450         488 516         468 760           1450         10 610 527         10 591 711           1510         7 272 255         7 071 346           1520         10 855 798         11 799 752           1530         110 723         115 298           1540         2 347 694         2 409 749           1550         0         0           1550         0         0

#### **Profit and loss statement**

#### January – March 2016

			Codes
Form No. 2 as per OKUD [Russian N	er of Management Documentation]	0710002	
Date			31.03.2016
Organization: <b>Public Joint Stock Company</b> of Power Industry and Electrification of Kuban	Nat	r OKPO [Russian ional Classifier of nd Organizations]	00104604
Taxpayer Identification Number	INN [Taxpa	yer Identification Number]	2309001660
Type of activity	-	OKVED [Russian ifier of Economic Activities]	40.10.2
Organizational legal form/ownership form public joint-stock company/mixed Russian ownership with a share of federal	Nat Org	OKOPF [Russian ional Classifier of ganizational Legal 6]/OKFS [Russian	12247 / 16

ownership	National Classifier of Forms of Ownership]	
Unit: <b>thousand rubles</b>	As per OKEI [Russian National Classifier of Measurement Units]	384
Location (address): 2, Stavropolskaya str., Krasnodar, 350033 Russia		

	Indicator	Line	3 months of 2016	3 months of 2015
1	2	3	4	5
	Proceeds	2110	10 494 695	7 922 453
	Cost of sales	2120	-8 995 220	-7 742 965
	Gross profit (loss)	2100	1 499 475	179 488
	Commercial expenses	2210	0	0
	Administrative expenses	2220	-19 295	0
	Sales profit (loss)	2200	1 480 180	179 488
	Participation incomes	2310	0	0
	Interest receivable	2320	36 998	182 495
	Interest payable	2330	-458 320	-566 865
	Other incomes	2340	228 918	212 958
	Other expenses	2350	-594 553	-268 081
	Profit (loss) before tax	2300	693 223	-260 005
	Current profit tax	2410	-305 837	0
	Including constant tax liabilities (assets)	2421	135 279	46 419
	Changes in deferred tax liabilities	2430	936	1 178
	Changes in deferred tax assets	2450	30 977	4 403
	Other	2460	-41 049	-386
	Net profit (loss)	2400	378 250	-254 810
	FOR REFERENCE:			
	Results of revaluation of non-current assets not included into net profit (loss) of the period	2510	0	0
	Results of other operations not included into net profit (loss) of the period	2520	0	0
	Aggregate financial result of the period	2500	378 250	-254 810
	Basis profit (loss) per share	2900	1.337	-0.901
	Diluted profit (loss) per share	2910	1.337	-0.901

7.3. Consolidated accounting statements of the Issuer

#### 7.4. Information on the accounting policy of the Issuer

Information is specified in the annex to the report

### 7.5. Details of the total sum of export and of the portion of export in the total volume of sales

The issuer does not export the products (goods, services, works)

## 7.6. Details of value of the Issuer's real property and material changes having occurred in the composition of the Issuer's real property after the last completed financial year expiry date

Details of substantial changes in the Issuer's real property composition having occurred within 12 months before the reporting quarter expiry date

#### Changes: Purchase of property

Type of property (immovable property) that was alienated (purchased) from Issuer's property: **Transmitting facilities** 

Brief description of alienated (purchased) property: **power line 110 kV "Volkonka** – Magri" Section of cable line 110 kV from substation "Magri" to long-span support No. 54 (included supports No. 102/1 – step down substation No. 54)

Ground for changing: putting into operation

Date of occurrence of changes: 30.11.2014

Balance cost of alienated property: 339 069.048

Unit of measurement: thousand rubles

#### Changes: Purchase of property

Type of property (immovable property) that was alienated (purchased) from Issuer's property: **Constructions** Brief description of alienated (purchased) property: **power line 110 kV "Slavyanskaya 110** - **Tsentralnaya"** Ground for changing: commissioning into operation Date of occurrence of changes: **28.12.2015** Balance cost of alienated property: **287 394.577** Unit of measurement: thousand rubles

#### Changes: Purchase of property

Type of property (immovable property) that was alienated (purchased) from Issuer's property: **Constructions** Brief description of alienated (purchased) property: **power line 110 kV "Pig farm -Compressor Station"** Ground for changing: commissioning into operation Date of occurrence of changes: **31.12.2015** Balance cost of alienated property: **907 143.099** Unit of measurement: thousand rubles

#### Changes: Purchase of property

Type of property (immovable property) that was alienated (purchased) from Issuer's property: **Constructions** Brief description of alienated (purchased) property: **power line 110 kV "KPGES -Khosta", sector of power lines KPGES – pylons No.1-209 with branch line to substation "Kepsha"** Ground for changing: commissioning into operation Date of occurrence of changes: **30.11.2015** 

Balance cost of alienated property: 1 963 743.22

Unit of measurement: thousand rubles

#### Changes: Purchase of property

Type of property (immovable property) that was alienated (purchased) from Issuer's property: **Constructions** Brief description of alienated (purchased) property: **power line 110 kV "KPGES -Bykhta", sector of power lines KPGES – pylons No.1-209** Ground for changing: commissioning into operation Date of occurrence of changes: 30.11.2015 Balance cost of alienated property: 366 209.788 Unit of measurement: thousand rubles

#### Changes: Purchase of property

Type of property (immovable property) that was alienated (purchased) from Issuer's property: **Constructions** Brief description of alienated (purchased) property: **power line 110 kV – 25.41 kl. Cable line 110kV "Krymskaya -Kazachiya"** Ground for changing: commissioning into operation Date of occurrence of changes: **28.12.2015** Balance cost of alienated property: **774 988.893** Unit of measurement: thousand rubles

Additional Information: None

### 7.1. Details on the Issuer's participation in judicial trials that may substantially affect the Issuer's financial and business activity

In 12 months of 2015 the Company participated in 27 cases:

the claims of "Kubanenergo" PJSC to "Maikopskiy thermal power station" LLC on collection of debt in amount of 51 523 840 rubles under service contract for electric energy transmission. By the decision of Commercial Court of the Republic of Adygea dd. 17.02.2015 the claims were satisfied, "Maikopskiy thermal power station" LLC was charged 1 213 840 rubles 00 kopecks.
the claims of "Kubanenergo" PJSC to "Maikopskiy thermal power station" LLC on collection of debt in amount of 68 193 190 rubles under service contract for electric energy transmission. By the decision of Commercial Court of the Republic of Adygea dd. 04.03.2015 the claims were satisfied, "Maikopskiy thermal power station" LLC was charged 68 193 190 rubles on collection of Adygea dd. 04.03.2015 the claims were satisfied, "Maikopskiy thermal power station" LLC was charged 68 193 190 rubles 00 kopecks.
the claims of "Kubanenergo" PJSC to "Oboronenergosbyt" JSC on collection of debt in amount of 76 299 013 rubles 28 kopecks under service contract for electric energy transmission. By the

decision of Commercial Court of the Krasnodar region dd. 16.03.2015 the claims were satisfied, "Oboronenergosbyt" JSC was charged 76 299 013 rubles 28 kopecks.

- Claim "MK "EnergoSeti" LLC to "Kubanenergo" PJSC for the recovery of the debt in the amount of 178 270 237 rubles 56 kopecks under the contract for services on electric power transmission. On 02.06.2015 Commercial Court of the Krasnodar region satisfied the claim, Kubanenergo was to pay funds in the amount of 178 270 237 rubles 56 kopecks. Decision of the Fifteenth arbitration appeal court on 08.31.2015, canceled the decision of the Commercial Court of 02.26.2015 Krasnodar territory, claims stated by "MK "EnergoSeti" LLC were rejected. Resolution of the Commercial Court of the North Caucasus region dated 08.12.2015 cancelled the decision of the Commercial Court of the Krasnodar region from 02.26.2015 and the decision of the Fifteenth arbitration appeal court on 08.31.2015, the case was sent for retrial to the Commercial Court of Krasnodar region.

- the claims of "FGC UES" PJSC to "Kubanenergo" PJSC on collection of penalty for failure to timely pay under the contract on technological connection in amount of 143 434 395 rubles 21 kopecks. By the decision of Commercial Court of the Krasnodar region dd. 20.04.2015 the claims were satisfied, "Kubanenergo" PJSC was charged 143 434 395 rubles 21 kopecks. By the decision of Fifteenth Commercial Court dd. 14.08.2015, the decision of Commercial Court of Krasnodar region dd. 20.04.2015 was affirmed. The cassation appeal was filed.

- the claims of "FGC UES" JSC to "Kubanenergo" PJSC on collection of debt in amount of 212 007 400 rubles under service contract for electric energy transmission.

- the claims of "Kubanenergo" PJSC to "Artisan" LLC on collection of cost of unauthorized electric energy consumption in amount of 55 709 140 rubles. By the decision of Commercial Court of the Krasnodar region dd. 18.12.2014 that was affirmed by the decision of Fifteenth Commercial Court dd. 10.06.2015 and by the decision of Commercial Court of the North-Caucasus district dd. 24.09.2015, the claims were satisfied, 55 709 140 rubles were collected for "Kubanenergo" PJSC.

- the claims of "Kubanenergo" PJSC to "Svyaztransneft" LLC on collection of cost of unauthorized electric energy consumption in amount of 239 607 260 rubles. By the decision of Commercial Court of the Krasnodar region dd. 12.03.2015 that was affirmed by the decision of Fifteenth Commercial Court dd. 26.06.2015, the claims were satisfied, 239 607 260 rubles were collected for "Kubanenergo" PJSC.

- the claims of "Lenenergo" PJSC to "Kubanenergo" PJSC on collection of cost of debt on work and labour contract in amount of 26 706 124 rubles 40 kopecks. By the decision of Commercial Court of Krasnodar region dd. 15.05.2015 the claims were satisfied. By the decision of the Fifteenth Commercial Appeal Court dd. 04.09.2015 both parties accepted amicable agreement, whereunder "Kubanenergo" PJSC will pay debt in the amount of 28 051 873 rubles 91 kopecks.

- the claims of "Plant Kubanprovod" LLC to "Kubanenergo" PJSC on collection of cost of debt on contract in amount of 30 569 223 rubles 97 kopecks. By the decision of Commercial Court of Krasnodar region dd. 06.08.2015 both parties accepted amicable agreement, whereunder "Kubanenergo" PJSC will pay debt in the amount of 27 641 363 rubles 02 kopecks.

- the claims of "Kubanenergo" PJSC to "Lukoil-Kubanenergo" LLC on collection of unreasonable gains in amount of 48 435 825 rubles 85 kopecks.

- the claims of "Aksoi" LLC to "Kubanenergo" PJSC on collection of debt on service contract for electric energy transmission in amount of 49 755 484 rubles 55 kopecks.

- the claims of "Kubanenergo" PJSC to "Kubanenergosbyt" JSC on collection of debt on service contract for electric energy transmission in amount of 41 258 375 rubles 80 kopecks.

- the claims of "Kubanenergo" PJSC to "Kubanenergosbyt" JSC on collection of debt on service contract for electric energy transmission in amount of 212 615 192 rubles 49 kopecks. By the decision of Commercial Court of the Krasnodar region dd. 02.10.2015 the claims were satisfied, 378 543 765 rubles 30 kopecks were collected for "Kubanenergo" PJSC.

- the claims of "Kubanenergo" PJSC to "Southern energy selling Company" LLC on collection of debt on service contract for electric energy transmission in amount of 29 678 959 rubles 97

kopecks. By the decision of Commercial Court of Krasnodar region dd. 30.06.2015 in the result of set-off the claims were satisfied, 2 879 010 rubles were collected for "Kubanenergo" PJSC.

- the claims of "Kubanenergo" PJSC to "Kubanenergosbyt" JSC on collection of debt on service contract for electric energy transmission in amount of 34 239 960 rubles 00 kopecks. By the decision of Commercial Court of the Krasnodar region dd. 21.09.2015 the claims were satisfied, 34 239 960 rubles 00 kopecks were collected for "Kubanenergo" PJSC.

- the claims of "Kubanenergo" PJSC to "Maikopskiy thermal power station" LLC on collection of debt on service contract for electric energy transmission in amount of 111 980 720 rubles 00 kopecks.

- the claims of "Kubanenergo" PJSC to "Oboronenergosbyt" JSC on collection of debt on service contract for electric energy transmission in amount of 111 659 410 rubles 00 kopecks.

- the claims of "Kubanenergo" PJSC to "Lukoil- Energo" LLC on recovery of unjust enrichment in amount of 180 138 010 rubles.

- the claims of "Kubanenergo" PJSC to "Lukoil- Energo" LLC on recovery of unjust enrichment in amount of 180 138 010 rubles.

- the claims of "Kubanenergosbyt" JSC to "Kubanenergo" PJSC on collection of debt (electricity losses) in amount of 155 395 380 rubles.

- the claims of "Glavstroy-Ust-Labinsk" LLC to "Kubanenergo" PJSC on recovery of unjust enrichment in amount of 61 980 470 rubles.

- the claims of "Kubanenergo" PJSC to "SKERK" JSC on collection of forfeit under the contract in amount of 67 636 800 rubles. Commercial court of Stavropol region partially approved claims on 22.10.2015 in favour of Kubanenergo, the sum of claimed forfeit 33 583 040 rubles.

- the claims of "Kubanenergo" PJSC to "RZhd" JSC on debt recovery under the service contract in amount of 4 340 221 360 rubles.

- the claims of "Kubanenergo" PJSC to "Kubanenergosbyt" JSC on collection of interest on third-party money in amount of 82 706 920 rubles.

In the 1<sup>st</sup> quarter of 2016 the Company participated in 15 cases:

- the claim of EnergoSeti LLC to Kubanenergo PJSC on collection of debt in amount of 178 270 237 rubles 56 kopecks on service contract for electric energy transmission.

- the claim of FGC UES PJSC to Kubanenergo PJSC on collection of debt on service contract for electric energy transmission in amount of 338 622 360 rubles.

- the claim of Kubanenergo PJSC to Lokoil-Kubanenergo LLC on recovery of unjust enrichment in amount of 56 874 277 rubles 02 kopecks.

- the claim of Akcoi LLC to Kubanenergo PJSC on collection of debt on service contract for electric energy transmission in amount of 49 755 484 rubles 55 kopecks. By the decision of Commercial Court of the Krasnodar region dated 10.03.2016 the claims were upheld in part; 35 345 789 rubles 65 kopecks of debt were recovered from Kubanenergo PJSC.

- the claim of self-employed entrepreneur Khalturin Alexandr Anatolievich to Kubanenergo PJSC on collection of debt on service contract for electric energy transmission in amount of 33 456 735 rubles 31 kopecks.

- the claim of Kubanenergo PJSC to Kubanenergosbyt JSC on recovery of costs for electric energy (losses) in amount of 23 167 290 rubles on service contract for electric energy transmission.

- the claim of Kubanenergosbyt JSC to Kubanenergo PJSC on collection of debt (compensation for electricity losses) in amount of 580 792 585 rubles 81 kopecks.

- the claim of Kubanenergosbyt to Kubanenergo PJSC on collection of debt (compensation for electricity losses) in amount of 1 376 411 193 рубля 59 копеек.

- the claim of GlavstroyUst-Labinsk LLC to Kubanenergo PJSC on recovery of unjust enrichment in amount of 61 980 470 rubles.

- the claim of Kubanenergo PJSC to RZhD JSC on collection of debt on debt recovery under the service contract in amount of 664 798 235 rubles 92 kopecks.

- the claim of Kubanenergo PJSC to Kubanenergosbyt JSC on recovery of interest on thirdparty money in amount of 82 706 920 rubles.

- the claim of Kubanenergo PJSC to Kubanenergosbyt JSC on recovery of interest on third-party money in amount of 36 486 750 rubles.

- the claim of Kubanenergo PJSC to Sogaz JSC on collection of debt for insured event in amount of 113 150 450 rubles.

- the claim of Kubanenergo PJSC to Oboronenergosbyt JSC on collection of debt on service contract for electric energy transmission in amount of 127 832 810 rubles.

- the claim of Kubanenergo PJSC to "Maikopskiy thermal power station" LLC on collection of debt in amount of 105 538 930 rubles on service contract for electric energy transmission.

#### VIII. Additional information on the Issuer and on securities issued

#### 8.1. Additional information on the Issuer

### **8.1.1. Information on the amount and structure of authorized (reserve) capital (share fund) of the Issuer**

The amount of authorized (reserve) capital (share fund) of the Issuer as of the date of termination of the last accounting period, rubles: **28 286 813 000** 

Ordinary shares

Total nominal cost: 28 286 813 000

Share in the AC, %:100

Privileged:

Total nominal cost: 0

Amount of share in the AC, %:0

The information is specified on correspondence of the sum authorized capital mentioned in this document to constituent documents of the issuer:

The sum authorized capital mentioned in this paragraph corresponds to issuer's Charter.

#### 8.1.2. Information on changes in the authorized (reserve) capital (share fund) of the Issuer

The amount of authorized capital did not change during the reporting quarter

### **8.1.3.** Information on convocation and holding meetings (sessions) of the supreme management body of the Issuer

Name of the supreme management body of the Issuer: General Shareholders Meeting

Order of notification of shareholders (participants) on holding of a meeting (session) of the supreme management body of the Issuer:

Notification about holding of the General Shareholders Meeting is placed on Company web-site in Internet: <u>www.kubanenergo.ru</u>, not later than 30 (thirty) days before its holding.

Voting ballots on items on the agenda shall be sent by registered mail at the address specified in the list of persons entitled to participate in the General Meeting of Shareholders or handed out against signature to each person specified in the list of persons entitled to participate in the General Meeting of Shareholders within 20 (twenty) days before the date of holding General Meeting of Shareholders.

Persons (bodies) entitled to convoke (claim for convocation) of and extraordinary meeting (session) of the Issuer's supreme management body, as well as the order of forwarding (presentation) of such claims:

According to cl. 14 of Kubanenergo PJSC Charter, an extraordinary General Shareholders Meeting shall be held by the decision of the Company Board of Directors on its own initiative, upon demand of the Auditing Commission of the Company or the Auditor of the Company, or by request of a shareholder(s) representing at least 10 (ten) percent of the Company's voting shares as of the date of such request.

A request on an extraordinary General Shareholders Meeting shall word those matters subject to be included in the meeting's agenda. Person (persons) requesting the convention of the Extraordinary General Shareholders Meeting of the Company shall be entitled to submit a wording of the decision by the General Shareholders Meeting and a proposal on the form of holding of the General Meeting of Shareholders. If the request for convocation of an extraordinary General Shareholders Meeting is made by a Shareholder(s), such request shall identify such shareholder(s) claiming for convocation of the meeting and indicate number and categories (types) of Company shares in the latter's ownership. The request for an extraordinary General Shareholders Meeting of the Company shall be signed by the person (persons) requesting the convention of such Extraordinary General Shareholders Meeting of the Company.

Within 5 (five) days from the date of the request submitted by the Company's Auditing Commission, Company's Auditor or a shareholder(s) representing at least ten (10) percent of the Company's voting shares for convocation of an extraordinary General Shareholders Meeting, the Board of Directors of the Company shall decide to convene of an extraordinary General Shareholders Meeting or to reject the request.

The decision of the Board of Directors of the Company on convocation of an extraordinary General Shareholders Meeting or a substantiated rejection shall be sent to the persons demanding convocation of such a meeting not later than 3 (three) days from the moment of the corresponding decision.

The procedure of definining the date of holding of the meeting (session) of the Issuer's supreme management body:

In accordance with the Statement on the order of preparation and holding of the General Shareholders Meeting of Kubanenergo, PJSC, the date of the General Shareholders Meeting of the Issuer is determined by Company Board of Directors.

An extraordinary General Shareholders Meeting of the Company may be convoked by the Auditing Commission, by the Auditor or by shareholder(s) being the owner of nit less than 10% of Company's voting shares in case if within 5 (five) days from the moment of presentation of demand for convocation of an extraordinary General Shareholders Meeting Company Board of Directors has not made a decision on convocation of the extraordinary meeting, or has rejected the demand for convocation.

Persons entitled to make proposals to the agenda of the meeting (session) of the Issuer's supreme body, as well as the order of making such proposals:

Shareholder (shareholders) of the Company who holds a total of at least two (2) percent of voting shares of the Company is entitled to put forward suggestions for the agenda of the annual General Shareholders Meeting and to nominate candidates for the Board of Directors and the Auditing Commission of the Company in the number not exceeding the number of members of the bodies in question within the period of not later than Sixty (60) days from the end date of financial year.

The proposal on inclusion of issues into the agenda of General Shareholders Meeting and proposals on nomination of candidates shall be presented in writing stating names (institutional names) of shareholders (shareholder) initiating such proposal, the amount and category (type) of shares owned by them and shall be signed by shareholders (shareholder).

The proposal on introduction of issues into the agenda of the General Shareholders Meeting shall contain wording of each proposed issue, and the proposal on nomination of candidates shall contain the name and the data of issue of the identity document (series and (or) number of the document, date and place of issue and the name of issuing body) of each nominated candidate and the name of the body for which the candidate is nominated.

Persons entitled to be familiarized with the information (materials) presented for preparation and holding of the Issuer's supreme management body meeting (session), as well as the order of familiarization with such information (materials):

Information on matters of the agenda of the General Shareholders Meeting shall be made available to the persons entitled to participate in the General Shareholders Meeting at the office of Executive Body of the Company or other places at addresses stated in the notice on holding the General Shareholders Meeting within the period of 20 (Twenty) days, or, in case of holding the General Shareholders Meeting to discuss the matter on reorganization of the Company, within 30 (Thirty) days prior to the holding the General Meeting of Shareholders.

The information (materials) on the questions of the agenda of the General Shareholders Meeting is placed at Company Internet-site not later than 10 (ten) days before the date of the General Shareholders Meeting: <u>www.kubanenergo.ru</u>.

The mentioned information (materials) shall be available to the persons participating in the General Shareholders Meeting during the Meeting. Familiarization procedure for persons entitled to attend the General Shareholders Meeting with information (materials) on the agenda of the General Shareholders Meeting and the list of such information (materials) are determined by the Board of Directors of the Company.

The order of announcement (communication to the Issuer's shareholders (participants) of the decisions taken by the Issuer's supreme management body, as well as of the ballots:

Resolutions adopted by the General Shareholders Meeting and the voting results may be announced at the General Meeting of Shareholders at which the voting took place, and shall be also communicated to the persons included in the list of persons entitled to attend the General Meeting of Shareholders, in the form of the Voting Report in the manner prescribed for the notice of the General Meeting of Shareholders not later than four working days after the closing date of the General Meeting of Shareholders.

If on the record date of the list of persons entitled to attend the General Meeting of Shareholders in the register of shareholders of the Company the person is a nominee shareholder, the Voting Report shall be sent in electronic form (in the form of an electronic document signed by electronic signature) to the nominal holder of shares. The nominee shareholder shall inform his depositors about the Voting Report obtained by him in the manner and within the time established by regulations of the Russian Federation or a contract with the depositor.

## **8.1.4.** Information on commercial organizations in which the Issuer owns not less than five percent of the authorized (reserve) capital (share fund), or not less than five percent of ordinary shares

List of commercial organizations in which the Issuer, as of the date of the last accounting quarter, owns not less than five percent of the authorized (reserve) capital (share fund), or not less than five percent of ordinary shares

1. Full business name: Recreation Centre "Plamya", Joint-Stock Company

Abbreviated business name: Recreation Centre "Plamya" JSC

Location

#### 2, Novomikhailovsky village, Tuapse district, Krasnodar Territory, 352856, Russia INN (Tax Payer ID): 2365000589

OGRN (Primary State Registration Number): Share of the Issuer in the authorized capital of the person, %: Person's portion of ordinary shares of the Issuer, %: Share of person's participation in the authorized capital of the Issuer, %: Person's portion of ordinary shares of the Issuer, %: 2. Full business name: **Energoservis Kuban Joint-Stock Company** Abbreviated business name: **Energoservis Kuban JSC** Location

#### **47, Novorossiyskaya ul., Krasnodar, 350080, Russia** INN (Tax Payer ID): **2312178191**

OGRN (Primary State Registration Number): Share of the Issuer in the authorized capital of the person, %: Person's portion of ordinary shares of the Issuer, %: Share of person's participation in the authorized capital of the Issuer, %: Person's portion of ordinary shares of the Issuer, %:

 Full business name: Recreation Centre "Energetik", Joint-Stock Company Abbreviated business name: Recreation Centre "Energetik", JSC Location

#### **4**, **Pionerskaya ul., Divnomorskoye village, Ghelendjik,Krasnodar Territory, 353490** INN (Tax Payer ID): **2304041820**

OGRN (Primary State Registration Number): Share of the Issuer in the authorized capital of the person, %: Person's portion of ordinary shares of the Issuer, %: Share of person's participation in the authorized capital of the Issuer, %: Person's portion of ordinary shares of the Issuer, %:

#### 8.1.5. Information on material deals effected by the Issuer

The specified transaction were not concluded during the reporting quarter

#### 8.1.6. Information about credit ratings of the Issuer

During the last completed financial year as well as from the beginning of the current year till the end of the reporting period the issuer did not obtain any credit ratings.

#### 8.2. Details on each category (type) of the Issuer's shares

Shares category: **Ordinary** 

Nominal value of each share (RUR): 100

Amount of shares in circulation (shares that were not cancelled or discharged): 282 868 130

Quantity of additional shares placement whereof is in progress (quantity of additional issue shares in respect of which the state registration of the report on their issue has not been carried out or the notification on the results of additional issue was not provided, if in accordance with federal law "On securities market" the state registration of report is not necessary): **0** 

Quantity of declared shares: 194 439 107

Quantity of shares on the Issuer's balance sheet: 0

Quantity of additional shares that may be placed as a result of conversion of placed securities convertible into shares or as a result of fulfilment of liabilities under the Issuer's options: **0** 

Issues of shares of the said category (type):

State registration date:	Registration number
08.07.2003	1-02-00063-A

Rights granted to holders of the shares:

In accordance with Clause 6.2 of the Issuer's Charter, an equal scope of rights shall be granted to the holder of each ordinary share of the Company.

Shareholders holding registered ordinary shares of the Company have the right to:

1) participate in the General Meeting of Shareholders (personally or by proxy) with right of vote on all issue referred to the Meeting competence;

2) propose the agenda of the General Meeting of Shareholders in accordance with the procedure stipulated by the Russian Federation legislation and the Charter;

3) obtain information on the Company's activity and access the Company's documents in accordance with Article 91 of Federal Law "On Joint-Stock Companies", other regulatory legal instruments and the Charter;

4) receive dividend announced by the Company;

5) on a preferential basis acquire shares and issue-grade securities convertible into shares that are being placed by way of subscription in amounts proportional to the quantity of ordinary shares one holds in cases stipulated by the Russian Federation legislation;

6) receive a part of the Company's properties in case of the Company liquidation;

7) appeal against decisions of managing bodies of the Company causing civil law consequences in case and in manner provided by Legislation of Russian Federation;

8) claim compensation for losses caused to the Company;

9) challenge transactions implemented by the Company on the grounds provided by Legislation of Russian Federation and invoke consequences of their nullity, and invoke consequences of nullity of void transactions of the Company;

10) conclude between themselves and with Credit Companies, and other third Parties the Contract on implementation of corporate laws (corporate agreement);

11) exercise other rights stipulated by the Russian Federation legislation and the Charter.

Other details of the shares indicated by the Issuer at one's sole discretion: no.

#### 8.3. Data on previous issues of the Issuer's issuable securities, except Issuer's shares

#### 8.3.1. Details of issues all securities that have been redeemed

Type of securities: bonds

Form of securities: documentary bearer bonds

Series: 02

Nonconvertible interest bearing documentary bonds subject to mandatory deposit with maturity at 1  $820^{th}$  (one thousand eight hundred twentieth) day from the date of placement

State registration number of the issue: 4-002-00063-A
State registration date of the issue: 18.09.2008
Public registrar: FFMS of Russia
Additional issues of securities: no
Number of securities in issue: 4 000 000
Nominal value of each security, in rubles: 1 000
Volume of issue at nominal value: 4 000 000 000
Date of maturity: 29.10.2009
Basis for redemption of securities: acknowledgment of the issue as void

Type of securities: **bonds** 

Form of securities: documentary bearer bonds

Series: 01

### Nonconvertible interest bearing documentary bonds subject to mandatory deposit with maturity at 21.07.2010

State registration number of the issue: **4-01-00063-A** State registration date of the issue: **05.06.2007** Public registrar: **FFMS of Russia** Additional issues of securities: **no** Number of securities in issue: **3 000 000** Nominal value of each security, in rubles: **1 000** Volume of issue at nominal value: **3 000 000 000** Date of maturity: **21.07.2010** Basis for redemption of securities: **fulfillment of obligations on securities** 

#### 8.3.2 Information on issues of securities that were not redeemed

Kind of securities: bonds Form of security: certificated, bearer Series: **001P-02**  Other identification characteristic of securities: subject to mandatory deposit The issue of securities is not subject to state registration: No State registration number of the issue: 4B02-02-00063-A-001P dated 10.11.2015 Date of state registration: 10.11.2015 Authority that registered the issue: trade organizer Number of securities issued: 3 400 000 The amount of securities issue at par value, rubles: 3 400 000 000 Par value, rubles: 1 000 In accordance with the legislation of the Russian Federation the presence of par value of this type of securities is not provided: No State of securities: completed State registration of the report on the issue has not been performed: Yes The amount of interest (coupon) periods over which the payment of interest (coupons, interest) on securities is made: 20 Time (date) issue securities repayment: 11.11.2025 Exact dates: Yes Address of the website, which published the text of the decision to issue securities and the securities prospectus: www.e-disclosure.ru/portal/company.aspx?id=2827;http://kubanenergo.ru/aktsioneram-iinvestoram/emissiya-obligatsiy/emissiya-2015-g/emissionnaia-dokymentazia/ There are no unfulfilled obligations on bonds Kind of securities: **bonds** Form of security: certificated, bearer Series: 001P-01 Other identification characteristic of securities: subject to mandatory deposit

The issue of securities is not subject to state registration: No

State registration number of the issue: 4B02-01-00063-A-001P dated 10.11.2015

Date of state registration: 10.11.2015

Authority that registered the issue: trade organizer

Number of securities issued: 3 600 000

The amount of securities issue at par value, rubles: 3 600 000 000

Par value, rubles: 1 000

In accordance with the legislation of the Russian Federation the presence of par value of this type of securities is not provided: **No** 

State of securities: completed

State registration of the report on the issue has not been performed: Yes

The amount of interest (coupon) periods over which the payment of interest (coupons, interest) on securities is made: 20

Time (date) issue securities repayment: 21.11.2025

Exact dates: Yes

Address of the website, which published the text of the decision to issue securities and the securities prospectus: **www.e-**

disclosure.ru/portal/company.aspx?id=2827;http://kubanenergo.ru/aktsioneram-iinvestoram/emissiya-obligatsiy/emissiya-2015-g/emissionnaia-dokymentazia/

There are no unfulfilled obligations on bonds

### **8.4.** Information of person(s) that provided security on bonds of the issue as well as on the terms and conditions of the security to perform obligations on the collateralized bonds of the issuer

The issuer did not register the prospectus of bonds with security, admission to trading at stock exchange was not stipulated

### **8.4.1.** Additional data on conditions of implementation obligations on mortgage-backed securities

The issuer did not distributed mortgage-backed securities, obligations for which were not implemented

### **8.4.2.** Additional data on security with cash claims under the issuer's secured-bonds with cash claims

The issuer did not place secured-bonds with cash claims, liabilities on which have not been fulfilled yet.

### **8.5.** Information on organizations controlling the implementation of rights on issuer's securities

Entity in charge of keeping the register of issuer's securities holders: registrar

Information on the Registrar

Full business name: Joint-Stock Company "Registrar R.O.S.T."

Abbreviated business name: "Registrar R.O.S.T." JSC

Location: Block 13, 18, Stromynka str., Moscow

TIN: 7726030449

#### PSRN: 1027739216757

Details of license for engagement in activity for maintenance of a register of securities holders

#### No.: 10-000-1-00264

Date of issue 03.12.2002

Expiry date:

#### Unlimited

Body issuing the license: Russian Federal Securities and Exchange Commission

Date of starting the registry keeping: 16.12.2010

#### Depository

Full business name: National Settlement Depository Short name: NSD Address: 12, Spartakovskaya St., Moscow, Russia Taxpayer Identification Numbe: 7702165310 Primary State Registration Number: 1027739132563

License of a professional participant of the equity market for performing of depository activities. No.: **177-12042-000100** Date of issue: **19.02.2009** Expiry date:

#### Unlimited

Body issuing the license: Bank of Russia

## 8.6. Information on legislative instruments regulating the issues of capital import and export that may affect payment of dividend, interests and other charges due to non-residents

1. Tax Code of the Russian Federation, Part 1, No. 146-FZ dated July 31, 1998.

2. Tax Code of the Russian Federation, Part 2, No. 117-FZ dated August 05, 2000.

3. Law of the Russian Soviet Federal Socialist Republic (RSFSR) "On investment activity in the RSFSR" dated June 26, 1991.

4. Federal Law No. 160-FZ "On foreign investments in the Russian Federation" dated July 9, 1999.

5. Federal Law No. 39-FZ "On securities market" dated April 22, 1996.

6. Federal Law No. 173-FZ "On exchange regulation and exchange control" dated December 10, 2003 .

7. Federal Law No. 86-FZ "On the Central Bank of the Russian Federation (Bank of Russia)" dated July 10, 2002.

8. Federal Law No. 115-FZ "On countermeasures against legalization (laundering) of incomes received in a criminal way and against terrorism funding" dated August 07, 2001.

9. Federal Law No. 39-FZ "On investment activity in the Russian Federation carried out in the form of foreign capital investments" dated February 25, 1999.

10. International treaties of the Russian Federation on avoidance of double taxation.

### **8.7.** Information on announced (accrued) and paid dividend on the Issuer's shares as well as of incomes from the Issuer's bonds

#### 8.7.1. Information on announced (accrued) and paid dividend on the Issuer's shares

During the specified period the issuer did not adopt decision on payment of dividends.

#### 8.7.2. Information on accrued and paid income on Bonds

During the specified period the bond yield was not paid out.

#### 8.8. Other details

# **8.8.1.** Information on transactions concluded by the Issuer with state companies and quarterly review of such transactions; quarterly review of transactions between the Issuer and the Issuer's shareholders holding no less than 5% of the Issuer's voting shares; quarterly review of intra-group transactions

Transactions with state companies:

In the reporting quarter, the Company has concluded 287 transactions with state and municipal companies for a total sum of 8.26 million rubles.

The state and municipal companies provided the following services to the Company:

- lease of land plots;
- technical inventory of real property;
- employees' training
- medical examination of the Company employees;
- formalization of legal land and town planning documents;
- information and advertisement servicing;
- subscription for printed periodicals and post services;
- state expert valuation of design and cost estimate documentation for construction and
- reconstruction of energy facilities;

- security;
- public and other services.

The Company provided to the state and municipal companies services for transmission and distribution of electric energy, repair and maintenance of energy facilities, technological connection of electrical units to electric power grids of "Kubanenergo" PJSC.

8.8.1.2 Intragroup transactions

Intra-group transactions between the Company and its affiliates were not concluded:

#	Contractor	Contract	Sum of the contract, in rubles
1	Scientific and Research centre of IDGC (NIITs MRSK) JSC	Arrangement of procurement procedures	The cost of services on arrangement of each procurement procedure depends on the method of purchase and the amount of the tender bid (offer) of the winner; the total value of services rendered under the contract cannot exceed 2% of the net value of assets of Kubanenergo PJSC as of the last reporting date
2	"Directorate of FOCL-power lines"	services to support and further develop the software product "1C: Enterprise"; applied to relations between the Parties arising from 01.01.2016	10 937 150,75

#### **8.8.1.3 Interested party transactions**

#### 8.8.1.4 Material transactions concluded by Company's affiliates

In the reporting period subsidiaries and affiliates did not enter into the transaction with liabilities of more than 10% of the net value of their assets.

Subsidiaries and affiliates	Contract	Sum of the contract, in rubles
Recreation centre "Energetik" JSC	Purchase of trips	10 934 000,00
"Energoservis Kuban" JSC	Registration of land and legal and planning documentation, development of design documents	3 376 330,79

#### 8.8.2. Business results of subsidiaries and affiliates

#### Business results of "Recreation Centre "Energetik" JSC

#	Indicator	2014	2015
1	Revenue, thousand rub	63 921	63 765
2	Gross profit, thousand rub	1 263	-967

3	Net profit (uncovered profit (loss), thousand rub	223	-4 205
4	ROE (return on equity),%	0,6	-12,1
5	Return on Total Assets ROTA, %	0,5	-10,4
6	Profitability ratio, %	0,3	-6,6
7	Capital turnover	2,0	-1,5
8	Sum of uncovered loss as of the reporting date, the reporting date ,%	1 287	5 548
9	Uncovered loss and monetary assets balance ratio as of the reporting date ,%	3,0	13,8

#	Indicator	3 months of 2015	3 months of 2016
1	Revenue, thousand rub	876	179
2	Gross profit, thousand rub	-6 925	-7 718
3	Net profit (uncovered profit (loss), thousand rub	-8 003	-6 230
4	ROE (return on equity),%	-25,8	-21,8
5	Return on Total Assets ROTA, %	-17,8	-15,5
6	Profitability ratio, %	-913,6	-3 480,4
7	Capital turnover	-790,5	-4 311,7
8	Sum of uncovered loss as of the reporting date, the reporting date ,%	9 291	11 778
9	Uncovered loss and monetary assets balance ratio as of the reporting date ,%	20,8	29,4

#### Business results of "Energoservis Kuban" JSC

#	Indicator	2014	2015
1	Revenue, thousand rub	7 461	9 364
2	Gross profit, thousand rub	-757	-47
3	Net profit (uncovered profit (loss), thousand rub	-4 722	-3 870
4	ROE (return on equity),%	459,4	79,0
5	Return on Total Assets ROTA, %	-46,7	-50,9
6	Profitability ratio, %	-63,3	-41,3
7	Capital turnover	-78,5	-51,0
8	Sum of uncovered loss as of the reporting date, the reporting date ,%	1 133	5 003
9	Uncovered loss and monetary assets balance ratio as	11,2	65,8

of the reporting date ,%		
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#	Indicator	3 months of 2015	3 months of 2016
1	Revenue, thousand rub	648	2 297
2	Gross profit, thousand rub	-540	614
3	Net profit (uncovered profit (loss), thousand rub	-1 640	-417
4	ROE (return on equity),%	61,5	7,8
5	Return on Total Assets ROTA, %	-18,0	-5,1
6	Profitability ratio, %	-253,1	-18,2
7	Capital turnover	-314,7	-22,1
8	Sum of uncovered loss as of the reporting date, the reporting date ,%	-2 773	-5 420
9	Uncovered loss and monetary assets balance ratio as of the reporting date ,%	-30,5	-66,8

#### Business results of "Recreation Centre Plamya" JSC

#	Indicator	2014	2015
1	Revenue, thousand rub	1 226	339
2	Gross profit, thousand rub	-881	-1 690
3	Net profit (uncovered profit (loss), thousand rub	-1 302	-2 107
4	ROE (return on equity),%	-16,2	-35,5
5	Return on Total Assets ROTA, %	-6,9	-11,4
6	Profitability ratio, %	-106,2	-621,53
7	Capital turnover	-71,9	-498,5
8	Sum of uncovered loss as of the reporting date, the reporting date ,%	-	-
9	Uncovered loss and monetary assets balance ratio as of the reporting date ,%	-	-

### **8.9.** Data on the securities distributed and on the Issuer of the distributed securities, the property right certified by Russian depositary receipts

The Issuer is not the Issuer of the securities, the property right of which is to be certified by Russian depositary receipts.